

Modernizing the Bi-National Great Lakes Seaway



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AGENDA

- System Overview
 - Economic Impact
- Technology
 - Self Spotting
 - 3D Navigation
 - Hands Free Mooring
 - Remote Operation
- What's Next?



AN OVERVIEW:

The Great Lakes / Seaway System

- Your gateway to the heartland of North America
- 3,700 km marine highway
- 41 ports connected to the System
- serves a region that is:
 - home to 100 million people
 - 26% of US industry
 - 60% of Canadian industry



We like to call it.....Hwy H₂O

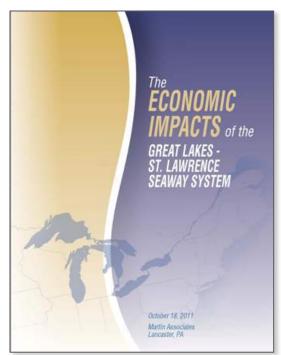


ECONOMIC IMPACT OF GLSLS SYSTEM

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In CDN \$

- 227,000 jobs
- \$34.6 billion economic contribution
- \$14.5 billion in personal income
- \$4.7 billion in taxes paid to federal, state, provincial governments





INFRASTRUCTURE: INVESTING IN OUR FUTURE





- \$56 million by Canadian Seaway for the 2018/19 fiscal year
- **\$9.5-18.5million** by U.S. Seaway for the 2018 fiscal year



LEVERAGING TECHNOLOGY



VESSEL MOORING (PAST)











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HANDS FREE MOORING



HANDS FREE MOORING



REMOTE OPERATIONS





WHAT'S NEXT?



E-Shipping/ Smart Shipping

- Continue to automate our processes in all aspects of the company
 - Ex/ e-billing
- Eliminating any duplication of work internally and with any external partners
- Working with our partners to streamline vessel scheduling



GET IN TOUCH



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