



CANADA

✈️ Emirates Welcomes Air Canada to Terminal 3 at Dubai International



Source: Air Canada

Air Canada and Emirates on July 25, 2023 announced a customer service milestone in the two airlines' strategic partnership with the move of Air Canada's operations to Dubai International's (DXB) flagship Terminal 3 as of July 26th. The co-location of operations in one of the world's premier terminals will significantly improve the connecting experience for customers and underscores the benefits of the partnership between the two airlines launched in November 2022. Customers transiting in Dubai between the Americas on Air Canada and the Middle East, Indian subcontinent, Southeast Asia and Africa on Emirates will enjoy a seamless and expedited experience with the convenience of remaining in the same terminal.

Emirates Welcomes Air Canada to Terminal 3 at Dubai International, July 25, 2023, www.aircanada.ca

✈️ Porter adds Edmonton to Ottawa E195-E2 network

Porter Airlines is expanding its Western Canada network with the addition of a non-stop route between Ottawa International Airport (YOW) and Edmonton International Airport (YEG). The new route begins October 4, 2023 with one daily roundtrip flight operated on the 132-seat Embraer E195-E2 aircraft. Introductory roundtrip fares start at \$184. The Edmonton-Ottawa route offers a variety of connections to Eastern Canada via Ottawa. Porter also operates multiple non-stop daily flights between Edmonton and Toronto.

Porter adds Edmonton to Ottawa E195-E2 network, July 25, 2023, www.fluporter.com

✈️ Monthly civil aviation statistics, May 2023



Source: Statcan

Major Canadian airlines carried 6.4 million passengers on scheduled and charter services in May 2023, up 22.0% from the same month in 2022. This is the highest monthly recovery of passenger numbers since the COVID-19 pandemic started, at 5.6% below the May 2019 level. The number of passengers on international flights in May 2023 exceeded the pre-pandemic level for the first time. With traffic at 17.4 billion passenger-kilometres and capacity at 20.3 billion available seat-kilometres, the passenger load factor (the ratio of passenger-kilometres to available seat-kilometres) was 85.5% in May 2023, compared with 83.9% in the same month four years earlier.

Operating revenue earned in May 2023 exceeded the pre-pandemic level for the sixth consecutive month.

Monthly civil aviation statistics, May 2023, July 25, 2023, www.atatcan.gc.ca

Porter partners with Macquarie Asset Management on development of Montreal Saint-Hubert Airport passenger terminal

Porter Aviation Holdings Inc. (PAHI) is entering a partnership with Macquarie Asset Management (MAM) to support development of the previously announced passenger terminal at Montréal Saint-Hubert Airport (YHU). A new company, Partenaires d'infrastructure YHU (Québec) s.e.c. / YHU Infrastructure Partners (Québec) LP, is being formed under joint Porter and MAM ownership to develop the terminal. A local management team will operate the facility upon completion. Construction PCL (PCL) has also been selected as the general contractor for the passenger terminal. Work will commence in August, with a scheduled completion by mid-2025.

Porter partners with Macquarie Asset Management on development of Montreal Saint-Hubert Airport passenger terminal, July 27, 2023, www.flyporter.com

US/WORLD

DHL Express gets local approval for California air hub

DHL Express is a large step closer to establishing an air hub on the West Coast by mid-decade after the Ontario International Airport Authority last month voted for a large cargo project previously associated with the parcel logistics company. The airport commission approved the development of the South Airport Cargo Center, as well as numerous environmental mitigation measures to meet California requirements for industrial developments, at its June 2023 meeting, according to the minutes. The increasing shift by consumers to online shopping and robust cross-border trade is driving the infrastructure investment. DHL inaugurated a Southeast air hub in Atlanta last September and officially celebrated its opening earlier this month.

DHL Express gets local approval for California air hub, July 24, 2023, www.freightwaves.com

FedEx pilots reject labor deal, sending both sides back to talks



Source: AJOT

FedEx Corp.'s unionized pilots rejected a tentative agreement to renew a labor contract on which talks have dragged on for more than two years. The courier's pilots voted 57% against the deal while 43% were in favor, the Air Line Pilots Association, or ALPA, said in a statement. There are about 5,000 FedEx pilots, according to the company, and 98% participated in the vote, an ALPA representative said. "Our members have spoken, and we will now regroup and prepare for the next steps," Capt. Chris Norman, the FedEx chair for ALPA in the statement. "FedEx pilots remain unified, and that will drive a new path that will help produce an agreement that all FedEx pilots will be proud to support." The rejection adds to a labor conflagration this summer in which Hollywood screenwriters, United Parcel Service Inc. delivery drivers and auto workers are all on strike or threatening to do so. The pandemic unleashed a worker movement fueled by anger at inflation undercutting their wages and the realization of their importance after they kept businesses going during at the height of Covid-19 chaos. *FedEx pilots reject labor deal, sending both sides back to talks, July 24, 2023, www.ajot.com*



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Transportation's Top Stories

Rail Transport Updates

CANADA

Government of Canada announces the groups that will be able to submit a proposal for the High Frequency Rail project

On July 20, 2023, the Minister of Transport, the Honourable Omar Alghabra, and the Minister of Canadian Heritage and Quebec Lieutenant, the Honourable Pablo Rodriguez, announced the outcome of the Request for Qualifications stage of the project. The following groups have been invited to move to the Request for Proposals (RFP) stage: 1. *Cadence* (CDPQ Infra, SNC-Lavalin, Systra Canada, Keolis Canada); 2. *Intercity Rail Developers* (Intercity Development Partners, EllisDon Capital, Kilmer Transportation, First Rail Holdings, Jacobs, Hatch, CIMA+, First Group, RATP Dev Canada, Renfe Operadora); and 3. *QConnexiON Rail Partners* (Fengate, John Laing, Bechtel, WSP Canada, Deutsche Bahn).

Government of Canada announces the groups that will be able to submit a proposal for the High Frequency Rail project, July 20, 2023, www.tc.gc.ca

CN Announces Second Quarter Results

CN on July 25, 2023 reported its financial and operating results for the second quarter ended June 30, 2023. The Company's focus on scheduled railroading has resulted in year-over-year improvements in car velocity, train speed and through dwell. Tracy Robinson, President and Chief Executive Officer, CN said "CN's disciplined approach to scheduled railroading continues to deliver for our customers. As volumes evolve, we will continue to refine our plan to optimize efficiency and drive further improvements to customer service. Our goal to accelerate sustainable, profitable growth through 2026 and beyond remains on track." Second quarter 2023 highlights compared to second quarter 2022 were: 1. Revenues of C\$4,057 million, a

decrease of C\$287 million, or 7%. 2. Operating income of C\$1,600 million, a decrease of C\$169 million, or 10%. 3. Operating ratio, defined as operating expenses as a percentage of revenues, of 60.6%, an increase of 1.3-points, or an increase of 1.6-points on an adjusted basis. 4. Diluted EPS of C\$1.76, a decrease of 8%, or a decrease of 9% compared to second quarter 2022 adjusted EPS. 5. Free cash flow for the second quarter of 2023 was C\$1,100 million, an increase of C\$103 million, or 10%. 6. Free cash flow for the first half of 2023 was C\$1,693 million, an increase of C\$125 million, or 8%.

CN Announces Second Quarter Results, July 25, 2023, www.aircanada.ca

Revenue decline dampens CN's Q2 net profit



Source: Railway Age

Lower revenues in the second quarter of 2023 put pressure on overall profits for Canadian railway CN. CN reported second-quarter 2023 adjusted net income of CA\$1.17 billion (US\$886 million), or \$1.76 per adjusted diluted earnings per share, compared with \$1.33 billion, or \$1.93 per adjusted diluted earnings per share, for the second quarter of 2022. Revenues were \$4.06 billion in the second quarter of 2023, down 7% year over year (y/y) amid lower volumes of intermodal crude

oil, U.S. grain exports and forest products. The railway said the volume decline was driven in part by lower demand for freight services to move consumer goods, as well as customer outages caused by Canadian wildfires. Lower ancillary services and a decline in fuel surcharge revenues also contributed. But revenue declines were partially offset by freight rate increases, a weaker Canadian dollar and higher export volumes of Canadian grain, CN said. Meanwhile, operating expenses were nearly \$2.46 billion, down from nearly \$2.58 billion for the second quarter of 2022, amid lower fuel prices. Higher labor and fringe benefits and a weaker Canadian dollar partially offset CN's expenses in the second quarter.

Revenue decline dampens CN's Q2 net profit, July 25, 2023, www.insidelogistics.ca

CN Declares Third-Quarter 2023 Dividend

CN announced on July 25, 2023 that its Board of Directors has approved a third-quarter 2023 dividend on the Company's common shares outstanding. A quarterly dividend of seventy-nine cents (C\$0.7900) per common share will be paid on September 29, 2023, to shareholders of record at the close of business on September 8, 2023.

CN Declares Third-Quarter 2023 Dividend, July 25, 2023, www.cn.ca

CPKC reports second-quarter results; focused on delivering on benefits of new combined network



Source: Railway Age

Canadian Pacific Kansas City (CPKC) on July 27, 2023 announced its second-quarter results, including revenues of \$3.2 billion, diluted earnings per share ("EPS") of \$1.42 and core adjusted combined diluted EPS1 of \$0.83. Keith Creel, CPKC President and Chief Executive Officer said "This quarter we made history by completing our transformational combination to create the first single-line transnational railroad linking Canada, the United States and Mexico. By uniting the outstanding railroaders at Canadian Pacific and Kansas City Southern to form our new CPKC family, we already are changing the freight rail

industry, redrawing the map and delivering on the many benefits of our combined network." The 2023 second quarter results are: 1. Reported operating ratio (OR) increased by 970 basis points to 70.3 percent from 60.6 percent in Q2 2022; 2. Core adjusted combined OR increased 430 basis points to 64.6 percent from 60.3 percent in Q2 2022; 3. Reported diluted EPS increased to \$1.42 from \$0.82 in Q2 2022 due to the net impact of the derecognition of the investment in Kansas City Southern (KCS) upon consolidation; 4. Core adjusted combined diluted EPS1 decreased to \$0.83 from \$0.95 in Q2 2022; and 5. Federal Railroad Administration-reportable train accident frequency declined 32 percent to 0.76 from 1.11 in Q2 2022.

CPKC reports second-quarter results; focused on delivering on benefits of new combined network, July 27, 2023, www.cpr.ca

CN to Modernize 60 Additional Locomotives with Wabtec

CN and Wabtec Corporation announced an order to enhance an additional 60 locomotives in CN's existing fleet through Wabtec's modernization program. The investment supports CN's commitment to drive growth in a sustainable manner and build success for customers, employees and communities. "Modernizing these locomotives cost-effectively improves the reliability of our existing fleet and contributes to reducing our rail carbon footprint," said Mark Grubbs, Vice-President Mechanical at CN. "In addition to reducing the environmental impact of our own operations, it helps us to reduce the greenhouse gas emissions of our customers."

CN to Modernize 60 Additional Locomotives with Wabtec, July 26, 2023, www.cn.ca

US/WORLD

Union Pacific taps veteran rail executive Vena as CEO, shares jump

Union Pacific Corp (UNP.N) on Wednesday named former operating chief Jim Vena as its next top boss, in a move cheered by Wall Street, which hopes that the veteran railroad executive will be able to fix the company's operational problems.

Shares of the company, which connects 23 states in the western part of the United States by rail, rose about 10% to hit a near one-year high in afternoon trade.

The Omaha, Nebraska-based railroad operator's performance has come under investor criticism, notably for its operating ratio, which has increased over the last five quarters. The ratio indicates operating expenses as a percentage of revenue. Analysts expect the incoming CEO to reverse that trend.

"The opportunity set with (Vena) at the helm, based on his long-time industry experience and his COO role at UNP where the rail materially outperformed peers on operational and financial metrics, appears significant," Evercore ISI analyst Jonathan Chappell said in a note.

Vena, who will take the top job on Aug. 14, served as Union Pacific's chief operating officer from 2019 to 2021.

The change at Union Pacific, which also named a new chairman, comes at a time when railroads face criticism from shippers and the U.S. rail regulator for inadequate service levels due to the industry's lean operating model.

Union Pacific taps veteran rail executive Vena as CEO, shares jump, July 26, 2023, www.reuters.com

CSX Corp. announces second Quarter 2023 results



Source: AJOT

CSX Corp. today announced a second quarter 2023 operating income of \$1.48 billion compared to \$1.70 billion in the prior year period. Net earnings of \$996 million, or \$0.49 per diluted share, compared to \$1.18 billion, or \$0.54 per diluted share, in the same period last year. Second quarter 2022 results included a \$122 million gain (\$0.04/share after-tax) related to the Commonwealth of Virginia property sale agreement. "The ONE CSX team continued to build momentum this quarter as our merchandise and coal businesses continued to demonstrate significant volume gains," said Joe Hinrichs, president and chief executive officer.

"Though intermodal activity remains challenged, our strong service performance distinguishes us in the marketplace and is attracting shippers to our network. We look forward to meeting the opportunities ahead in the second half of the year and over the long term as we position CSX for sustainable, profitable growth."

CSX Corp. announces second Quarter 2023 results, July 21, 2023, www.ajot.com

AAR North American Rail Volume Down Through 29 Weeks



Source: Railway Age

For the first 29 weeks of 2023 (ending July 22), total U.S. weekly rail traffic dipped 4.2% from the same point last year, according to the Association of American Railroads' (AAR) July 26 report. Both Canada and the U.S. saw declines, while Mexico saw an increase. North American rail volume for the first 29 weeks of the year (ending July 22) on 12 reporting U.S., Canadian and Mexican railroads came in at 18,690,310 carloads and intermodal units. Cumulative volume in Canada was 4,567,335 carloads, containers and trailers, down 2.7%; in Mexico, 805,913 carloads and intermodal containers and trailers, up 3.7%; and in the U.S., 13,317,062 carloads and intermodal units, down 5.1%. Canadian railroads reported 89,701 carloads for the week, up 4.8%, and 68,972 intermodal units, down 11.6% compared with the same week in 2022. For the first 29 weeks of 2023, Canadian railroads reported cumulative rail traffic volume of 4,567,335 carloads, containers and trailers, down 2.7%.

AAR North American Rail Volume Down Through 29 Weeks, July 25, 2023, www.railwayage.com



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Marine Transport Updates

CANADA

Labour minister threatens possibility of imposed agreement after B.C. port workers reject latest deal

Second time the longshore workers' union has rejected a deal in ongoing B.C. port dispute.

Federal Labour Minister Seamus O'Regan says he may be looking at binding arbitration to end a job dispute at B.C.'s ports after union workers rejected a mediated deal.

In a Saturday statement, O'Regan said that he had directed the Canada Industrial Relations Board (CIRB) to find out if the rejection meant a negotiated agreement was impossible.

"If the Board determines that to be the case, I have directed them to either impose a new collective agreement on the parties or impose final binding arbitration to resolve outstanding terms of the collective agreement," the statement reads.

O'Regan adds that the federal government was "prepared for all options" in the job action, leaving open the possibility of back-to-work legislation.

International Longshore and Warehouse Union Canada (ILWU) workers had rejected the agreement on Friday, extending job action that prevented billions in goods from moving for almost two weeks earlier this month.

In a letter posted on the union's website, union president Rob Ashton says workers are now calling on their employers to "come to the table"

and negotiate directly, instead of doing so through the B.C. Maritime Employers Association (BCMEA).

In a statement, the BCMEA says it is disappointed the four-year tentative agreement was rejected, calling it a "good deal that recognized the skills and efforts of B.C.'s waterfront workforce while providing certainty and stability for the future of Canada's West Coast ports."

Labour minister threatens possibility of imposed agreement after B.C. port workers reject latest deal, July 29, 2023, www.cbc.ca

Port of Prince Rupert: Accumulated container traffic January 2023 to June 2023

For the **Port of Prince Rupert** for the first six months of 2023, total traffic in terms of TEUs changed -27% i.e. to 382,405 from 521,879. Total import traffic for the first six months of 2023 changed -27% i.e. to 197,766 from 271,818. Total export traffic for the first six months of 2023 changed -26% i.e. to 184,637 from 250,060.

Port of Prince Rupert: Accumulated container traffic January 2023 to June 2023, July 21, 2023, www.rupertport.com

US/WORLD

Great Lakes - St. Lawrence Seaway shipping vital to economic strength and development

A comprehensive independent study of the economic impacts of the entire Great Lakes-St. Lawrence Seaway navigation system for the 2022 shipping season was released on July 21, 2023, detailing the billions in economic activity and hundreds of thousands of jobs supported by the industry. Titled "Economic Impacts of Maritime

Shipping in the Great Lakes-St. Lawrence Region,” the study reviews the industry’s economic impacts from multiple perspectives, and showed that even in a year in which the world was gripped with pandemic challenges, global unrest, and supply chain concerns, marine shipping drove the North American economy forward. The binational study presents results from both a U.S. and Canadian perspective. An analysis of the “Great Lakes-St. Lawrence Seaway System” is most relevant to American stakeholders because it focuses on cargo traffic to and from Great Lakes ports. The study showed that from this perspective, 2022 maritime commerce supported: 1. \$36 billion (USD) in economic activity; 2. more than 240,000 jobs, which generated almost \$18 billion (USD) in wages; 3. the movement of 135.7 million metric tons of raw materials and finished goods; and 4. \$6.3 billion (USD) in state and federal taxes.

Great Lakes - St. Lawrence Seaway shipping vital to economic strength and development, July 21, 2023, www.ajot.com

Cargo ship carrying almost 3,000 cars aflame off Dutch coast



Source: National Post

An enormous car-carrier ship called the Fremantle Highway has caught fire in waters off the coast of the Netherlands and could be at risk of sinking, according to various reports. There are approximately 3,000 vehicles aboard the ship, and it is suspected the conflagration may have started at or near an EV. Sadly, it has been reported there are several injuries and one death in the incident, which is still unfolding.

Cargo ship carrying almost 3,000 cars aflame off Dutch coast, July 26, 2023, www.nationalpost.ca

Patrick Terminals to boost sustainable container handling with ten Kalmar hybrid straddle carriers



Source: AJOT

Kalmar, part of Cargotec, will supply a total of ten new Kalmar Hybrid Straddle Carriers to Patrick Terminals in Melbourne. The significant order was booked in Cargotec's 2023 Q3 order intake, with delivery of the machines scheduled to be completed during Q1 of 2024. Patrick Terminals is Australia's leading container terminal operator, handling over three million TEUs annually. The company operates some of Australia's most technologically advanced terminals at four strategically located ports: Brisbane AutoStrad Terminal, Sydney AutoStrad Terminal, Melbourne Terminal, and Fremantle Terminal in Western Australia. Michael Jovicic, CEO, Patrick Terminals: "We are proud to be the first container terminal operator in Australia to invest in the Kalmar hybrid straddles and set new benchmarks for more environmentally friendly container handling. As a leader in the industry, we understand the importance of reducing our carbon footprint and promoting environmentally responsible practices. Together with our trusted partner, Kalmar, we have a shared dedication to building a more sustainable industry. By investing in these hybrid straddles, we are making a strong commitment towards our decarbonisation journey."

Patrick Terminals to boost sustainable container handling with ten Kalmar hybrid straddle carriers, July 27, 2023, www.ajot.com



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Road Transport Updates

CANADA

TT: Freight Recession Lingers, but Market Good For Now



Source: Ontruck

Canadian spot market volumes were steady, but spot market rates in the U.S. remained weak – especially for flat-deckers. For-hire truck tonnage, reflecting contract freight, was up for the second straight month but still in freight recession territory. Trailer orders slowed, as expected, with cancellations on the rise. But ACT Research suggests this can be attributed to dealer inventory management more than declining fleet demand. U.S. for-hire truck tonnage ticked up 2.1% in June 2023, according to the American Trucking Associations (ATA), on the heels of a 1.2% increase in May 2023. The increase is welcomed, but still nothing to get overly excited about. “While the

tonnage index increased in both May and June 2023, it remains in recession territory,” said ATA chief economist Bob Costello.

TT: Freight Recession Lingers, but Market Good For Now, July 21, 2023, www.ontruck.ca

Trans-Canada Highway improvement work in B.C. to begin in fall



Source: Today's Trucking

Improvements to the Trans-Canada Highway between Ford Road and Tappen Valley Road are scheduled to begin this fall. A \$128-million contract for the project has been awarded to Emil Anderson Construction. Work will require three construction seasons and is expected to be complete in 2026. Work will include widening the two-lane highway to four lanes and replacing the aging Tappen overpass, as well as constructing frontage roads and a commercial and passenger vehicle pullout. Frontage roads are the access roads that connect side roads and driveways, and consolidate them so there is only one highway access. This portion of work includes a stretch of highway running through Skwłāx te Secwepemcúlecw, formerly Little Shuswap Lake Band Indian Reserve #5. This will enhance connections

within the Skwłāx te Secwepemcúlecw community and improve safe access on and off the Trans-Canada Highway.
Trans-Canada Highway improvement work in B.C. to begin in fall, July 24, 2023, www.todaystrucking.ca

B.C. to commence ELD enforcement Aug. 1

The B.C. Ministry of Transportation and Infrastructure said that as of Aug. 1, 2023 enforcement officers in the province may issue violation tickets to carriers who fail to equip a commercial motor vehicle with a certified electronic logging device (ELD). The fine amount is \$520, which results in a ticketed amount of \$598 when the victim surcharge is included, the ministry told TruckNews.com. Recently, the federal government imposed 60 new fines on truck drivers and carriers for Hours of Service violations – including those specific to mandated ELDs.

B.C. to commence ELD enforcement Aug. 1, July 26, 2023, www.todaystrucking.ca

Economic Trucking Trends: A ‘meh’ week for trucking economic indicators

Economic news affecting the trucking industry was mostly unexciting in the final week of July 2023, but ACT Research is sounding alarms for those in the trailer industry. Higher cancellations and a decline in orders are worth monitoring, the industry forecaster warns. And truckers relying on the spot market faced more uncertainty, with signs the spot market may have bottomed. Trucking conditions were virtually unchanged in May 2023, according to FTR’s Trucking Conditions Index (TCI). The -3.75 reading was slightly up from -3.88 in April, which FTR says is indicative of “mildly negative” conditions for carriers.

Economic Trucking Trends: A ‘meh’ week for trucking economic indicators, July 28, 2023, www.todaystrucking.com

US/WORLD

US trucking firm Yellow shuts ops, to file for bankruptcy – Teamsters

Cash-strapped U.S. trucking company Yellow Corp (YELL.O) has ceased operations and is filing for bankruptcy after failing to reorganize and refinance over a billion dollars in debt, the Teamsters Union said

on Sunday.

Yellow, formerly called YRC Worldwide, did not immediately respond to a Reuters request for comment.

Earlier this month Yellow averted a threatened strike by 22,000 Teamsters-represented workers and last week it said it was exploring opportunities to divest its third-party logistics company.

"Yellow has historically proven that it could not manage itself despite billions of dollars in worker concessions and hundreds of millions in bailout funding from the federal government," Teamsters General President Sean M O'Brien said in a statement.

The company was the third-biggest U.S. trucker specializing in the less-than-truckload segment that combines shipments from different customers in the same trailer.

US trucking firm Yellow shuts ops, to file for bankruptcy – Teamsters, July 31, 2023, www.reuters.com

UPS, Teamsters reach tentative labor deal avoiding strike



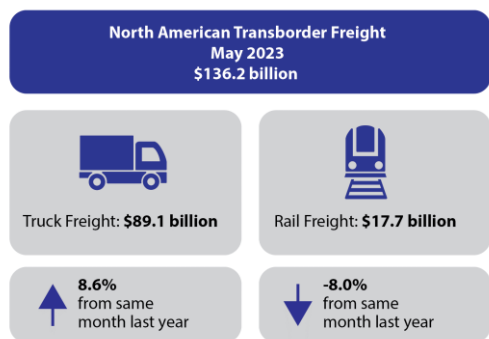
Source: AJOT

United Parcel Service Inc. reached a tentative agreement to renew a five-year labor contract with the Teamsters ahead of the July 31, 2023 deadline, giving relief to stressed shippers and removing a share-price overhang for investors concerned about a costly strike. The agreement, which has to be ratified by the about 340,000 teamsters that it covers, contains \$30 billion of new money from UPS over the life of the contract, according to a statement Tuesday from the International Brotherhood of Teamsters. “The union went into this fight committed to winning for our members,” Teamsters President Sean O’Brien said in the statement. “We demanded the best contract in the history of UPS, and we got it.” The resolution to the talks is also a win

for UPS Chief Executive Officer Carol Tomé, who had insisted that a deal would get done to head off a strike that could have been called as soon as Aug. 1, 2023. She had said that the changes in the contract would be a win for workers, the company and customers. The courier had lost some volume to competitors as its customers prepared for the worst and that trickle would have turned into a gusher as the strike date approached.

UPS, Teamsters reach tentative labor deal avoiding strike, July 25, 2023, www.ajot.com

North American Transborder Freight down 2.3% in May 2023 from May 2022



Source: BTS

The highlights of transborder freight for the month of May 2023 between the U.S. and North American countries Canada and Mexico were as follows: 1. Total transborder freight: \$136.2 billion of transborder freight moved by all modes of transportation, down 2.3% compared to May 2022; 2. Freight between the U.S. and Canada totaled \$67.6 billion, down 4.8% from May 2022; 3. Freight between the U.S. and Mexico totaled \$68.7 billion, up 0.3% from May 2022; 4. Trucks moved \$89.1 billion of freight, up 8.6% compared to May 2022; 5. Railways moved \$17.7 billion of freight, down 8.0% compared to May 2022; 6. Vessels moved \$9.5 billion of freight, down 32.8% compared to May 2022; 7. Pipelines moved \$9.2 billion of freight, down 32.9% compared to May 2022; 8. Air moved \$4.8 billion of freight, up 2.6% compared to May 2022. The total U.S.-Canada (both directions) transborder freight for May 2023 were as follows: 1. Truck: \$39.5b; 2. Rail: \$9.5b; 3. Pipeline: \$8.6b; 4. Vessel: \$3.0b; 5. Air: \$2.9.

North American Transborder Freight down 2.3% in May 2023 from May 2022, July 26, 2023, www.bts.gov

Hub Group's Q2 earnings tumble in 'challenging' freight economy



Source: Feightwaves

“The remainder of the year will be impacted by softer pricing,” according to Hub Group CFO Geoff DeMartino. Hub Group's revenue and profits fell in the second quarter compared to last year's record-breaking results. The transportation provider reported second-quarter earnings per share (EPS) of \$1.44, 3 cents better than the analysts' estimate of \$1.41 but a 52% year-over-year (y/y) decline compared to the same period in 2022. Revenue for the quarter came in at \$1 billion versus the analysts' estimate of \$1.12 billion. Second-quarter revenue declined 29% compared to 2022, when Hub Group reported revenue of \$1.4 billion, a quarterly record. “The freight economy is a challenge this year and that trend continued in the second quarter,” Phil Yeager, Hub Group's president and CEO, said during the earnings call on July 27, 2023. “Import volumes have been lower driven by elevated inventories and the industry has yet to exit surplus capacity. This has in turn driven down rates to our customers and decreased spot market activity, putting pressure on our more transactional services.” Hub Group's Q2 earnings tumble in 'challenging' freight economy, July 27, 2023, www.freightwaves.com

Waymo prioritizes ride-hailing platform over autonomous trucking



Source: Today's Trucking

Waymo has announced it will focus its resources on autonomous ride-hailing technologies, pushing back development of its trucking platform. The company, owned by Google parent company Alphabet, has been working with Daimler Truck North America (DTNA) in developing the Waymo Via autonomous trucking platform. "Given the tremendous momentum and substantial commercial opportunity we're seeing on the ride-hailing front, we've made the decision to focus our efforts and investment on ride-hailing," Waymo said in an update. "With our decision to focus on ride-hailing, we'll push back the timeline on our commercial and operational efforts on trucking, as well as most of our technical development on that business unit."

Waymo prioritizes ride-hailing platform over autonomous trucking, July 27, 2023, www.todaystrucking.com



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Other Transport Updates

CANADA

Travel between Canada and other countries, May 2023



Source: Statcan

In May 2023, the number of non-resident visitors to Canada and returning Canadian residents accounted for 83.6% of the level observed in May 2019, before the COVID-19 pandemic. Residents of overseas countries took 545,300 trips to Canada in May 2023, and US residents took 1.8 million trips. At the same time, Canadian residents returned from 3.9 million trips abroad.

Travel between Canada and other countries, May 2023, July 21, 2023, www.statcan.gc.ca

2023-24 Indigenous Transportation Initiatives Fund

The Indigenous Transportation Initiatives Fund (ITIF) provides funding for community-driven transportation related projects for Indigenous peoples in urban, rural and reserve settings across Ontario. This year, the Ontario government is providing up to \$584,000 to nine Indigenous

organizations and communities to help support economic development, mobility and transportation safety.
2023-24 Indigenous Transportation Initiatives Fund, July 26, 2023, www.mto.gov.on.ca



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* Port of Thunder Bay Chief, Executive Officer (CEO)

At the terminus of the St. Lawrence Seaway System the largest inland waterway in the world, the Port of Thunder Bay is the second largest export grain port in Canada and a leading cargo exporter. The Port was built to provide access to European markets for Western Canadian grain producers through the world's longest grain supply chain. Today, the Port services grain markets in the Mediterranean, Africa, Central and South America as well as Europe. With world-class facilities that efficiently handle 9 million tonnes of cargo annually, an integral part of the Port of Thunder Bay's strategy is to expand upon the successful project cargo corridor, facilitating the movement of cargo to and from Western Canada and international markets. With the retirement of its current Chief Executive Officer, the Board is looking for a successor who will build upon on the incumbent's long-standing leadership and contributions to evolve the Port of Thunder Bay as a major breakbulk hub for Western Canada.

With a mission to promote and invest in the efficient integration of marine, rail and road transportation systems and improve competitiveness of the Thunder Bay marine route to advance economic growth, the CEO is accountable to the Board of Directors for the overall planning, organization, coordination, and control of all Thunder Bay Port Authority's operations to ensure a safe, environmentally sound, and financially self-sufficient organization. In consultation with internal and external stakeholders, the CEO will promote the development of business partnerships with shipping, rail, trucking companies, and independent port operators – leading the organization as a major contributor to economic growth.

This is an exciting opportunity for a proactive and innovative leader with an entrepreneurial mindset, able to see the big picture for this critical infrastructure/transportation business, assessing the risks and opportunities through sound judgement and experience. With the exemplary communication skills needed to engage staff, stakeholders

and the Board of the Directors, you bring demonstrated leadership experience managing complex port operations/port asset infrastructure, marine transportation, or supply chain logistics. With the political acumen to engage government agencies and elected officials, your senior executive level experience includes working and communicating effectively with a board of directors. A university degree in Business or a related discipline will serve a valuable foundation to your accomplishments and experience.

To Apply:

To fill this position, Port of Thunder Bay has partnered with leadership advisory firm Odgers Berndtson. Applications are encouraged immediately and should be submitted online ideally by August 24th at <https://careers.odgersberndtson.com/en-ca/28622>.

For more information, please contact Kyle Mechar of Odgers Berndtson at Kyle.Mechar@Odgersberndtson.com

We would like to thank all applicants but regret that we are only able to personally contact those individuals whose backgrounds best match the requirements for the role.

Diversity, Equity and Inclusion

Port of Thunder Bay is an equal opportunity employer. In accordance with the Accessible Canada Act, 2019 and all applicable provincial accessibility standards, upon request, accommodation will be provided by both Odgers Berndtson and Port of Thunder Bay throughout the recruitment, selection and/or assessment process to applicants with disabilities.

Odgers Berndtson is deeply committed to diversity, equity and inclusion in all the work that we do. As part of our efforts to better understand our ability to reach as broad a pool of candidates as

possible for our searches, our DEI team would like to encourage you to take a moment and access our [Self-Declaration Form](#).

* **Manager, Government Affairs and Communications, CPKC**

Canadian Pacific (CP) and Kansas City Southern (KCS) are now CPKC. As the only truly North American railway, we are making big moves! Drawing on our strong foundations and heritage, CPKC moves essential goods across our 20,000-mile network to support economic growth throughout Canada, the U.S. and Mexico. Be a part of history as we connect a continent and create exciting career opportunities across our new transnational network. Visit cpkcr.com to learn about the CPKC advantage, our purpose and culture.

PURPOSE OF THE POSITION:

The Manager, Government Affairs and Communications, will be responsible for managing a range of government relations initiatives to promote the business and policy objectives of Canadian Pacific Kansas City (CPKC) at the municipal and provincial level, in Quebec and Ontario. Under the supervision of the Director, Indigenous Relations and Government Affairs, the Manager will work closely with the Government Affairs and Communications and Media Relations teams, and others across the company, to execute the initiatives of CPKC's government affairs program. The Manager will also lead CPKC's engagement with francophone media and assist the Communications and Media Relations team with the development of communications products in French. Finally, the Manager will assist the Community Relations team with responding to public inquiries in French. While the Manager's primary focus will be on government affairs and francophone media relations, some engagement with Indigenous communities may also be required.

POSITION ACCOUNTABILITIES:

Develop, maintain, and grow strong relationships with key municipal and provincial elected officials and staff to tell the inspiring story of CPKC: the first and only transnational railway seamlessly connecting Canada, the United States and Mexico

Deploy fact-based arguments to educate key municipal and provincial stakeholders, and other audiences, to ensure CPKC is known as the credible industry leader on issues and public policies affecting the railway industry

Attend and represent CPKC at governmental, political, and other external stakeholder meetings and events

Represent CPKC in business and industry coalitions, as required

Monitor, analyze, and respond to current and potential policy and legislative or regulatory actions at the municipal and provincial level related to the railway industry and CPKC

Collaborate horizontally across the company to support CPKC's business and policy goals

Assist the Communications and Media Relations team with the development of content and communications materials in French, including press material (press releases, media lines, Qs & As, etc)

Assist the Community Relations team with responses to public inquiries in French

Manage relationships with francophone reporters and external stakeholders, including writing and communicating directly with reporters, when required.

Identify risks and opportunities for CPKC

Perform other duties, as assigned, consistent with the goals of CPKC

POSITION REQUIREMENTS:

Bachelor's Degree with 5+ years of professional experience in government or a government relations role

Excellent written and oral communication skills in both French and English, with a demonstrated ability to write in a clear, concise, effective and professional manner

Ability to learn quickly and demonstrate intellectual curiosity

Strong advocacy skills with a demonstrated ability to distill complex ideas and communicate them effectively

Exceptional interpersonal and relationship building skills

Knowledge of the Canadian system of government and policy-making process.

Positive and engaging attitude

Professional appearance, work ethic, and demeanor

Strong ability to work collaboratively as a team player and accomplish tasks with self-direction

High degree of personal initiative and desire to achieve success for CPKC

Exceptional organizational and time management skills, with a proven ability to prioritize and manage multiple initiatives simultaneously

Proven ability to work in a fast-paced environment, while remaining calm under pressure and maintaining high quality work standards

High proficiency with standard computer platforms, including Microsoft Word, Excel, and PowerPoint

WHAT CPKC HAS TO OFFER:

Flexible and competitive benefits package

Competitive company pension plan

Employee Share Purchase Plan
Performance Incentive Program
Annual Fitness Subsidy
Part-time Studies Program

ADDITIONAL INFORMATION:

As an employer with North American presence, the possibility does exist that the location of your position may be changed based on organizational requirements.

Background Investigation:

The successful candidate will need to successfully complete the following clearances:

Criminal history check
Reference check
Driver's License Verification

Management Conductor Program:

Becoming a qualified conductor or locomotive engineer is the single best way for a management employee to learn the business at CPKC. You may be required to obtain a certification or to maintain your current certification/qualification as a conductor or locomotive engineer.

CPKC is an employment equity employer committed to the principles of employment equity and inclusion. We encourage all qualified candidates to apply including women, Black, Indigenous, People of Colour (BIPOC), members of the LGBTQ+ community, and people with disabilities. Accommodations for the job application process can be provided, as appropriate, upon request. All applicant information will be managed in accordance with the federal Personal Information Protection and Electronic Documents Act (PIPEDA)".

To apply, please click [HERE](#).

*** Principal Planner: Freight Planning, North Jersey Transportation Planning Authority**

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach

activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively engage and interact with stakeholders in the public and private sector. To apply, please click here:

<https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit>

*** GLG, looking for consulting experts in various transportation and logistics fields**

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them (uschapter@ciltna.com).

Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats

One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

Project Questions

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

Fleet Management | Market Overview

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain
- Products
- Market size, areas for growth, and top players in the space

Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you list what are the main products that a truck fleet management company offers?
- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
 - Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
 - Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

Fleet Operations | Fleet Manager Perspective

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
 - Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.
 - Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.

- Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?
- Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

- Defensive actions to take during a brokerage downturn
- Main drivers of freight brokerage financials
- Up and coming tech platforms for freight brokerages

GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?
- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.

- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.
 - Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or space? If so, please briefly elaborate on the topics you are not allowed to discuss.
-



★ **Did you know CILTNA has a YouTube Channel?**

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★ **CILTNA International News Feed (INF) on WhatsApp**

Join our new International News Feed for all the latest daily news on WhatsApp. WhatsApp is free messaging app for Smartphones.

To download the app to your phone, go to: <https://www.whatsapp.com/> and create your WhatsApp account. Once you have an account, click this link to join CILTNA's INF:

<https://chat.whatsapp.com/LHqtGV1mTip9XqFvvzDdV9>

If you need assistance with creating your account or joining, please contact Rebecca Whelan at admin@ciltna.com