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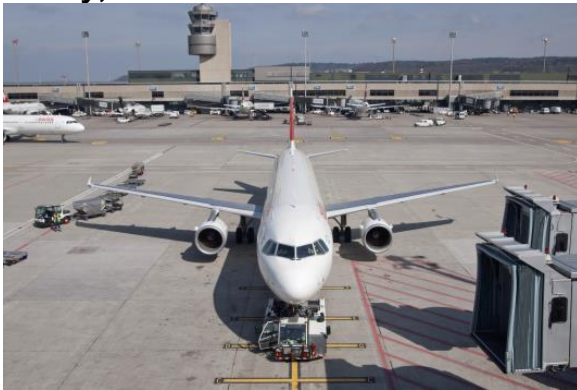
North
America

Transportation's Top Stories

Air Transport Updates

CANADA

✈️ Airport activity, 2022



Source: Statcan

Two years after the COVID-19 pandemic brought worldwide air travel to its knees, the Canadian aviation industry continued to recover in 2022. While the number of passengers enplaned and deplaned at Canadian airports in 2022 (117.3 million) was roughly two and a half times greater than the number in 2021, it remained less than three-quarters (72.0%) of the 2019 pre-pandemic level (162.9 million). In 2022, passenger traffic increased significantly at Canada's four largest airports. Toronto/Lester B Pearson International, Vancouver International, Montréal/Pierre Elliott Trudeau International and Calgary International each reported roughly twice the passenger traffic from 2021.

Airport activity, 2022, July 28, 2023, www.statcan.gc.ca

✈️ Apple TV+ Takes Flight with Air Canada



Source: Air Canada

Air Canada on August 1, 2023 announced the expansion of its award-winning in-flight entertainment with the addition of exclusive Apple TV+ original programming beginning Aug. 1, 2023. The partnership marks Air Canada's latest investment in the customer experience, adding critically acclaimed original programs including *Ted Lasso*, *Bad Sisters*, *Severance*, *Foundation* and many more for its global customers. Earlier this year, Air Canada was recognized by Global Traveler as Best Airline for Onboard Entertainment for the fifth consecutive year, and by the Airline Passenger Experience Association (APEX) with the Passenger Choice Award for Best Entertainment in North America. With 420+ movies, 1,000+ TV episodes, 130+ music albums, podcasts and more, customers can enjoy the best programming from boarding to landing. All content onboard Air Canada's inflight entertainment equipped aircraft is complimentary for all customers. Air Canada's partnership with Apple follows the airline's recent collaboration with Mattel which brings more family fun with some of the most popular kids' shorts.

Apple TV+ Takes Flight with Air Canada, August 1, 2023, www.aircanada.ca

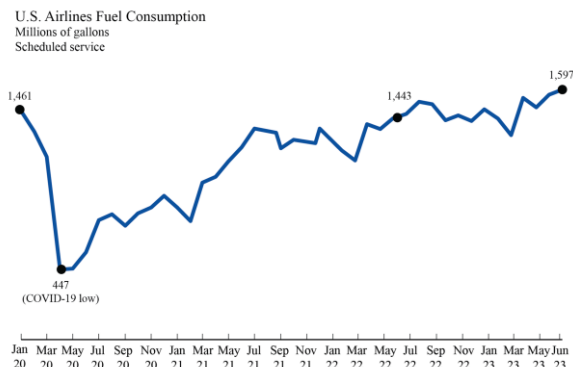
✈️ Porter partners with Macquarie Asset Management on development of Montreal Saint-Hubert Airport passenger terminal

Porter Aviation Holdings Inc. is entering a partnership with Macquarie Asset Management (MAM) to support development of the previously announced passenger terminal at Montréal Saint-Hubert Airport (YHU). A new company, Partenaires d'infrastructure YHU (Québec) s.e.c. / YHU Infrastructure Partners (Québec) LP, is being formed under joint Porter and MAM ownership to develop the terminal. A local management team will operate the facility upon completion. Construction PCL (PCL) has also been selected as the general contractor for the passenger terminal. Work will commence in August 2023, with a scheduled completion by mid-2025.

Porter partners with Macquarie Asset Management on development of Montreal Saint-Hubert Airport passenger terminal, July 27, 2023, www.flyporter.com

US/WORLD

✈️ U.S. Airlines' June 2023 Fuel Cost per Gallon Down 0.7% from May 2023; Aviation Fuel Consumption Down 1.1% from Pre-Pandemic June 2019



Source: BTS

The Department of Transportation's Bureau of Transportation Statistics (BTS) on August 2, 2023 released U.S. airlines' June 2023 fuel cost and consumption numbers indicating U.S. scheduled service airlines used 1.597 billion gallons of fuel, 2.0% more fuel than in May 2023 (1.566 billion gallons) and 1.1% less than in pre-pandemic June 2019. The cost per gallon of fuel in June 2023 (\$2.42) was down 2 cents (0.7%) from May 2023 (\$2.44) and up \$0.42 (20.7%) from June 2019.

Total June 2023 fuel expenditure (\$3.87B) was up 1.3% from May 2023 (\$3.82B) and up 19.4% from pre-pandemic June 2019. Year-over-year changes in fuel consumption and cost for June 2023 include 9.3% increase in domestic fuel consumption, 33.9% decrease in domestic fuel cost, and 39.5% decrease in cost per gallon. Domestic fuel consumption increased 1.6% from May 2023 to June 2023, while decreasing 0.2% from June 2019. Increased fuel consumption reflects

an increase in airline passenger travel over the same period.

U.S. Airlines' June 2023 Fuel Cost per Gallon Down 0.7% from May 2023; Aviation Fuel Consumption Down 1.1% from Pre-Pandemic June 2019, August 2, 2023, www.bts.gov

✈️ Air Travel Consumer Report: February 2023 Airline Complaint Data

In February 2023, DOT received 6,644 airline service complaints from consumers, down 38.6% from the 10,822 complaints received in January 2023, but up from the 3,735 complaints received in February 2022. Of the 6,644 complaints received in February 2023, 4,405 (66.3%) were against U.S. carriers, 1,928 (29.0%) were against foreign air carriers, and 310 (4.7%) were against travel companies. Flight problems was the highest category of complaints received in February 2023. Of the 6,644 complaints received, 2,115 (31.8%) concerned cancellations, delays, or other deviations from airlines' schedules. Of the 2,115 flight problems complaints, 540 (25.5%) were against Southwest Airlines. DOT is continuing its rigorous and comprehensive investigation into Southwest's meltdown where thousands of flights were cancelled over the 2022 Christmas holiday and into the New Year.

Air Travel Consumer Report: February 2023 Airline Complaint Data, August 2, 2023, www.dot.gov



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Transportation's Top Stories

Rail Transport Updates

CANADA

Montreal's \$5 billion rail line starts up in test case for CDPQ

After years of delays and hundreds of millions of dollars in cost overruns, a Montreal rail system planned, built and largely financed by Canada's second-largest pension manager is finally rolling. How it performs will determine whether the project was an expensive experiment or the start of a whole new business line for the C\$402 billion (\$304 billion) investment firm. Caisse de Depot et Placement du Quebec undertook the 67-kilometer (42-mile) Réseau Express Métropolitain project in 2015 to link Montreal-Trudeau International Airport and several suburbs to the center of Canada's second-biggest city. The project ran into unforeseen obstacles, including the Covid pandemic and the discovery of 100-year-old explosives in a tunnel, which pushed the budget from C\$5 billion to more than C\$7 billion (\$5 billion). The first phase of the system, known as the REM, opened on Friday, July 28, 2023, connecting the southern suburb of Brossard to Montreal's central station. A second phase in the western suburbs will start next year, and the airport station is expected to be ready by 2027. Despite the challenges the project faced, CDPQ Chief Executive Officer Charles Emond praised his firm's ability to see it through and said the firm is considering similar undertakings around the world. *Montreal's \$5 billion rail line starts up in test case for CDPQ, July 29, 2023, www.ajot.com*

Freight Rail Services Price Index, July 2023



Source: Statcan

Data for July for the Freight Rail Services Price Index (2018=100) are now available. The index was 120.8 in July 2023 compared to 122.3 in June 2023. A year ago in July, the index was 126.2. For additional details see the Statistics Canada website.

Freight Rail Services Price Index, July 2023, July 31, 2023, www.statcan.gc.ca

CPKC Issues 2023-24 Grain Service Outlook Report



Source: Railway Age

Canadian Pacific Kansas City (CPKC) on July 31 published its Grain Service Outlook Report, as required by section 151.01(1) of the Canada Transportation Act. It provides an assessment of the newly merged Class 1's ability to move grain during the 2023-24 crop year, taking into account the total volume of grain expected to be hauled. Based on current customer forecasts, and subject to demand, CPKC said it plans to supply the capacity required to move 685,000 MT per week when the Port of Thunder Bay is open (generally from August through mid-December, and from April to July). During the winter months when the Port of Thunder Bay is closed, the railroad said it plans to supply the capacity required to move 525,000 MT of Canadian grain and grain products each week, subject to market demand. Given these weekly targets the railroad is slated to supply the capacity required to transport more than 33 MMT of Canadian grain and grain products throughout the crop year, subject to market demand. "This performance target is contingent on all elements of the supply chain, including grain customer terminals, ports and vessels, operating with maximum efficiency, reliability, predictability and balance throughout the duration of the crop year," CPKC reported. Throughout the 2022-23 crop year, there was "significant demand volatility" for Canadian grain and grain products, according to CPKC. "We began the crop year with historically low demand followed by a rapid surge generated by a harvest that came earlier than forecasted by grain customers," the railroad said. "In response to the early demand surge, CPKC rapidly ramped up capacity, moving an all-time monthly record of 3.14 MMT of grain products in October. We also set a record for the month of January, moving 2.29 MMT of grain products. Weekly records were achieved for weeks 19, 24, 28 and 29." According to CPKC, demand for grain transportation "fell dramatically in Week 36 (beginning of April), dropping well below customer forecasts and the capacity we had resourced on the railway. Grain transportation demand remained low for the balance of the crop year, even though a significant volume of grain remained in storage on the prairies. This resulted in more than 5 MMT of unused capacity for Canadian grain transportation on the CPKC rail network over the course of the 2022-23 crop year, relative to our supply targets."

CPKC Issues 2023-24 Grain Service Outlook Report, July 31, 2023, www.railwayage.com

2023-2024 CN Grain Plan Builds on Strong Performance



Source: Railway Age

CN on August 1, 2023 published its 2023-2024 Grain Plan, www.cn.ca/grain which builds on the operational improvements introduced this crop year. Tracy Robinson, chief executive officer, CN "We at CN know that Canada's agricultural industry has always been the cornerstone of our nation's economy, contributing significantly to its growth and stability. Through the collaborative efforts of CN and our supply chain partners, we aim to optimize the movement of agricultural goods efficiently and sustainably. Together, we can navigate the challenges ahead, capitalize on new opportunities, and ensure the continued success and prosperity of the Canadian agricultural sector." The new Grain Plan contains several new actions and initiatives for 2023-24 as well as details on ongoing initiatives. These include the delivery of 750 new high-efficiency grain hopper cars in 2024, the expansion of CN's locomotive modernization program to upgrade older Direct Current locomotives to the newer, more powerful and reliable Alternating Current technology, and a new Precision Dispatch System to help optimize train movement across the network

2023-2024 CN Grain Plan Builds on Strong Performance, August 1, 2023, www.cn.ca

US/WORLD

U.S. Rail Traffic: 'Reasons for Both Optimism and Caution'



Source: Railway Age

The three highest-volume intermodal weeks of 2023 were the three July weeks not including Independence Day, AAR Senior Vice President John T. Gray reported on Aug. 2, 2023. Also, while carloads of chemicals rose in July for the first time in nearly a year, the month was “exceptionally weak” for grain carloadings, he noted during the release of the association’s traffic report for July 2023 and the week ending July 29, 2023. “[W]e are cautious to put too much stock in this month’s exact results,” Gray stressed, since July rail volumes are always impacted by July 4 closures, “but there are reasons for both optimism and caution.” In July 2023, nine of the 20 carload commodity categories tracked by AAR (Association of American Railroads) each month saw carload gains compared with July 2022. These included motor vehicles and parts, up 6,437 carloads or 13.1%; crushed stone, sand and gravel, up 6,079 carloads or 7.5%; and primary metal products, up 2,935 carloads or 10.3%. Commodities that saw declines included grain, down 15,585 carloads or 21.0%; coal, down 5,709 carloads or 2.2%; and pulp and paper products, down 1,631 carloads or 9.1%. Canadian railroads reported 88,057 carloads for the week ending July 29, 2023, increasing 3.0%, and 68,604 intermodal units, dropping 15.9% vs. the same week last year. For the first 30 weeks of 2023, they reported cumulative rail traffic volume of 4,723,996 carloads, containers and trailers, dipping 2.8%.

U.S. Rail Traffic: 'Reasons for Both Optimism and Caution', August 2, 2023, www.railwayage.com



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Marine Transport Updates

CANADA

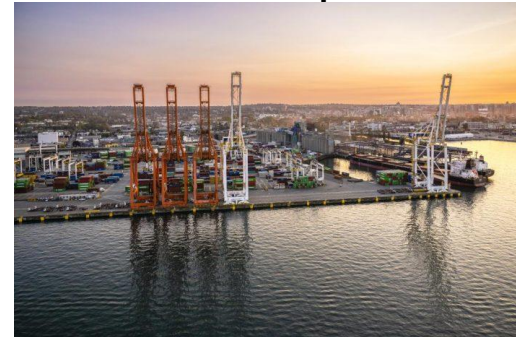
New tentative deal reached in B.C. port strike



Source: National Post

The two sides involved in a labour dispute affecting about 7,400 port workers in B.C. say they've reached another tentative deal. The International Longshore and Warehouse Union Canada and B.C. Maritime Employers Association issued a joint statement late on July 30, 2023 saying a deal has been reached with help from the Canada Industrial Relations Board, which had been tasked with ending the dispute that had dragged on since the beginning of the month. *New tentative deal reached in B.C. port strike, July 31, 2023, www.nationalpost.ca*

New settlement reached in BC ports strike



Source: Inside Logistics

After a busy end of July weekend, a new deal has been reached between the International Longshore and Warehouse Canada (ILWU) and the British Columbia Maritime Employers Association (BCMEA). Both parties are recommending ratification of the negotiated collective agreement to the union's membership and member employers respectively. The deal was negotiated with the assistance of the Canada Industrial Relations Board. On Friday, July 28, 2023, IWLWU members voted down the agreement that had been negotiated on July 13th to end a strike by 7,400 members of the union at 30 BC ports, including Vancouver and Prince Rupert. The BCMEA said the rejected deal included a four-year package with a wage increase of 19.2 percent. "This would have potentially increased the median union longshore compensation from \$136,000 to \$162,000 annually, not including benefits and pension. Over the course of the past 13 years, longshore wages have risen by 40 percent, ahead of inflation at 30 percent," the BCMEA said in a statement. After the union rejected the deal, the federal labour minister Seamus O'Regan decided to use his authority under section 107 of the Canada Labour Code to "preserve industrial peace" and directed the matter to the Canada Industrial Relations Board (CIRB). O'Regan has directed the CIRB to determine

whether the union's rejection of the tentative agreement has eliminated the possibility of a negotiated resolution. In that case, the Minister directed the board to either impose a new collective agreement or impose final binding arbitration to resolve outstanding terms of the collective agreement. Over the weekend the union and employers came to a negotiated agreement, avoiding the need to impose an agreement. Details are not available.

New settlement reached in BC ports strike, July 31, 2023, www.insidelogistics.ca

B.C. port workers vote on deal as businesses calculate losses



Source: Today's Trucking

Fleets and business organizations alike continue to calculate the economic fallout of a July strike at B.C. ports, as longshore workers vote for a new collective agreement on Aug. 3 and 4, 2023. The tentative deal has been supported by the International Longshore and Warehouse Union (ILWU) Canada and the B.C. Maritime Employers Association. "We look forward to rebuilding our reputation as a stable gateway to and from Canada and hopefully earn the trust back that has been eroding since this job action took place," said Kimberly Transport general manager and Port Transportation Association spokesman Tom Johnson. A previously mediated deal was rejected at the end of July 2023, after strike action that ran July 1 to 13, 2023. Labour Minister Seamus O'Regan called on the Canada Industrial Relations Board to intervene. Johnson believes the government should have stepped in sooner. "When this all shakes out, we'll see who's left in the industry," he said, referring to drayage fleets and owner-operators in the area. "It's only a matter of time before some trucking companies either pull the pin or they're forced to go under."

B.C. port workers vote on deal as businesses calculate losses, August 3, 2023, www.todaystrucking.ca

US/WORLD

CMA CGM second-quarter 2023 financial results



Source: AJOT

First-quarter 2023 trends remained at play in the second quarter of 2023, with deteriorated market conditions in the transport and logistics industry. Despite a rebound in demand for transport in the second quarter of 2023 compared with the previous quarter, driven by a degree of macroeconomic resilience and lower energy prices, the transport and logistics market remains depressed. Revenue stood at USD 12.3 billion in the second quarter of 2023, driven mostly by the Group's shipping business. EBITDA came to USD 2.6 billion, 73% lower than in the second quarter of 2022. EBITDA margin came in at 21.1%, down 28.1 points. Net income, Group share amounted to USD 1.3 billion. Financial resources net of debt totaled USD 3.8 billion on June 30, 2023, down USD 1,852 million from December 31, 2022.

CMA CGM second-quarter 2023 financial results, July 30, 2023, www.ajot.com

Shipping companies are on a spending spree



Source: AJOT

The world's biggest shipping companies are plowing their pandemic windfalls into orders for new vessels on an unprecedented scale, making an industry known for hair-raising cycles of boom and bust

more vulnerable in the latest downturn. Container carriers like MSC Mediterranean Shipping Co., A.P. Moller-Maersk A/S, CMA CGM SA and Hapag-Lloyd AG — all backed by European billionaires — are spending record profits gleaned during the health crisis to splash out on new models mostly from Korean and Chinese shipyards. This has pushed the global order pipeline to a historic level — almost \$90 billion by one estimate. But the tide has turned in the notoriously cyclical sector as freight rates flirt with below-breakeven levels and fears about overcapacity re-emerge. “Too many large container ships have been ordered,” said Erik I. Lassen, chief executive officer of Danish Ship Finance A/S, a company providing vessel financing. He noted that deliveries are now starting at a time when supply chains are running more smoothly and demand for freight transport is back to pre-pandemic levels. “There will be shipowners — tonnage providers — out there that will have stretched themselves,” he said in an interview. “Although the last couple of years have been profitable for shipping, the accumulated earnings are far from enough to fund the investment in new technology and ships in the coming decade.” The outlook has grown cloudier for the tycoons, whose companies have begun a chorus of negative forecasts for the coming months. On Friday, July 28, 2023, France’s CMA CGM, controlled by billionaire Rodolphe Saade and his family, warned about deteriorated market conditions and said new vessel capacity “is likely to weigh on freight rates.”

Shipping companies are on a spending spree, July 31, 2023, www.ajot.com

Shipping line ONE’s profits plunge but still top pre-COVID levels



Source: Freightwaves

During the peak of the supply chain crisis, accusations flew, alleging that shipping lines were somehow colluding to prop up rates and gouge customers. Recent results posted by ocean carriers undermine those claims. They show the container shipping market behaving the same way commodity shipping markets always have: Rates spike

when cargo demand exceeds transport supply, and once the imbalance passes, competition brings rates and utilization back to normal. Ocean Network Express (ONE), the world’s sixth-largest shipping line, reported its latest quarterly results on Monday (the first quarter of its fiscal 2023 year, running from April to June), July 31, 2023. As with other carriers, ONE’s numbers show a reversion toward pre-pandemic levels, albeit not all the way back yet. ONE reported net income of \$513 million, down 91% from the boom-inflated results a year ago and down 58% compared to January-March. However, its bottom line was still much better than pre-COVID. In April-June 2019, ONE reported net income of \$5 million. In April-June 2018, it lost \$120 million.

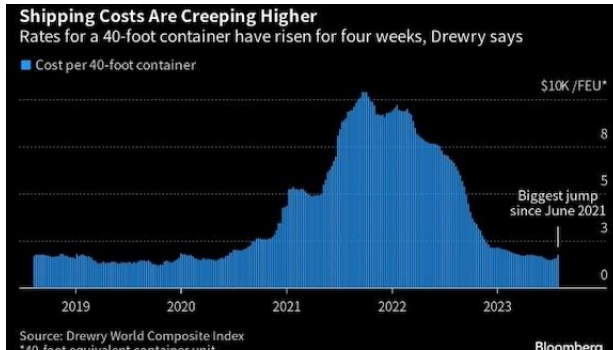
Shipping line ONE’s profits plunge but still top pre-COVID levels, July 30, 2023, www.freightwaves.com

North Carolina Ports delivers record-breaking performance in fiscal year 2023

The North Carolina State Ports Authority reported record operating revenue of \$79.3 million for Fiscal Year 2023 which is a 16.7% increase from the previous record of \$68 million set in Fiscal Year 2022. This strong performance was driven by year-over-year growth in throughput volume, a record year for general cargo, and strong annual intermodal growth. “The entire NC Ports team continues to focus on supporting our customers and delivering on our mission, and did a tremendous job identifying solutions to safely grow our volumes during the year,” said Brian Clark, Executive Director, North Carolina State Ports Authority. Container volume through the Port of Wilmington increased by seven percent year over year. With a continued focus on growing cargo volumes and expanding global coverage, the NC Ports team secured two new vessel services in FY23. NC Ports added the 2M Emerald/TP16/ZSA Service to its growing rotation of services and carriers as well as Ellerman City Liners. These new services expanded the Port of Wilmington’s global connectivity, including 12 new relay ports and six new direct port calls to Singapore, Xiamen, Yantian, Bilbao, Hamburg, and Rotterdam.

North Carolina Ports delivers record-breaking performance in fiscal year 2023, August 1, 2023, www.ajot.com

Global shipping costs creep higher after 16-month freefall



Source: AJOT

Spot rates for shipping containers jumped by the most in more than two years, a sign that a 16-month slump in ocean-freight costs that helped ease the sting of goods inflation is over. The Drewry World Container Index composite increased 11.8% to \$1,761 for a 40-foot container, the fourth straight advance and biggest week-on-week percentage gain since June 2021. The composite — which reflects short-term rates across eight trade routes connecting Asia, Europe and the US — had fallen in 15 of the 16 months through June. The costs for shipping from Shanghai to Los Angeles reached \$2,322 per 40-foot container unit, an 11.3% gain from the previous week and fifth straight increase, according to Drewry. From Shanghai to Rotterdam, the rate jumped 25% to \$1,620, the most since January 2021. Shipping rates jumped tenfold to record highs during the height of the pandemic as consumers loaded up on household items and Covid-19 led to clogged logistics networks. The costs to move containers have since returned to levels reached before the health crisis, weighed down recently by bloated inventories and subdued consumer spending.

Global shipping costs creep higher after 16-month freefall, August 3, 2023, www.ajot.com



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Transportation's Top Stories

Road Transport Updates

CANADA

Couriers and Messengers Services Price Index, June 2023



Source: Statcan

The Couriers and Messengers Services Price Index (2019=100) is now available for June. The index was 128 in June 2023 compared to 128.7 in May 2023. A year ago in June, the index was 130.8. For additional details see the Statistics Canada website.

Couriers and Messengers Services Price Index, June 2023, July 31, 2023, www.statcan.gc.ca



Source: Inside Logistics

Mandated use of electronic logging devices (ELDs) comes into effect throughout British Columbia on Tuesday, Aug. 1, 2023. ELDs automatically track drivers' time behind the wheel, reducing the likelihood of driving while tired and helping to ensure they stick to the allowable regulation driving time in a day. Commercial motor vehicle drivers will still need to enter some of the information from their record of duty status (like on-duty time related to fueling, loading or unloading), the ELD will automatically record other information like driving time, odometer readings, and engine power-up.

ELDs become mandatory in BC, August 1, 2023, www.insidelogistics.ca

ELDs become mandatory in BC

Blue Water Bridge construction not causing border delays: Federal Bridge Corporation



Source: Today's Trucking

The Federal Bridge Corporation (FBC) that owns, manages and operates the Blue Water Bridge is countering suggestions that ongoing rehabilitation work is responsible for border delays and reported traffic concerns in neighboring areas. Senior communications specialist Alexandre Gauthier says traffic and wait times at the span — which connects Point Edward, Ont. to Port Huron, Mich. — are similar to those that existed before the project started on July 5. Traffic is reduced to a single lane in either direction as the project continues. But Mike Bradley, mayor of neighboring Sarnia, says it is “a real stretch to suggest this [construction] doesn’t have an impact.” “The amazing coincidence between the bridge work and traffic backups is severe enough to bring in the OPP and Sarnia Police to enforce the rules,” Bradley said. “Traffic is not backed up on the bridge all the way to the toll gates. It shows that traffic is not backed up because of the lane reduction,” Gauthier said.

Blue Water Bridge construction not causing border delays: Federal Bridge Corporation, August 1, 2023, www.todaystrucking.com

Air Brake Online Learning Module Kicks in Sept 1 – Details



Source: Ontruck

The Ministry of Transportation is reminding industry that as of September 1, 2023, the air brake knowledge test will no longer be available for renewal purposes. Drivers who wish to renew their air brake endorsement will instead be required to complete the online learning module prior to renewing their driver’s licence.

Air Brake Online Learning Module Kicks in Sept 1 – Details, August 3, 2023, www.ontruck.ca

US/WORLD

Biden-Harris Administration Announces \$102.3 Million in Disaster Relief Funding for Transit Agencies Nationwide

On, July 31, 2023, the U.S. Department of Transportation’s Federal Transit Administration (FTA) announced \$102.3 million in funding to 17 transit agencies, cities, and planning councils in eight states and territories to help recover from recent natural disasters. The funding, provided through FTA’s Public Transportation Emergency Relief (ER) Program, will help them repair damaged equipment and facilities and recoup costs for evacuation and rescue operations following floods, hurricanes, and tornadoes that occurred in 2017 and 2020-22. “As climate change accelerates, we are seeing floods, hurricanes, and wildfires that used to be once-in-a-century events coming every few months and causing greater damage to our lives, communities, and infrastructure,” said U.S. Transportation Secretary Pete Buttigieg.

Biden-Harris Administration Announces \$102.3 Million in Disaster Relief Funding for Transit Agencies Nationwide, July 31, 2023, www.dot.gov



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Transportation's Top Stories

Other Transport Updates

CANADA

 **Opinion: We need a minister of competition to boost Canadians' incomes**



Source: Financial Post

The Liberal government's 23-move cabinet shuffle last week missed out on one sensible extra move. As a major review of Canada's competition policy continues, it's a good time to highlight competition's crucial importance in the economy by giving it its very own minister. An effective and dedicated competition minister might actually raise Canadians' incomes by thousands of dollars a year.

Opinion: We need a minister of competition to boost Canadians' incomes, August 3, 2023, www.financialpost.ca

US/WORLD

 **U.S.-based ground transportation revenue, margins back to pre-pandemic levels: Andlauer**



Source: Today's Trucking

Andlauer Healthcare Group secured a "solid" \$157.4 million in revenue in the second quarter of 2023, but that was still down 7.1% compared to the same period a year ago. And the business believes U.S.-based ground transportation revenue and margins have returned to pre-pandemic levels. Stronger quarterly results a year ago were buoyed by U.S. truckload rate premiums, higher revenues from Covid-19 vaccines and ancillary products, unusually high air freight forwarding volumes, and higher fuel surcharges, CEO Michael Andlauer said in a press release. Covid-19 vaccines and products accounted for 0.8% of consolidated revenue, compared to 2.6% in the second quarter of 2022. "Despite the lack of these tailwinds, our consolidated revenue for the first half of this year is higher than the same period a year ago and our EBITDA margins for the quarter and year-to-date remain within our pre-pandemic historical range. We continue to pursue acquisitions to further expand our platform and drive incremental growth," Andlauer said. The company's specialized transportation services in Canada include ground transportation, dedicated delivery and last mile

services, and air freight forwarding. Recent fleet acquisitions have included Skelton Truck Lines, and Boyle Transportation.

U.S.-based ground transportation revenue, margins back to pre-pandemic levels: Andlauer, August 3, 2023, www.todaystrucking.ca



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Transportation's Top Stories Other CILT News

Registration details will follow shortly.

Job Postings

* Port of Thunder Bay Chief, Executive Officer (CEO)

At the terminus of the St. Lawrence Seaway System the largest inland waterway in the world, the Port of Thunder Bay is the second largest export grain port in Canada and a leading cargo exporter. The Port was built to provide access to European markets for Western Canadian grain producers through the world's longest grain supply chain. Today, the Port services grain markets in the Mediterranean, Africa, Central and South America as well as Europe. With world-class facilities that efficiently handle 9 million tonnes of cargo annually, an integral part of the Port of Thunder Bay's strategy is to expand upon the successful project cargo corridor, facilitating the movement of cargo to and from Western Canada and international markets. With the retirement of its current Chief Executive Officer, the Board is looking for a successor who will build upon on the incumbent's long-standing leadership and contributions to evolve the Port of Thunder Bay as a major breakbulk hub for Western Canada.

With a mission to promote and invest in the efficient integration of marine, rail and road transportation systems and improve competitiveness of the Thunder Bay marine route to advance economic growth, the CEO is accountable to the Board of Directors for the overall planning, organization, coordination, and control of all Thunder Bay Port Authority's operations to ensure a safe, environmentally sound, and financially self-sufficient organization. In consultation with internal and external stakeholders, the CEO will promote the development of business partnerships with shipping, rail, trucking companies, and independent port operators – leading the organization as a major contributor to economic growth.

This is an exciting opportunity for a proactive and innovative leader with an entrepreneurial mindset, able to see the big picture for this

SAVE THE DATE: THE PACIFIC CHAPTER (CILTNA) INVITES YOU TO A RECEPTION/PRESENTATION - CANADA'S INDO-PACIFIC STRATEGY AND IMPLICATIONS FOR TRADE WITH ASIA

September 21, 2023

4:30 pm - Registration
5:00 pm to 7:00 pm - Reception/Presentation

Terminal City Club
837 West Hastings Street, Vancouver, BC V6C 1B6

SPEAKER: JEFF NANKIVELL, PRESIDENT AND CEO, ASIA PACIFIC FOUNDATION OF CANADA

SAVE THE DATE - The Pacific Chapter (CILTNA) is pleased to invite you to a Reception/Presentation entitled, "Canada's Indo-Pacific Strategy and Implications for Trade with Asia"

Speaker: Jeff Nankivell, President and CEO, Asia Pacific Foundation of Canada

When: September 21, 2023

4:30 pm – Registration

5:00 pm to 7:00 pm – Reception/Presentation

Where: Terminal City Club

837 West Hastings Street

Vancouver, BC V6C 1B6

critical infrastructure/transportation business, assessing the risks and opportunities through sound judgement and experience. With the exemplary communication skills needed to engage staff, stakeholders

and the Board of the Directors, you bring demonstrated leadership experience managing complex port operations/port asset infrastructure, marine transportation, or supply chain logistics. With the political acumen to engage government agencies and elected officials, your senior executive level experience includes working and communicating effectively with a board of directors. A university degree in Business or a related discipline will serve a valuable foundation to your accomplishments and experience.

To Apply:

To fill this position, Port of Thunder Bay has partnered with leadership advisory firm Odgers Berndtson. Applications are encouraged immediately and should be submitted online ideally by August 24th at <https://careers.odgersberndtson.com/en-ca/28622>.

For more information, please contact Kyle Mechar of Odgers Berndtson at Kyle.Mechar@Odgersberndtson.com

We would like to thank all applicants but regret that we are only able to personally contact those individuals whose backgrounds best match the requirements for the role.

Diversity, Equity and Inclusion

Port of Thunder Bay is an equal opportunity employer. In accordance with the Accessible Canada Act, 2019 and all applicable provincial accessibility standards, upon request, accommodation will be provided by both Odgers Berndtson and Port of Thunder Bay throughout the recruitment, selection and/or assessment process to applicants with disabilities.

Odgers Berndtson is deeply committed to diversity, equity and inclusion in all the work that we do. As part of our efforts to better understand our ability to reach as broad a pool of candidates as possible for our searches, our DEI team would like to encourage you to take a moment and access our [Self-Declaration Form](#).

*** Manager, Government Affairs and Communications, CPKC**

Canadian Pacific (CP) and Kansas City Southern (KCS) are now CPKC. As the only truly North American railway, we are making big moves! Drawing on our strong foundations and heritage, CPKC moves essential goods across our 20,000-mile network to support economic growth throughout Canada, the U.S. and Mexico. Be a part of history as we connect a continent and create exciting career opportunities across our new transnational network. Visit cpkcr.com to learn about the CPKC advantage, our purpose and culture.

PURPOSE OF THE POSITION:

The Manager, Government Affairs and Communications, will be responsible for managing a range of government relations initiatives to promote the business and policy objectives of Canadian Pacific Kansas City (CPKC) at the municipal and provincial level, in Quebec and Ontario. Under the supervision of the Director, Indigenous Relations and Government Affairs, the Manager will work closely with the Government Affairs and Communications and Media Relations teams, and others across the company, to execute the initiatives of CPKC's government affairs program. The Manager will also lead CPKC's engagement with francophone media and assist the Communications and Media Relations team with the development of communications products in French. Finally, the Manager will assist the Community Relations team with responding to public inquiries in French. While the Manager's primary focus will be on government affairs and francophone media relations, some engagement with Indigenous communities may also be required.

POSITION ACCOUNTABILITIES:

Develop, maintain, and grow strong relationships with key municipal and provincial elected officials and staff to tell the inspiring story of CPKC: the first and only transnational railway seamlessly connecting Canada, the United States and Mexico

Deploy fact-based arguments to educate key municipal and provincial stakeholders, and other audiences, to ensure CPKC is known as the credible industry leader on issues and public policies affecting the railway industry

Attend and represent CPKC at governmental, political, and other external stakeholder meetings and events

Represent CPKC in business and industry coalitions, as required
Monitor, analyze, and respond to current and potential policy and legislative or regulatory actions at the municipal and provincial level related to the railway industry and CPKC

Collaborate horizontally across the company to support CPKC's business and policy goals

Assist the Communications and Media Relations team with the development of content and communications materials in French, including press material (press releases, media lines, Qs & As, etc)

Assist the Community Relations team with responses to public inquiries in French

Manage relationships with francophone reporters and external stakeholders, including writing and communicating directly with reporters, when required.

Identify risks and opportunities for CPKC

Perform other duties, as assigned, consistent with the goals of CPKC

POSITION REQUIREMENTS:

Bachelor's Degree with 5+ years of professional experience in government or a government relations role

Excellent written and oral communication skills in both French and English, with a demonstrated ability to write in a clear, concise, effective and professional manner

Ability to learn quickly and demonstrate intellectual curiosity

Strong advocacy skills with a demonstrated ability to distill complex ideas and communicate them effectively

Exceptional interpersonal and relationship building skills

Knowledge of the Canadian system of government and policy-making process.

Positive and engaging attitude

Professional appearance, work ethic, and demeanor

Strong ability to work collaboratively as a team player and accomplish tasks with self-direction

High degree of personal initiative and desire to achieve success for CPKC

Exceptional organizational and time management skills, with a proven ability to prioritize and manage multiple initiatives simultaneously

Proven ability to work in a fast-paced environment, while remaining calm under pressure and maintaining high quality work standards

High proficiency with standard computer platforms, including Microsoft Word, Excel, and PowerPoint

WHAT CPKC HAS TO OFFER:

Flexible and competitive benefits package

Competitive company pension plan

Employee Share Purchase Plan

Performance Incentive Program

Annual Fitness Subsidy

Part-time Studies Program

ADDITIONAL INFORMATION:

As an employer with North American presence, the possibility does exist that the location of your position may be changed based on organizational requirements.

Background Investigation:

The successful candidate will need to successfully complete the following clearances:

Criminal history check

Reference check

Driver's License Verification

Management Conductor Program:

Becoming a qualified conductor or locomotive engineer is the single best way for a management employee to learn the business at CPKC. You may be required to obtain a certification or to maintain your current certification/qualification as a conductor or locomotive engineer.

CPKC is an employment equity employer committed to the principles of employment equity and inclusion. We encourage all qualified candidates to apply including women, Black, Indigenous, People of Colour (BIPOC), members of the LGBTQ+ community, and people with disabilities. Accommodations for the job application process can be provided, as appropriate, upon request. All applicant information will be managed in accordance with the federal Personal Information Protection and Electronic Documents Act (PIPEDA)".

To apply, please click [HERE](#).

*** Principal Planner: Freight Planning, North Jersey Transportation Planning Authority**

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively

engage and interact with stakeholders in the public and private sector. To apply, please click here: <https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit>

* **GLG, looking for consulting experts in various transportation and logistics fields**

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them (uschapter@ciltna.com).

Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats

One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

Project Questions

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

Fleet Management | Market Overview

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain

- Products
 - Market size, areas for growth, and top players in the space
- Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you list what are the main products that a truck fleet management company offers?
- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
 - Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
 - Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

Fleet Operations | Fleet Manager Perspective

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
 - Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.
 - Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.
 - Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?
 - Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has

influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.

- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

- Defensive actions to take during a brokerage downturn
 - Main drivers of freight brokerage financials
 - Up and coming tech platforms for freight brokerages
- GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?
- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.
- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.
- Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or

space? If so, please briefly elaborate on the topics you are not allowed to discuss.



★ Did you know CILTNA has a YouTube Channel?

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★ CILTNA International News Feed (INF) on WhatsApp

Join our new International News Feed for all the latest daily news on WhatsApp. WhatsApp is free messaging app for Smartphones.

To download the app to your phone, go to: <https://www.whatsapp.com/> and create your WhatsApp account. Once you have an account, click this link to join CILTNA's INF:

<https://chat.whatsapp.com/LHqtGV1mTip9XqFvzvDdV9>

If you need assistance with creating your account or joining, please contact Rebecca Whelan at admin@ciltna.com