

## Transportation's Top Stories

## Air Transport Updates

### **CANADA**

Monthly civil aviation statistics, June 2023



Source: Statcan

Major Canadian airlines carried 6.9 million passengers on scheduled and charter services in June, up 15.2% from the same month in 2022 and within 5% of pre-pandemic levels for the first time in the COVID-19 era. With traffic at 19.4 billion passenger-kilometres and capacity at 22.1 billion available seat-kilometres, the passenger load factor was 87.8% in June 2023. Operating revenue earned in June 2023 exceeded the pre-pandemic level for the seventh consecutive month.

Monthly civil aviation statistics, June 2023, August 29, 2023, <a href="https://www.tc.gc.ca">www.tc.gc.ca</a>

### Porter Airlines launches mobile app

Porter Airlines is launching a mobile app to make the travel experience even easier for passengers. The Porter app is designed to enhance self-service options, giving passengers more control of their journey with easy access to key functionalities in one place. These include the ability to check-in, access booking details, select seats, add bags,

manage flight changes, access boarding passes and receive real-time flight notifications. "As Porter expands into dozens of new markets in the next few years, it's important we maintain and elevate the level of ease and convenience that passengers are accustomed to when flying with us," said Kevin Jackson, executive vice president and chief commercial officer, Porter Airlines. "The Porter app enhances communications, allowing passengers to take control of their experience, rather than waiting to speak with an airport representative or call centre agent."

Porter Airlines launches mobile app, August 28, 2023, <a href="https://www.flyporter.com">www.flyporter.com</a>

Air Canada Highlights ESG Accomplishments with 2022 Citizens of the World Corporate Sustainability Report



Source: Air Canada

Air Canada on August 31, 2023 released the 2022 edition of *Citizens* of the World, detailing the airline's approach, commitments and progress respecting its environmental, social and governance activities and performance throughout 2022. The report also outlines Air Canada's ambitions for the future. "Last year was a pivotal one for our

business. We celebrated our 85th anniversary and recovered from the pandemic's effects on our industry, all while advancing our ESG priorities. As Canada's flag carrier, we connect Canada to the world, and we are acutely aware of the responsibility we have toward the communities we fly to and our planet. We have developed corporate priorities to improve our operations while caring for our customers, our employees and our communities, as well as preserving the planet we help people explore," said Michael Rousseau, President and Chief Executive Officer at Air Canada. "We believe in the importance of taking care of one another. We lift each other up by creating a safe, healthy and inclusive environment, where our colleagues can grow and thrive, and our customers always feel welcome. Our next chapters may be challenging, but we are as determined as ever to deliver the care and class that Air Canada is known for, in a sustainable way."

Air Canada Highlights ESG Accomplishments with 2022 Citizens of the World Corporate Report, August 31, 2023, <a href="https://www.aircanada.ca">www.aircanada.ca</a>

### **US/WORLD**

### DOT Fines American Airlines \$4.1 Million for Unlawfully Keeping Thousands of Passengers on the Tarmac for Hours

The U.S. Department of Transportation (DOT) on August 28, 2023 fined American Airlines \$4.1 million for violating federal statutes and the Department's rule prohibiting tarmac delays of three hours or more on domestic flights without providing passengers an opportunity to deplane. DOT's investigation found that American kept dozens of flights stuck on the tarmac for long periods of time without letting passengers off. DOT is ordering American to pay the largest fine ever issued for tarmac delay violations and cease and desist from violating the law. This fine is part of DOT's unprecedented effort to ensure the traveling public is protected, including returning more than \$2.5 billion in refunds to travelers. "This is the latest action in our continued drive to enforce the rights of airline passengers," said *U.S. Transportation Secretary Pete Buttigieg.* "Whether the issue is extreme tarmac delays or problems getting refunds, DOT will continue to protect consumers and hold airlines accountable."

DOT Fines American Airlines \$4.1 Million for Unlawfully Keeping Thousands of Passengers on the Tarmac for Hours, August 28, 2023, <a href="https://www.dot.gov">www.dot.gov</a>

### UPS offers senior pilots buyout package to cut costs

UPS Inc. is offering pilots an early retirement package to reduce payroll amid declining package volumes. The integrated parcel and logistics giant confirmed on August 31, 2023 that it wants to trim senior pilots from its ranks, a day after communicating with the pilot group. "At UPS, we regularly assess our operations and make adjustments to better serve our customers. As part of our effort to efficiently manage our airline, we are offering a voluntary separation benefit to eligible UPS pilots," UPS said in an emailed statement. Those who choose to accept the offer will receive a comprehensive compensation package that includes cash and healthcare benefits." UPS did not disclose specific details of the offer.

UPS offers senior pilots buyout package to cut costs, August 31, 2023, <a href="https://www.freightwaves.com">www.freightwaves.com</a>

### WorldACD Weekly Air Cargo Trends (week 34):

Global tonnages increased in the third full week of August 2023, following a similar pattern as last year, mainly driven by Europe rebounding from the holiday season, while rates remained stable, according to the latest figures from WorldACD Market Data. Figures for week 34 (21 to 27 August) show a +4% jump in tonnages compared with the previous week, while average worldwide air cargo prices remained stable, week-on-week (WoW), based on the more than 400,000 weekly transactions covered by WorldACD's data. Comparing weeks 33 and 34 with the preceding two weeks (2Wo2W), overall tonnages dropped by -4% versus their combined total in weeks 31 and 32, while worldwide rates and capacity remained flat.

WorldACD Weekly Air Cargo Trends (week 34), August 31, 2023, <a href="https://www.ajot.com">www.ajot.com</a>



## Transportation's Top Stories

## Rail Transport Updates

### **CANADA**

Freight Rail Services Price Index, August 2023



Source: Statcan

Data for August for the Freight Rail Services Price Index (2018=100) are now available. The index for August 2023 is 121.5 compared to 120.8 in July 2023 and 125.9 in August 2022.

Freight Rail Services Price Index, August 2023, August 30, 2023, <a href="https://www.statcan.gc.ca">www.statcan.gc.ca</a>

## Q2 2023: VIA rail maintains momentum as travel demand continues to increase

VIA Rail Canada (VIA Rail) continued to see a sustained growth in travel demand in Q2 2023, with revenue and ridership up 37.7% (\$29.6 million) and 31.3% (240,179 passengers), respectively, compared to the same period last year. "Our performance this quarter and over the past year shows a clear and steady trend of growing demand for rail travel in Canada," said Mario Péloquin, VIA Rail's President and Chief Executive Officer. "Our efforts over the last months are bearing fruit, with more than one million passengers choosing VIA Rail between

April and June 2023. As we continue our work to modernize and transform the way Canadians travel, the Corporation is well positioned to achieve near pre-pandemic performance as we enter the second half of the year."

Q2 2023: VIA rail maintains momentum as travel demand continues to increase, August 31, 2023, <u>www.viarail.ca</u>

**Canadian Railway Adventure** 



Source: Railway Age

This report will focus on three places in Ontario plus Montreal, Quebec. The other purpose was to ride Canada's recent rail transit starts, which include lines in Kitchener-Waterloo, Ontario, Ottawa, and Montreal. There have also been some changes in Toronto, especially new streetcars. There are only seven locations in Canada that have at least one rail transit line, and there are no immediate plans to establish it elsewhere. Toronto has the oldest and most comprehensive system, while Montreal has a strong rail presence and Vancouver has one that is somewhat less robust. Alberta's rival cities, Edmonton and Calgary, each have one long light rail line and one shorter one, with plans for expansion. The other lines are in Ottawa and Kitchener-Waterloo, Ontario, each of which currently operates one rail transit line. While it is difficult to travel in Canada without an automobile and train service is limited outside of VIA Rail's corridors in Ontario and Quebec.

Canadians continue to celebrate their railroad heritage, just as many Americans do. There might not be many railroad-themed attractions that are accessible by train in either country anymore, but at least there are some. Of the seven places with rail transit in Canada, only three have significant systems: Toronto, Montreal, and Vancouver. In Alberta, rival cities Calgary and Edmonton have tLRT lines each and plan to expand their systems with one more major line. There are plans to expand Ottawa's O-Train system, and perhaps even the ION line in Kitchener-Waterloo, but it also unlikely that either of those locations will end up with large-scale rail transit systems. This report provides interesting insights

Canadian Railway Adventure, August 31, 2023, www.railwayage.com

#### US/WORLD

## Norfolk Southern system outage update

Norfolk Southern Corporation provided an update on August 28, 2023 on a technology outage that impacted rail operations. This morning, Norfolk Southern experienced a hardware-related technology outage that impacted rail operations. At this time, we have no indication that this was a cybersecurity incident. Our teams worked throughout the day and successfully restored all systems at 7:00 p.m. ET. We are safely bringing our rail network back online. Throughout this, we have been in contact with our customers and will work with them on updated timing for their shipments. We expect the impact to our operations to last at least a couple of weeks.

Norfolk Southern system outage update, August 29, 2023, <a href="https://www.ajot.ccom">www.ajot.ccom</a>

## AAR reports rail traffic for the week ending August 26, 2023



Source: Railway Age

The Association of American Railroads (AAR) on August 30, 2023 reported U.S. rail traffic for the week ending August 26, 2023. For this week, total U.S. weekly rail traffic was 472,525 carloads and intermodal units, down 5.9 percent compared with the same week last year. Total carloads for the week ending August 26 were 226,679 carloads, down 3.9 percent compared with the same week in 2022, while U.S. weekly intermodal volume was 245,846 containers and trailers, down 7.7 percent compared to 2022. Four of the 10 carload commodity groups posted an increase compared with the same week in 2022. Canadian railroads reported 83,877 carloads for the week, down 4.8 percent, and 69,342 intermodal units, down 15.8 percent compared with the same week in 2022. For the first 34 weeks of 2023, Canadian railroads reported cumulative rail traffic volume of 5,357,780 carloads, containers and trailers, down 3.2 percent.

AAR reports rail traffic for the week ending August 26, 2023, August 30, 2023, www.railwayage.com



Transportation's Top Stories

## Marine Transport Updates

#### **US/WORLD**

### Panama Canal Authority extends water restrictions

The Panama Canal Authority (ACP) says it will extend water restrictions for at least another 10 months in an effort to conserve water if rainfall patterns do not vary significantly from projections. Water levels in Gatun Lake, which feeds the canal, are at a four-year low. A canal lock uses 50 million gallons of water when a single vessel traverses the canal. Current restrictions have reduced the number of daily vessel transits from 34-36 a day to 32. Jon Davis, Everstream Analytics' chief meteorologist, said disruptions in the Panama Canal are increasing on account of the lack of improvement in water levels of the freshwater lakes — especially Gatun Lake — that feed the canal. "The short-term forecast into early September looks problematic," Davis explained. "A continuation of below-normal rainfall across Panama and well-above-normal temperatures will not improve the situation. Normally at this time of year, lake levels are increasing since it is the core of the wet season."

Panama Canal Authority extends water restrictions August 25, 2023, <a href="https://www.americanshipper.com">www.americanshipper.com</a>

## ILWU ratifies new labor contract with West Coast waterfront employers

Some 75% of union members participating in the vote agreed to ratify the tentative contract that was reached in mid-June, opening the door to labor peace at West Coast ports at least through mid-2028.

ILWU ratifies new labor contract with West Coast waterfront employers, August 31, 2023, www.joc.com



## Transportation's Top Stories

## Road Transport Updates

#### **CANADA**

NDP Tax Fairness Critic Calls on CRA Minister to Deal with Driver Inc.



Source: Ontruck

Canada's New Democrats have echoed CTA's call for CRA to enforce an action plan to end Driver Inc. In a letter to National Revenue Minister Bibeau, MP Niki Ashton (Churchill-Keewatinook Aski), NDP Critic for Tax Fairness and Inequality, highlighted the issue of Driver Inc and the government's need to address the matter. "It's not lost on us in the NDP how much the Liberal government looks the other way when large corporations mischaracterize their workers to get out of paying fair wages, benefits and taxes," she wrote. "This is all too common in many industries, including in the trucking industry where your department promised to release a strategy to crack down on this exploitation and support workers taken advantage by the 'Drivers Inc' scam but have failed to do so."

NDP Tax Fairness Critic Calls on CRA Minister to Deal with Driver Inc. August 23, 2023, <a href="https://www.ontruck.ca">www.ontruck.ca</a>

Trucking groups cite Ontario speed limiter success in bid for U.S. mandate



Source: Todays Trucking

Several trucking associations are voicing their support for a proposed truck speed limiter mandate in the U.S. as legislators attempt to block such rules. They're even using Ontario data to help make their point. Research cited by the trucking groups includes 2018 Ontario Ministry of Transportation data that shows the number of truck drivers found at fault for speeding in a collision dropped 72.7% after that province mandated speed limiters. As well, there was no change in the share of large trucks struck from behind. The findings were limited to highways with posted 100 km/h speed limits, and researchers also noted several large fleets were already limiting speeds before the mandate was introduced. Most trucks operating in Ontario and Quebec have had to mechanically govern speeds at 105 km/h since 2009, and similar legislation has been proposed in B.C.

Trucking groups cite Ontario speed limiter success in bid for U.S. mandate, August 28, 2023, www.todaystrucking.com



# CTA: Technical Briefing on New Recognized Employer Pilot (REP) Under Temporary Foreign Worker (TFW) Program

The Federal Government announced the Recognized Employer Pilot (REP) under the Temporary Foreign Worker (TFW) Program earlier this month. The REP is a three-year initiative intended to help address labour shortages and reduce the administrative burden for repeat employers participating in the program who demonstrate a history of complying with program requirements. Since that time, the Canadian Trucking Alliance (CTA) and the Ontario Trucking Association (OTA) have worked with Employment and Social Development Canada (ESDC) to help employers understand the new initiative. Based on this interest, bilingual REP technical briefings are being organized in key sectors, such as trucking, to give interested companies a chance to hear more about the program.

CTA: Technical Briefing on New Recognized Employer Pilot (REP) Under Temporary Foreign Worker (TFW) Program, August 28, 2023, www.ontruck.ca



## Couriers and Messengers Services Price Index, July 2023



Source: Statcan

The Couriers and Messengers Services Price Index (2019=100) is now available for July. The index for July 2023 is 127.4 compared to 127.5 in June 2023 and 131.0 July 2022.

Couriers and Messengers Services Price Index, July 2023, August 30, 2023, <a href="https://www.statcan.gc.ca">www.statcan.gc.ca</a>



## Canada Post reports \$254 million loss in second quarter

Canada Post recorded a loss before tax of \$254 million in the second quarter of 2023 as revenue fell across all lines of business. The Canada Post segment's revenue in the second quarter declined by \$78 million, or 6.0 percent, compared to the same period in 2022. The segment's loss before tax in the second quarter widened by \$94 million, from a loss before tax of \$160 million in the second quarter of 2022. For the first half of 2023, Canada Post's revenue fell by \$110 million, or 3.3 percent, compared to the same period of the prior year. The segment's loss before tax was \$361 million compared to a loss before tax of \$289 million in the first half of 2022.

Canada Post reports \$254 million loss in second quarter, August 30, 2023, www.insidelogistics.ca



## Ontario Completes Widening of Highway 11/17 in Thunder Bay District

To improve road safety and keep people and goods moving across the province, the Ontario government has completed the widening of Highway 11/17 from two to four lanes between Ouimet and Dorion East Loop in Thunder Bay District. This is the seventh section of a larger project to widen 100 kilometres of Highway 11/17 between Thunder Bay and Nipigon. "This project is part of our government's plan to improve transportation in Ontario," said Caroline Mulroney, Minister of Transportation. "The work completed so far and the eventual widening of Highway 11/17 to Nipigon will play an important role in addressing the unique transportation needs of the North, enhancing traffic flow and improving safety for individuals and businesses alike on our roads." The \$74.8 million widening project between Ouimet and Dorion included \$37.4 million in provincial funding and \$37.4 million in federal funding.

Ontario Completes Widening of Highway 11/17 in Thunder Bay District, August 31, 2023, <u>www.mto.gov.on.ca</u>



## Blitz finds hundreds of dangerous goods violations on Canadian roads



Source: Todays Trucking

Inspectors discovered 482 dangerous goods violations on Canadian roads during an inspection blitz earlier this summer. Inspectors in Canada and the U.S. inspected 7,572 commercial motor vehicles transporting hazardous materials/dangerous goods (HM/DG) during the Commercial Vehicle Safety Alliance's (CVSA) annual five-day unannounced HM/DG inspection and enforcement initiative. Thirty-seven jurisdictions participated in this year's HM/DG Road Blitz, which was held from June 12 to 16, 2023. A total of 8,395 packages were inspected, and inspectors discovered 2,578 HM/DG violations, of which 701 were HM/DG out-of-service (OOS) violations. In Canada, 163 of the total 482 were out-of-service DG violations.

Blitz finds hundreds of dangerous goods violations on Canadian roads, August 31, 2023, <a href="https://www.todaystrucking.ca">www.todaystrucking.ca</a>

Interview: OTA Highlights Vital Impact of Truck drivers



Source: Ontruck

In an interview with Marco Beghetto of the Ontario Trucking Association, the newspaper highlighted National Trucking Week, how trucking is the lifeblood of Canada's economy and how truck drivers are the first to step up and support Canadians in critical times, and how

challenges like Driver Inc. are undermining, hard-working, compliant truck drivers and responsible carriers. "We always have challenges. It's an ever-changing fluid industry. But the biggest issue of the day for the industry of the last five years at least, is something called driver Inc.," Beghetto told *the Advertiser*. "Driver Inc. is an operating system used by unscrupulous carriers to operate within the underground economy."

Interview: OTA Highlights Vital Impact of Truck drivers, August 31, 2023, www.ontruck.ca

## For-hire Motor Carrier Freight Services Price Index, second guarter 2023



Source: Statcan

The For-hire Motor Carrier Freight Services Price Index (2021=100) is now available for the second quarter 2023 on Statistics Canada website.

For-hire Motor Carrier Freight Services Price Index, second quarter 2023, August 31, 2023, <a href="https://www.statcan.gc.ca">www.statcan.gc.ca</a>

## MPI strike impacting Manitoba trucking industry, MTA warns

Manitoba's trucking industry is facing a series of challenges during a Manitoba Public Insurance (MPI) strike that has closed all the Crown corporation's locations. "For our industry to operate people need licences, and equipment needs to be registered and insured. Our industry is being impacted in all of these areas," said Aaron Dolyniuk, executive director of the Manitoba Trucking Association (MTA). The Manitoba Government and General Employees' Union's 1,700 members have been on strike since Aug. 28, seeking wage increases. MPI delivers insurance, registration and licensing services to drivers. Its website said, "All appointments scheduled this week have been cancelled and are being rebooked."

MPI strike impacting Manitoba trucking industry, MTA warns, August 31, 2023, <a href="https://www.todaystrucking.com">www.todaystrucking.com</a>



### **Bridging Border Barriers returning to Mississauga**

The Truckload Carriers Association's Bridging Border Barriers conference is returning to Mississauga, Ont., Nov. 8 – and the agenda is set. The day begins with a panel covering workforce development and human capital. Moderated by Left Lane Associates president Pete Stefanovich, it will draw insights from Linda Young, Bison Transport's vice-president – human resources and people development; Heather Mewhinney, Kriska Transportation Group's director – human resources; and Challenger Motor Freight chief people officer Geoff Topping. Bob Costello — American Trucking Associations chief economist and senior vice-president – international trade policy and cross-border operations – follows that with an economic update. Bridging Border Barriers returning to Mississauga, August 29, 2023,

<u>www.todaystrucking.com</u>

### **US/WORLD**

Artificial intelligence leading to real-world changes in trucking



Source: Todays Trucking

Highly autonomous vehicles rely on a wide array of data when triggering the systems that apply the throttle, hit the brakes, or track highway curves. Where truck drivers at the wheels of traditional trucks rely on their senses, it's the <u>autonomous vehicle's technology</u> that reads surroundings using tools like cameras, radar, and the bouncing lasers of LiDAR. The radar waves track the space between the truck and surrounding vehicles, while LiDAR creates an exacting 3D map of the environment. Cameras monitor lane markings and shapes.

Artificial intelligence (AI) pulls it all together, processes the information, and decides exactly how to respond. While many AI-related discussions in the trucking industry focus on autonomous vehicles, the technology has already made inroads into other industry applications. And it's giving the guard at the yard gate, office employees, and terminal managers a futuristic makeover in the process.

Artificial intelligence leading to real-world changes in trucking, August 30, 2023, <a href="https://www.todaystrucking.ca">www.todaystrucking.ca</a>



## Transportation's Top Stories

## Other Transport Updates

### **CANADA**



### National Travel Survey, first quarter 2023



Source: Statcan

During the first quarter of 2023, Canadian residents took 66.5 million trips, 20.0 million more than in the same quarter of 2022. While most of the trips (87.6%) in the first quarter of 2023 were domestic, travel expenditures for those trips (\$13.7 billion) represented just over half (52.5%) of all travel expenditures. Meanwhile, travel expenditures made by Canadian residents in the United States and overseas during the first quarter reached \$12.3 billion.

National Travel Survey, first quarter 2023, August 25, 2023, www.statcan.gc.ca



### Visitor Travel Survey, first quarter 2023

Spending in Canada by international travellers totalled \$2.7 billion in the first quarter, more than double the amount from the same quarter of 2022 (\$1.2 billion), when the Government of Canada and the provinces and territories still had some travel restrictions in place due to the Omicron variant. Total spending from visitors reached 83.2% of the \$3.2 billion spent in the same quarter in 2019, before the COVID-

19 pandemic. During the first quarter of 2023, most restrictions on travel to Canada were no longer in place. As of January 5, 2023, the Government of Canada implemented the requirement of a negative COVID-19 test for travellers aged 2 years and older arriving from China, Hong Kong or Macao. This restriction remained in place until March 17, 2023. In the first quarter of 2023, US residents spent \$1.3 billion while travelling in Canada, up from the \$535.3 million spent during the same quarter in 2022. Spending by US residents in the first quarter of 2023 was concentrated in Ontario, British Columbia, Quebec and Alberta, together accounting for 94.3% of expenditures by US residents. Major expenses for US travellers included accommodation (\$504.7 million), food and beverages (\$410.3 million) and transportation within Canada (\$174.8 million), together accounting for 83.5% of all US visitor expenditures.

Visitor Travel Survey, first quarter 2023, August 25, 2023, www.statcan.gc.ca



## CBSA updating 'legacy' collection system, to simplify electronic payments



Source: Todays Trucking

Every year, the Canada Border Services Agency (CBSA) collects \$30 billion in duties and taxes on goods imported into the country — trade valued at \$750 billion, much of which is transported by truck. However, the CBSA notes that its 35-year-old collection system is aging, and even describes it as "legacy" in a recent press release. The agency intends to modernize the system by replacing it with Canada Border Services Agency Assessment and Revenue Management (CBSA CARM), which will offer simplified electronic payment methods. All partners in the supply chain, including trucking companies, are affected by this changeover, which is officially scheduled to come into effect in May 2024. Importers, customs brokers, freight forwarders, bonded warehouse operators, and others involved in importing goods will also have to register and create an account.

<u>CBSA updating 'legacy' collection system, to simplify electronic payments, August 28, 2023, www.todaystrucking.com</u>

#### **US/WORLD**





Source: Inside Logistics

Global goods trade showed signs of a turnaround in the second quarter of 2023, driven by strong automobile production and sales, but further upward momentum in Q3 and beyond may be limited as long as export orders remain weak, according to the latest WTO Goods Trade Barometer issued on 24 August. The current reading of 99.1 for the barometer index is up from the previous reading of 95.6 from last May and close to the baseline value of 100. This suggests that merchandise trade volume turned up in Q2 after two quarters of decline, but that it remains slightly below trend. Sustained recovery in Q3 and beyond is less than certain as long as the barometer's export orders component (based on purchasing managers' indices) remains weak.

Global trade in goods sees Q2 turnaround, August 25, 2023, www.insidelogisitcs.ca

## Saudi Arabia launches plan to develop logistics centres



Source: Inside Logistics

The government of Saudi Arabia has launched a master plan for logistics centres. The plan aims to develop the infrastructure of the logistics sector in the country, diversify the local economy, and strengthen its position as a global logistics hub. The logistics centers master plan is part of the National Transport and Logistics Strategy (NTLS). The country is trying to capitalize on its geographical location connecting three major continents: Asia, Europe, and Africa. The plan outlines 59 centres, spread across the key regions of Saudi Arabia, with a total area exceeding 100 million square metres. These include 12 logistics centres for the Riyadh region, 12 for the Makkah region, 17 for the Eastern Province, and 18 across the remaining regions of the Kingdom. The ongoing work is focused on 21 centres, with the goal of completing all centres by 2030.

Saudi Arabia launches plan to develop logistics centres, August 30, 2023, <u>www.insidelogistics.ca</u>





REGISTER NOW! - The Pacific Chapter (CILTNA) is pleased to invite you to a Reception/Presentation entitled, "Canada's Indo-Pacific Strategy and Implications for Trade with Asia"

**Speaker:** Jeff Nankivell, President and CEO, Asia Pacific Foundation of Canada

When: September 21, 2023

4:30 pm - Registration

5:00 pm to 7:00 pm – Reception/Presentation

Where: Terminal City Club

837 West Hastings Street

Vancouver, BC V6C 1B6

## Transportation's Top Stories

## Other CILT News

For more details and to register, please visit: <a href="https://ciltna.com/events/canadas-indo-pacific-strategy-and-implications-for-trade-with-asia/">https://ciltna.com/events/canadas-indo-pacific-strategy-and-implications-for-trade-with-asia/</a>

### **Job Postings**

\* Freight Modeler / Econometrician GS 12/13/14 - Bureau of Transportation Statistics (BTS)

The Bureau of Transportation Statistics (BTS) is seeking a freight modeler with extensive knowledge in econometric or statistical modeling methods. At BTS, you will play a major role in modeling goods movement and freight transportation flows throughout the United States. The successful candidate will help produce the Freight Analysis Framework (FAF) dataset https://www.bts.gov/faf, which is used in virtually every freight travel demand model and in most freight policy studies in the U.S. Join us as we modernize the FAF, leveraging ever-richer data and advanced methodologies to better serve our data users.

To Apply: Do not use USAJobs. Email your resume to <a href="mailto:BTSJobs@dot.gov">BTSJobs@dot.gov</a> by September 22nd and indicate the position you are applying for in the subject line.

Note: You must be a U.S. citizen and meet the requirements for the job series and grade to be eligible for consideration.

\* UK-based publishing company looking for experts in fleet management from UK and North America to collaborate with Each contributor would be paid for their time and can choose to have their name associated with the newsletter or not, as they see fit.

Depending on their availability, this could involve:

- Reading the newsletter to ensure information is accurate and relevant (e.g., "This is no longer a widely used practice. Instead, ...")
- Offering suggestions on additional angles or insights to include (e.g., "A recent study showed X. It would be good to discuss that here.")
- Offering suggestions for topics of future newsletters
- Signing off as a topic-expert (e.g., "Read and reviewed by Jane Smith, CMO, Fleet Management Corp.")

If you have any questions or if this interests you, please contact Christian Rigg and let him know what your hourly rate would be for this kind of work. He can be reached at: <a href="mailto:christian@elevenwriting.co.uk">christian@elevenwriting.co.uk</a>

### \* Port of Thunder Bay Chief, Executive Officer (CEO)

At the terminus of the St. Lawrence Seaway System the largest inland waterway in the world, the Port of Thunder Bay is the second largest export grain port in Canada and a leading cargo exporter. The Port was built to provide access to European markets for Western Canadian grain producers through the world's longest grain supply chain. Today, the Port services grain markets in the Mediterranean, Africa, Central and South America as well as Europe. With world-class facilities that efficiently handle 9 million tonnes of cargo annually, an integral part of the Port of Thunder Bay's strategy is to expand upon the successful project cargo corridor, facilitating the movement of cargo to and from Western Canada and international markets. With the retirement of its current Chief Executive Officer, the Board is looking for a successor who will build upon on the incumbent's long-standing leadership and contributions to evolve the Port of Thunder Bay as a major breakbulk hub for Western Canada.

With a mission to promote and invest in the efficient integration of marine, rail and road transportation systems and improve competitiveness of the Thunder Bay marine route to advance economic growth, the CEO is accountable to the Board of Directors for the overall planning, organization, coordination, and control of all Thunder Bay Port Authority's operations to ensure a safe,

environmentally sound, and financially self-sufficient organization. In consultation with internal and external stakeholders, the CEO will promote the development of business partnerships with shipping, rail, trucking companies, and independent port operators – leading the organization as a major contributor to economic growth.

This is an exciting opportunity for a proactive and innovative leader with an entrepreneurial mindset, able to see the big picture for this critical infrastructure/transportation business, assessing the risks and opportunities through sound judgement and experience. With the exemplary communication skills needed to engage staff, stakeholders

and the Board of the Directors, you bring demonstrated leadership experience managing complex port operations/port asset infrastructure, marine transportation, or supply chain logistics. With the political acumen to engage government agencies and elected officials, your senior executive level experience includes working and communicating effectively with a board of directors. A university degree in Business or a related discipline will serve a valuable foundation to your accomplishments and experience.

### To Apply:

To fill this position, Port of Thunder Bay has partnered with leadership advisory firm Odgers Berndtson. Applications are encouraged immediately and should be submitted online ideally by August 24<sup>th</sup> at https://careers.odgersberndtson.com/en-ca/28622.

For more information, please contact Kyle Mechar of Odgers Berndtson at <a href="mailto:Kyle.Mechar@Odgersberndtson.com">Kyle.Mechar@Odgersberndtson.com</a>

We would like to thank all applicants but regret that we are only able to personally contact those individuals whose backgrounds best match the requirements for the role.

### Diversity, Equity and Inclusion

Port of Thunder Bay is an equal opportunity employer. In accordance with the Accessible Canada Act, 2019 and all applicable provincial accessibility standards, upon request, accommodation will be provided by both Odgers Berndtson and Port of Thunder Bay throughout the recruitment, selection and/or assessment process to applicants with disabilities.

Odgers Berndtson is deeply committed to diversity, equity and inclusion in all the work that we do. As part of our efforts to better understand our ability to reach as broad a pool of candidates as possible for our searches, our DEI team would like to encourage you to take a moment and access our Self-Declaration Form.

## \* Manager, Government Affairs and Communications, CPKC

Canadian Pacific (CP) and Kansas City Southern (KCS) are now CPKC. As the only truly North American railway, we are making big moves! Drawing on our strong foundations and heritage, CPKC moves essential goods across our 20,000-mile network to support economic growth throughout Canada, the U.S. and Mexico. Be a part of history as we connect a continent and create exciting career opportunities across our new transnational network. Visit cpkcr.com to learn about the CPKC advantage, our purpose and culture.

#### PURPOSE OF THE POSITION:

The Manager, Government Affairs and Communications, will be responsible for managing a range of government relations initiatives to promote the business and policy objectives of Canadian Pacific Kansas City (CPKC) at the municipal and provincial level, in Quebec and Ontario. Under the supervision of the Director, Indigenous Relations and Government Affairs, the Manager will work closely with the Government Affairs and Communications and Media Relations teams, and others across the company, to execute the initiatives of CPKC's government affairs program. The Manager will also lead CPKC's engagement with francophone media and assist the Communications and Media Relations team with the development of communications products in French. Finally, the Manager will assist the Community Relations team with responding to public inquiries in French. While the Manager's primary focus will be on government affairs and francophone media relations, some engagement with Indigenous communities may also be required.

#### **POSITION ACCOUNTABILITIES:**

Develop, maintain, and grow strong relationships with key municipal and provincial elected officials and staff to tell the inspiring story of CPKC: the first and only transnational railway seamlessly connecting Canada, the United States and Mexico

Deploy fact-based arguments to educate key municipal and provincial stakeholders, and other audiences, to ensure CPKC is known as the

credible industry leader on issues and public policies affecting the railway industry

Attend and represent CPKC at governmental, political, and other external stakeholder meetings and events

Represent CPKC in business and industry coalitions, as required Monitor, analyze, and respond to current and potential policy and legislative or regulatory actions at the municipal and provincial level related to the railway industry and CPKC

Collaborate horizontally across the company to support CPKC's business and policy goals

Assist the Communications and Media Relations team with the development of content and communications materials in French, including press material (press releases, media lines, Qs & As, etc Assist the Community Relations team with responses to public inquiries in French

Manage relationships with francophone reporters and external stakeholders, including writing and communicating directly with reporters, when required.

Identify risks and opportunities for CPKC

Perform other duties, as assigned, consistent with the goals of CPKC

#### **POSITION REQUIREMENTS:**

Bachelor's Degree with 5+ years of professional experience in government or a government relations role

Excellent written and oral communication skills in both French and English, with a demonstrated ability to write in a clear, concise, effective and professional manner

Ability to learn quickly and demonstrate intellectual curiosity Strong advocacy skills with a demonstrated ability to distill complex ideas and communicate them effectively

Exceptional interpersonal and relationship building skills

Knowledge of the Canadian system of government and policy-making process.

Positive and engaging attitude

Professional appearance, work ethic, and demeanor

Strong ability to work collaboratively as a team player and accomplish tasks with self-direction

High degree of personal initiative and desire to achieve success for CPKC

Exceptional organizational and time management skills, with a proven ability to prioritize and manage multiple initiatives simultaneously Proven ability to work in a fast-paced environment, while remaining calm under pressure and maintaining high quality work standards High proficiency with standard computer platforms, including Microsoft Word, Excel, and PowerPoint

#### WHAT CPKC HAS TO OFFER:

Flexible and competitive benefits package Competitive company pension plan Employee Share Purchase Plan Performance Incentive Program Annual Fitness Subsidy Part-time Studies Program

#### ADDITIONAL INFORMATION:

As an employer with North American presence, the possibility does exist that the location of your position may be changed based on organizational requirements.

#### **Background Investigation:**

The successful candidate will need to successfully complete the following clearances:

Criminal history check
Reference check
Driver's License Verification

#### **Management Conductor Program:**

Becoming a qualified conductor or locomotive engineer is the single best way for a management employee to learn the business at CPKC. You may be required to obtain a certification or to maintain your current certification/qualification as a conductor or locomotive engineer.

CPKC is an employment equity employer committed to the principles of employment equity and inclusion. We encourage all qualified candidates to apply including women, Black, Indigenous, People of Colour (BIPOC), members of the LGBTQ+ community, and people with disabilities. Accommodations for the job application process can be provided, as appropriate, upon request. All applicant information will be managed in accordance with the federal Personal Information Protection and Electronic Documents Act (PIPEDA)".

To apply, please click HERE.

### \* Principal Planner: Freight Planning, North Jersey Transportation Planning Authority

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively engage and interact with stakeholders in the public and private sector. To apply, please click here:

https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit

## \* GLG, looking for consulting experts in various transportation and logistics fields

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them (uschapter@ciltna.com).

Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

#### **Project Questions**

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

#### Fleet Management | Market Overview

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain
- Products
- Market size, areas for growth, and top players in the space Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

#### **Project Questions**

- Can you list what are the main products that a truck fleet management company offers?
- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
- Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
- Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

### Fleet Operations | Fleet Manager Perspective

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

#### **Project Questions**

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
- Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.

- Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.
- Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?
- Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

### Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

- Defensive actions to take during a brokerage downturn
- Main drivers of freight brokerage financials
- Up and coming tech platforms for freight brokerages
   GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

#### **Project Questions**

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?

- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.
- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.
- Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or space? If so, please briefly elaborate on the topics you are not allowed to discuss.



#### **★** Did you know CILTNA has a YouTube Channel?

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https://chat.whatsapp.com/LHqtGV1mTip9XqFvvzDdV9

If you need assistance with creating your account or joining, please contact Rebecca Whelan at admin@ciltna.com