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Transportation's Top Stories

Air Transport Updates

CANADA

Air Canada Reports Third Quarter 2023 Financial Results



AIR CANADA

Source: Air Canada

Air Canada on October 30, 2023 reported its third quarter 2023 financial results. Key features of the results are: 1. Operating revenues of \$6.344 billion increased 19 per cent from the third quarter of 2022; 2. Operating income of \$1.415 billion, with an operating margin of 22.3 per cent, increased \$771 million year over year; 3. Adjusted EBITDA of \$1.830 billion, with adjusted EBITDA margin of 28.8 per cent, an improvement of over \$773 million year over year; 4. Third quarter net cash flows from operating activities of \$408 million, and free cash flow of \$135 million; and 5. Leverage ratio of 1.4 at September 30, 2023, down from 5.1 at December 31, 2022. Michael Rousseau, President and Chief Executive Officer at Air Canada said "Air Canada performed strongly in the third quarter, generating solid operating revenues of more than \$6.3 billion, a 19 per cent increase over the same period

last year. Our focus on growing our international network, building scale at our hubs and leveraging our solid partnerships is delivering strong results. Our operating income reached \$1.4 billion, more than double from a year ago, and adjusted EBITDA grew by \$773 million to \$1.83 billion, representing an adjusted EBITDA margin of nearly 29 per cent. I thank our employees and management team for their hard work in safely transporting 12.6 million customers during the busy and demanding summer season. We managed costs prudently, with operating expenses rising 5 per cent, on a 10 per cent increase in capacity. We have continued to pay down debt in the quarter, lowering our leverage ratio to 1.4 from 5.1 at the end of last year, while also maintaining a healthy level of liquidity, which stood at nearly \$10 billion at the quarter's end."

Air Canada Reports Third Quarter 2023 Financial Results, October 30, 2023, www.aircanada.ca

Aeroplan Earns Top Honours with Canada's Choice 2023 Travel Loyalty Awards



Source: Air Canada

Air Canada's Aeroplan Loyalty program had another strong showing in the RewardsCanada.ca Canada's Choice 2023 Awards, with Aeroplan and its credit card partners taking home top honours in four categories, including for Top Airline Loyalty Program once again. A record turnout of loyalty members across Canada took to voting for the top loyalty programs and credit cards in Canada. "Bringing these Canada's Choice awards home reflects Aeroplan's commitment to becoming Canada's favourite travel rewards program and having Canada's best travel rewards credit cards. We proudly share this recognition with our employees, our partners and our 8 million plus active Aeroplan members in Canada and around the world," said Scott O'Leary, Vice President, Loyalty and Product at Air Canada. In the Canada's Choice 2023 competition, Aeroplan and its partners won in the following categories: 1. Top Airline Loyalty Program (Aeroplan); 2. Top Overall Travel Rewards Credit Card (TD Aeroplan Visa Infinite card); 3. Top Airline Credit Card (TD Aeroplan Visa Infinite card); and 4. Top Ultra Premium Credit Card (TD Aeroplan Visa Infinite Privilege Card).

Aeroplan Earns Top Honours with Canada's Choice 2023 Travel Loyalty Awards, October 31, 2023, www.aircanada.ca

Halifax Airport wins advanced decarbonization certification



Source: Inside logistics

Halifax Stanfield airport has earned the Level 3 – Optimization accreditation from the Airports Council International (ACI) Airport Carbon Accreditation program. ACI's Airport Carbon Accreditation program is the only institutionally endorsed carbon management certification standard for airports. The program encourages airports to measure, manage, and reduce carbon emissions. Achieving Level 3 – Optimization accreditation is a significant milestone for Halifax

Stanfield that recognizes its work in managing and reducing its CO2 emissions and engaging stakeholders to do the same as part of the global airport industry's response to climate change. "This accreditation reflects the team's dedication to reducing greenhouse gas emissions and minimizing its environmental footprint. The airport remains steadfast in its mission to lead the aviation industry in sustainable practices," said Joyce Carter, Halifax International Airport Authority's (HIAA) president and CEO.

Halifax Airport wins advanced decarbonization certification, October 27, 2023, www.insidelogistics.ca

Air Canada Unveils 2023 Canada's Best New Restaurants Top 10, Celebrating the Country's Most Exciting Culinary Talent and Showcasing Food



Source: Air Canada

The 2023 Canada's Best New Restaurants Top 10 were unveiled on November 1, 2023 by Air Canada, with Toronto restaurant Kappo Sato taking the coveted top spot. Led by chef Takeshi Sato, Kappo Sato is a Kappo-style Omakase restaurant where the tasting menu is prepared entirely in front of guests. In second place, the lavish steakhouse Wild Blue elevates fine dining in the mountain ski town of Whistler through its prime selection of meat and seafood. This year's third-place winner, Marilena Café and Raw Bar serves upscale seafood in a relaxed environment in Victoria on Vancouver Island. The full Top 10 list is featured in the November issue of Air Canada enRoute magazine and online at CanadasBestNewRestaurants.com.

Air Canada Unveils 2023 Canada's Best New Restaurants Top 10, Celebrating the Country's Most Exciting Culinary Talent and Showcasing Food

✈️ Porter celebrates first flight to Tampa, Florida

Porter Airlines is launching daily, roundtrip service between Toronto Pearson International Airport (YYZ) and Tampa (TPA). This is the first U.S. route operated by any airline with the state-of-the-art Embraer E195-E2. Porter is the North American launch customer for Embraer's newest family of E2 jets. The 132-seat, all-economy aircraft has a two-by-two configuration, which means no middle seat on any Porter flight. The E2 is the most environmentally-friendly single-aisle aircraft family, measured by sound and CO2 emissions. It is certified to the strictest international standard for aircraft noise, at 65% quieter than previous generation types.

Porter celebrates first flight to Tampa, Florida, November 1, 2023, www.flyporter.com

✈️ Hej! Air Canada Expands Presence in Scandinavia with New Flights to Stockholm Launching Summer 2024



Source: Air Canada

Air Canada on November 2, 2023 announced the strategic expansion of its presence in Scandinavia with new summer seasonal flights to Stockholm. Three weekly flights from Montreal and two weekly flights from Toronto will begin June 12, 2024. The airline will also be increasing capacity on its year-round Copenhagen flights from Toronto with daily flights beginning May 1, 2024 until Oct. 31, and will resume seasonal flights from Montreal earlier on May 2, 2024, increasing up to five weekly flights in June. Seats are available for purchase now at aircanada.com, via the Air Canada App, Air Canada's Contact Centres, and travel agents.

Hej! Air Canada Expands Presence in Scandinavia with New Flights to Stockholm Launching Summer 2024, November 2, 2023, www.aircanada.ca

US/WORLD

✈️ JetBlue-Spirit merger trial tests US airline deal crackdown

The US crackdown on airline consolidation faces a new test this week with the trial of a government lawsuit claiming the \$3.8 billion takeover of Spirit Airlines Inc. by JetBlue Airways Corp. would reduce competition and boost fares for passengers. While investors consider approval of the deal to be a long shot, the trial set to start on October 31, 2023 before a federal judge in Boston comes at a critical time for the industry. Domestic low-cost carriers have cut service as fares slide and travel slows, while antitrust regulators crack down on airline consolidation after decades of lax enforcement. JetBlue reported a third-quarter loss that was worse than Wall Street had expected, and said it would lose money for the full year. Spirit's fourth-quarter revenue forecast missed estimates last week and the stock is down more than 30% this year. The US Justice Department, along with six states and Washington DC, claims JetBlue's bid for the largest deep-discount carrier would limit flight options, increase ticket prices and hurt cost-conscious travelers. JetBlue contends the combination is needed to better compete with the "Big Four" domestic airlines, American Airlines Group Inc., Delta Air Lines Inc., United Airlines Holdings Inc. and Southwest Airlines Co. If the deal is blocked for violating antitrust laws, JetBlue would have to pay Spirit and its shareholders a \$470 million breakup fee, according to their merger agreement.

JetBlue-Spirit merger trial tests US airline deal crackdown, October 31, 2023, www.ajot.com



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Rail Transport Updates

CANADA

Ontario Completes New and Improved Old Elm GO Station

The Ontario government on October 27, 2023 announced that it has completed major infrastructure upgrades to the new Old Elm GO Station, as part of its plan to provide better service and more connections to transit, jobs and housing across York Region. “As Ontario’s population grows, our government is focused on delivering better and faster public transit to keep commuters and our economy moving,” said Prabmeet Sarkaria, Minister of Transportation. “With the new and improved Old Elm GO Station, we’ve officially completed three major GO station improvement projects along the Stouffville Line in just the last month, proof that we’re getting it done for the people of York Region.”

Ontario Completes New and Improved Old Elm GO Station, October 27, 2023, www.mto.gov.on.ca

Freight Rail Services Price Index, October 2023



Source: Statcan

Data for October for the Freight Rail Services Price Index (2018=100) are now available. The index for October 2023 is 130.8 compared to 124.9 for September and 127.0 for October 2022.

Freight Rail Services Price Index, October 2023, October 31, 2023, www.statcan.gc.ca

CN announces US\$600 Million Debt Offering

CN on October 30, 2023 announced a public debt offering of US\$600 million comprised of US\$300 million 5.850% Notes due 2033 and US\$300 million 6.125% Notes due 2053. CN expects to close the offering on November 1, 2023, subject to customary closing conditions. CN plans to use the net proceeds from the offering for general corporate purposes, which may include the redemption and refinancing of outstanding indebtedness, share repurchases, acquisitions and other business opportunities. The debt offering is being made in the United States under an effective shelf registration statement dated May 4, 2022.

CN announces US\$600 Million Debt Offering, October 30, 2023, www.cn.ca

CPKC Consolidating Gains in Mexico Efficiency



Source: Railway Age

Last week we highlighted a big drop in terminal dwell in Mexico as evidence that CPKC's broader Mexican operation is finally turning around, after a year in the doldrums. *Our Oct. 23 report* came with some caveats, including the fact that it was just one week's worth of data. We've since got a second week, which largely reinforces the new trend. Terminal dwell at Sanchez Yard, near the border, fell again from 27 to 23.5 hours and is now below its three-year trailing average of 24.7. Monterrey deteriorated a little, from 30.4 to 33 hours (vs. a trailing average of 30.4, so not terrible) and San Luis Potosi deteriorated from 6 to 8.8 hours.

CPKC Consolidating Gains in Mexico Efficiency, October 30, 2023, www.railwayage.com

CN Announces Nova Scotia Partnership with Genesee & Wyoming

CN on November 1, 2023 announced that it acquired from Genesee & Wyoming Inc., a stake in the Cape Breton & Central Nova Scotia Railway that includes 145 miles of active track. "We are proud to be partnering with Genesee & Wyoming to serve existing customers on this line. This partnership will further reinforce CN's presence in eastern Canada where we believe there will be a growing role to play in the competitiveness of North American trade. It will also enable our network to reach new opportunities in the longer-term, further advancing our strategic agenda of accelerating profitable, sustainable growth."

CN Announces Nova Scotia Partnership with Genesee & Wyoming, November 1, 2023, www.cn.ca

US/WORLD

IANA third quarter 2023 intermodal volume

Total intermodal volume fell 7.1 percent in the third quarter compared to the same quarter of 2022. It was the ninth consecutive quarterly decline in intermodal output year-over-year. While domestic container originations grew 1.6 percent, loadings of international containers contracted 13.2 percent, and trailers continued to fall, this time by 23.3 percent. Total shipments did come in at 4.2 million, the most of the first three quarters of 2023, and next quarter, they are expected to see somewhat favorable comparisons given the weaker performance in the fourth quarter of 2022. Intermodal currently faces a number of headwinds. Despite the strong performance of the overall economy, certain freight-related economic components, such as imports of goods

and inventory rebuilding, remain sluggish. Key sectors like housing and manufacturing also continue to show muted activity. In response, truckers have reduced their rates to attract shippers and gain a larger share of the shrinking freight market. Also, inflation-adjusted retail inventories (less automotive) are roughly 13 percent higher compared to pre-pandemic peaks. This plays a key role in the decreased demand for freight as retailers and wholesalers sit on out-of-season product and overbought, pandemic-related items.

IANA third quarter 2023 intermodal volume, October 30, 2023, www.ajot.com

Union Pacific invested \$275M to support customer growth in Southern California

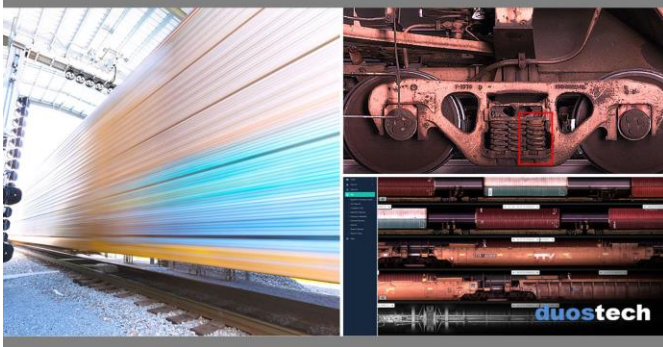


Source: AJOT

Additional investments are underway or planned in coming years. "We are committed to building and delivering on the service we promise our customers," said Union Pacific CEO Jim Vena. "This vital transportation corridor connects the U.S. to the world, and we're positioned to provide service safely and reliably." Union Pacific plans to add more than one million in lift capability to its intermodal terminal ramps over the next few years, with a significant portion of growth anticipated in the L.A. Basin. In addition to the \$275 million, Union Pacific is investing significantly in additional infrastructure upgrades in Southern California including investments in the Fritz Inland Empire Intermodal Terminal to increase capacity and provide quicker customer service. "Our investment strategies in Southern California underscore our commitment to improving network fluidity and providing unparalleled service to our customers as promised," said **Eric Gehringer**, executive vice president of Operations at Union Pacific.

Union Pacific invested \$275M to support customer growth in Southern California, October 31, 2023, www.ajot.com

Safety : Number 1 Concern of the Railroad Industry!



Source: Railway Age

Railcars contain hundreds of parts and critical components that are inspected frequently to ensure safe and reliable operations for more than 1.6 million railcars traversing 200,000 miles of track in North America. Railroads and railcar owners seek advanced technologies to maintain safety, reliability and efficiency. Duos Technologies Railcar Inspection Portal (RIP®) is an advanced, AI-enabled railcar imaging system. It produces high resolution images of railcars moving at track speeds. The wide array of images offer a 360° view of each railcar — including the undercarriage. An intuitive, graphical user interface allows mechanical railcar inspectors to scan trains, review railcars and perform detailed inspections rapidly. The RIP's optional Artificial Intelligence (AI) detections help elevate inspections to a highly automated process. Professionally developed AI models are available to target and identify a wide variety of specific railcar defects, providing inspectors with alerts and notifications. Inspection time is reduced and immediately draws attention to targeted areas of interest.

Safety : Number 1 Concern of the Railroad Industry!, October 31, 2023, www.railwayage.com

Rail traffic for October and the week ending October 28

The Association of American Railroads (AAR) on November 1, 2023 reported U.S. rail traffic for the week ending October 28, 2023, as well as volumes for October 2023. U.S. railroads originated 921,591 carloads in October 2023, down 0.3 percent, or 2,921 carloads, from October 2022. U.S. railroads also originated 1,075,731 containers and trailers in October 2023, up 2.2 percent, or 23,201 units, from the same month last year. Combined U.S. carload and intermodal originations in October 2023 were 1,997,322, up 1.0 percent, or 20,280 carloads and intermodal units from October 2022. In October 2023, nine of the 20 carload commodity categories tracked by the AAR each month saw carload gains compared with October 2022. Canadian railroads

reported 95,880 carloads for the week, up 3.8 percent, and 70,444 intermodal units, down 7.1 percent compared with the same week in 2022. For the first 43 weeks of 2023, Canadian railroads reported cumulative rail traffic volume of 6,843,396 carloads, containers and trailers, down 3.5 percent.

Rail traffic for October and the week ending October 28, November 1, 2023, www.ajot.com; and AAR: Rail Volumes Up for Second Consecutive Month in October, November 1, 2023, www.railwayage.com



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Marine Transport Updates

CANADA

Accumulated Container Traffic for the Port of Vancouver: January to September 2023 Year to date

The Port of Metro Vancouver reported its accumulated container traffic (TEUs) for the first nine months of 2023 on October 27, 2023. Total container traffic was 2,292,634 TEUs a 17.1% decline from the same period in 2022 i.e. 2,766,138 TEUs. Total import traffic was 1,184,600 TEUs a 18.5% decline from the same period in 2022 i.e. 1,454,369 TEUs. Total export traffic was 1,108,034 TEUs a 15.5% decline from the same period in 2022 i.e. 1,311,770 TEUs.

Accumulated Container Traffic for the Port of Vancouver: January to September 2023 Year to date, October 27, 2023, www.portofmetrovancover.com

Accumulated Container Traffic for the Port of Prince Rupert: January to September 2023 Year to date

The Port of Prince Rupert reported its accumulated container traffic (TEUs) for the first nine months of 2023 on October 27, 2023. Total container traffic was 554,070 TEUs a 31% decline from the same period in 2022 i.e. 790,557 TEUs. Total import traffic was 281,751 TEUs a 31% decline from the same period in 2022 i.e. 410,303 TEUs. Total export traffic was 262,319 TEUs a 31% decline from the same period in 2022 i.e. 380,254 TEUs.

Accumulated Container Traffic for the Port of Prince Rupert: January to September 2023 Year to date, October 27, 2023, www.rupertport.com

Accumulated Container Traffic for the Port of Montreal: January to September 2023 Year to date

The Port of Montreal reported its accumulated container traffic (TEUs) for the first nine months of 2023 on October 27, 2023. Total container traffic was 1,137,638 TEUs a 13.53% decline from the same period in 2022 i.e. 1,315,712 TEUs. Total import traffic was 562,179 TEUs a 15.05% decline from the same period in 2022 i.e. 661,792 TEUs. Total export traffic was 575,458 TEUs a 12% decline from the same period in 2022 i.e. 653,921 TEUs. For the 2023 quarter, total traffic in terms of TEUs changed -14.51% i.e. to 378,453 from 442,665 for the same period in 2022. Total import traffic for the third quarter of 2023 changed -12.50% i.e. to 186,572 from 213,227 for the same period in 2022. Total export traffic for the third quarter of 2022 changed -16.37% i.e. to 191,880 from 229,438 for the same period in 2022.

Accumulated Container Traffic for the Port of Montreal: January to September 2023 Year to date, October 27, 2023, www.portofmontreal.ca

St. Lawrence Seaway reopening as tentative agreement reached with union



Source: Inside Logistics

The St. Lawrence Seaway Management Corporation (SLSMC) has announced that it reached an agreement with UNIFOR, representing 360 unionized employees, to end the strike that began on October 22nd. The agreement will have to be ratified by employees in the coming days. We will begin to implement our recovery program immediately and will start passing ships progressively as of Monday October 30th, with the return-to-work of employees at 07:00 am. “We have in hand an agreement that’s fair for workers and secures a strong and stable future for the Seaway,” said SLSMC President and CEO Terence Bowles. “We know that this strike has not been easy for anyone, and value the patience and cooperation of our marine industry bi-national partners; carriers, shippers, ports, local communities and all those who depend on this vital transportation corridor on both sides of the Canada-U.S. border”.

St. Lawrence Seaway reopening as tentative agreement reached with union, October 30, 2023, www.ajot.com

The Government of Canada announces increased marine pollution surveillance in Canada’s North

On October 31, 2023, the Minister of Transport, the Honourable Pablo Rodriguez, and the Minister of Public Services and Procurement, the Honourable Jean-Yves Duclos, announced that a contract has been awarded to Pilitak Enterprises Ltd., an Inuit company, to construct a new National Aerial Surveillance Program (NASP) aircraft hangar in Iqaluit, Nunavut. The contract is valued at \$45,923,850 and construction will continue over the next 18 months. This funding will create local training and good job opportunities for the community during the construction. The new Arctic NASP hangar will make it possible to conduct more operations, particularly for the safety of marine transportation throughout the year in the Arctic. Aerial surveillance is considered the most effective way to detect spills of hydrocarbons, such as oil.

The Government of Canada announces increased marine pollution surveillance in Canada’s North, October 31, 2023, www.tc.gc.ca



Brunswick auto, machinery volumes up 61 percent in September



Source: AJOT

Auto and machinery volumes saw a sharp increase at the Port of Brunswick in September. Colonel’s Island Terminal handled 70,645 units of Roll-on/Roll-off cargo, up 61 percent or 26,750 units compared to the same month last year. “The automotive sector has been especially strong and consumer demand is driving this trend. Our investments in infrastructure capacity are well-timed to support the growing business in our Brunswick gateway,” said Georgia Ports President and CEO Griff Lynch. Two new buildings to serve auto and machinery processing were recently completed at Colonel’s Island Terminal at the Port of Brunswick. The autoport handled more than 70,000 units of Roll-on/Roll-off cargo in September. To accommodate growing volumes, the Port of Brunswick is undergoing improvements totalling more than \$262 million. Expansions include a total of 640,000 square feet of auto and machinery processing space across five new buildings, including 350,000 square feet of near-dock warehousing that is now complete. GPA is also developing another 122 acres of Roll-on/Roll-off cargo storage space.

Brunswick auto, machinery volumes up 61 percent in September, November 2, 2023, www.ajot.com

US/WORLD

Panama Canal experiences the driest month of October since 1950



Source: AJOT

The month of October 2023 is the driest since the earliest registers, 73 years ago. The drought caused by the El Niño phenomenon continues to impact the Panama Canal's reservoir system and, as a result, water availability has been reduced. What has happened? In 2023, there has been 41% less rainfall than usual, lowering Gatun Lake to unprecedented levels for this time of year. Therefore, with less than two months left until the end of the rainy season, the Canal and the country face the challenge of the upcoming dry season with a minimum water reserve that must guarantee supply for more than 50% of the population and, at the same time, maintain the operations of the interoceanic waterway.

Panama Canal experiences the driest month of October since 1950, November 1, 2023, www.ajot.com

Total volume holds steady in September at the Port of NY and NJ



Source: AJOT

In September 2023, the Port of New York and New Jersey recorded 660,553 TEUs (363,853 containers), a 21.6 percent decline in total

volume compared to the previous year's 842,219 TEUs (465,685 containers). This number brings the seaport's total volume for the year through September to 5,789,116 TEUs (3,211,306 containers). The numbers reflect a resetting of cargo volumes following record setting years in 2021 and 2022. Imports declined in September 2023 compared to the previous year, totaling 339,033 TEUs (186,994 containers) and 423,424 TEUs (234,352 containers) in September 2022, a 19.9 percent decrease. Since January, imports at the Port of New York and New Jersey reached 2,957,589 TEUs (1,642,028 containers) versus 3,768,729 TEUs (2,086,350 containers) during the same period of 2022, a 21.5 percent decrease. Exports remained steady in September 2023 compared to 2022, totaling 100,379 TEUs (54,032 containers) and 103,263 TEUs (56,429 containers), a 2.8 percent decrease. From January through September, the Port of New York and New Jersey exported 957,931 TEUs (517,866 containers), a 1.6 percent drop from the 973,768 TEUs (527,291 containers) recorded during the same period of 2022.

Total volume holds steady in September at the Port of NY and NJ, November 2, 2023, www.ajot.com



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Road Transport Updates

CANADA

Atlantic Carriers Pressured by Driver Inc & Economic Headwinds: APTA



Source: Cantruck

Unscrupulous Driver Inc. companies that cheat on taxes and manipulate workers are expanding their presence in Atlantic Canada, warned Chris McKee, executive director of the Atlantic Provinces Trucking Association (APTA). This business model, “is not good for our industry, illegal, not a level playing field, and detrimental to carriers that go by the book,” he said during APTA’s conference in Charlottetown on Oct. 19, 2023. Trucknews.com reports how McKee explained how the practice is growing in eastern Canada. Trevor Bent, APTA’s past chairman said it is increasingly important to squash the practice to maintain a competitive balance within the marketplace. He added that carriers that have been in business for decades are going to have to make tough decisions. “The practice of creating corporations to skirt your responsibilities – payroll, tax remittances – is not lending to an overall healthy environment within the trucking industry nor is it lending to a positive sustainable one socially.”

Atlantic Carriers Pressured by Driver Inc & Economic Headwinds: APTA, October 27, 2023, www.cantruck.ca

Nova Scotia to delay ELD requirement for provincially regulated carriers



Source: Today's Trucking

Nova Scotia’s Registry of Motor Vehicles has advised that the province is putting the brakes on electronic logging device (ELD) requirement for provincially regulated carriers in the province, according to an Atlantic Provinces Trucking Association news release. The requirement was originally scheduled to go into effect on Jan. 1, 2024. According to the province, “while the Department of Public Works (DPW) recognizes the potential benefits of requiring carriers operating only in Nova Scotia to install and use ELDs, we have decided to take some time to continue monitoring the implementation of the federal and other provincial/territorial mandates and seek industry input before making a final decision on the provincial approach. “DPW remains committed to commercial vehicle safety and will communicate updates and consult with the industry as things progress.” No future implementation date was provided, APTA said.

Nova Scotia to delay ELD requirement for provincially regulated carriers, October 27, 2023, www.todaystrucking.com

Couriers and Messengers Services Price Index, September 2023



Source: Statcan

The Couriers and Messengers Services Price Index (2019=100) is now available for September. The index for September 2023 is 136.6 compared to 130.2 for August 2023 and 130.4 for September 2022. *Couriers and Messengers Services Price Index, September 2023, October 31, 2023, www.statcan.gc.ca*

Ontario looks to extend gas, fuel tax rate cuts



Source: Today's Trucking

The Ontario government is looking to extend gasoline and fuel tax rate cuts to June 30, 2024, proposing legislation through its upcoming 2023 Fall Economic Statement. Since July 1, 2022, Ontario has lowered the gasoline tax by 5.7 cents per liter and the fuel tax by 5.3 cents per liter. The government is proposing to extend the rate cuts so the tax rate on gasoline and fuel (diesel) would continue to remain at nine cents per liter. "We know that every dollar helps, and this gas tax cut is another way we're keeping costs down for Ontario families and businesses," Premier Doug Ford said in a press release. "As we continue to deal with lingering inflation, our government is continuing to provide people and businesses relief at the pumps for another six months."

Ontario looks to extend gas, fuel tax rate cuts, October 31, 2023, www.todaystrucking.ca

Rest Area Closures, Traffic Updates on Hwy 1 in BC, Rogers Pass

Traffic continues to increase on the Trans-Canada Highway. This creates additional year-round challenges in managing the highway and even more so in winter. Safety is the top priority. There are 135 avalanche paths that can affect the transportation corridor in the 43-km stretch through Glacier National Park. Safe stopping and parking areas are extremely limited in winter. Over the last few years, the combination of increased overall traffic volumes on the Trans-Canada Highway through Glacier National Park, and large transport trucks stopped or parked in the Rogers Pass summit area has elicited safety concerns from commercial drivers, the travelling public, and Parks Canada staff. Several measures were considered and implemented but issues persist. As a next step, the decision was made to implement a stopping restriction that will go into effect in fall, 2023. We would like to ensure that commercial vehicle drivers know where they can stop safely and are aware of parking restrictions in the Rogers Pass area. Currently these restrictions apply to all vehicles.

Rest Area Closures, Traffic Updates on Hwy 1 in BC, Rogers Pass, October 31, 2023, www.cantruck.ca

CTA Calls on Government to Introduce Policy Equity to Carbon Pricing

The Government of Canada made a change last week to the carbon pricing system by providing a three-year carbon tax exemption for home heating oil on a regional basis and providing higher carbon tax rebates for people in rural areas. Part of the rationale provided for these changes is to bring relief amid soaring costs of living. In this announcement, the Prime Minister reaffirmed that the intent of carbon pricing was to get people to change behaviour so we can collectively reduce our carbon footprint. "The Canadian Trucking Alliance (CTA) welcomes this recognition by the Government of Canada that the carbon pricing mechanism is causing economic hardship for Canadians and the changing behaviour can be challenging for certain areas of the economy. This statement also aptly describes the situation facing trucking companies of all sizes from across Canada," said CTA president Stephen Laskowski.

CTA Calls on Government to Introduce Policy Equity to Carbon Pricing, November 1, 2023, www.ontruck.ca

Ontario Economic Outlook Mirrors Province's Strong Focus on Key Infrastructure



Source: Ontruck

Ontario Minister of Finance Peter Bethlenfalvy released on November 2, 2023 the 2023 Ontario Economic Outlook and Fiscal Review: Building a Strong Ontario Together. The plan is said to focus on introducing new tools to help build critical infrastructure, continuing to attract investments and more jobs, and providing better services for people. Among the signature announcements was the establishment of the Ontario Infrastructure Bank, a new, arms-length agency to leverage investments by public-sector pension plans and other trusted Canadian institutional investors to help fund large-scale infrastructure projects across the province. At the outset, the projects that are financed through this new agency will be focused on long-term care homes, energy infrastructure, affordable housing, municipal and community infrastructure and transportation. Other key infrastructure projects were also announced or affirmed.

Ontario Economic Outlook Mirrors Province's Strong Focus on Key Infrastructure, November 2, 2023, www.ontruck.ca



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Other Transport Updates

CANADA

 **Increasing vacancies signal relief for warehouse renters**



Source: Inside Logistics

National industrial property vacancy notched its 4th consecutive increase, rising to 2.1 percent on the third 2023 quarter, according to numbers released by realtor JLL. Occupier demand, particularly from large bay users, moderated as the market witnessed net absorption well below the five year quarterly average. With a cyclical high in construction deliveries expected over the next 12 months, vacancy is expected to continue its rise through 2024. However, vacancy is still expected to remain below the long term historic average. Increasing vacancies signal relief for warehouse renters, October 31, 2023, www.insidelogistics.ca

US/WORLD

 **Biden-Harris Administration Announces Roadway Safety Planning Grants to over 200 Communities in 46 States and Puerto Rico**

On, October 27, 2023, the U.S. Department of Transportation announced \$82.6 million in Safe Streets and Roads for All (SS4A) grants to 235 regional, local and Tribal communities for planning and demonstration projects to improve safety and help prevent deaths and serious injuries on the nation's roadways. These funds will help communities develop safety action plans, inform improvements along corridors with safety issues, use "quick-build" strategies to test out safety features such as separated bicycle lanes or curb extensions at intersections and more. Helping communities plan and design safer streets is a key element of USDOT's National Roadway Safety Strategy to combat the crisis of deaths on our nation's roads. While NHTSA estimates show a fifth straight quarter of declines in roadway deaths, the fact is tens of thousands of people die each year on America's roads, which is why President Biden's infrastructure law includes unprecedented funding for safety improvements. *Biden-Harris Administration Announces Roadway Safety Planning Grants to over 200 Communities in 46 States and Puerto Rico, October 27, 2023, www.dot.gov*

 **Mexico economic growth tops forecasts on US trade, spending**

Mexico's economy accelerated more than forecast in the 2023 third quarter, buoyed by flourishing trade with the US and solid spending by Mexican consumers. Gross domestic product rose 0.9% in the third quarter from the previous three months, compared with the 0.8% median estimate of analysts surveyed by Bloomberg, according to preliminary data released by Mexico's national statistics institute. From the same period a year ago, the economy grew 3.3%, also slightly faster than economists' 3.2% estimate. "It's confirming the resilience of the economy and the materialization of an upside surprise following the same for the US," said Ernesto Revilla, chief Latin America economist at Citigroup Inc. "It's also due to domestic demand, because we are seeing a very strong labor market in Mexico, strong remittances and a probable behavior change on the part of the consumer." The agriculture sector grew 3.2% between July 2023 and September 2023 in comparison to the prior three-month period, while the manufacturing sector expanded 1.4% and the services sector gained 0.6%, according to the official data. Business growth has contributed to a more robust post-pandemic economy, as manufacturers have invested in industrial space especially in northern and central parts of the country to be close to surging demand from US buyers. The US economy grew at the fastest pace in nearly two years in the third quarter on a burst of consumer spending, which will be tested in coming months. At the same time, investor sentiment in Mexico has improved toward the end of the administration of President Andres Manuel Lopez Obrador, who despite some blows to business, has welcomed additional jobs.

Mexico economic growth tops forecasts on US trade, spending, October 31, 2023, www.ajot.com



The Chartered
Institute of Logistics
and Transport

North
America

We'd like to thank our speakers and moderators and everyone who attended the **2023 CILTNA Fall Outlook Conference & Annual Dinner** on November 1, 2023. The event was well attended and well received.

Thank you also to Christian Dea, Michael Keenan, Bruce Burrows, Peta Wolmarans, Angela Splinter and François Bélanger for taking the time to participate in our event. We truly appreciate it!

We are required to give our Chartered Fellows and Chartered Members notice of the forthcoming CILT International AGM to be held on Monday, 4 December 2023. (See Notice of AGM [HERE](#)).

The meeting held on Tuesday, 25 October 2022, Annual Report and Accounts, and the Proxy Voting Form for the AGM are all available on the CILT International Website.

The meeting will be held virtually on Zoom commencing at 1:00 pm GMT and eligible members can register their attendance by clicking on the below link.

https://us02web.zoom.us/webinar/register/WN_INY38fVdRnaeEfq0oEHfQA

Please do not hesitate to contact Lara Fasanya at CILT International if you have any further questions or require additional information at: info@ciltinternational.org

Transportation's Top Stories Other CILT News

The Chartered Institute of Logistics and Transport
Women in Logistics and Transport

*Ladies, grab a coffee and join us online for an hour of fun!
Meet new people, get to know the WiLAT NA Executive Team and find out what exciting plans we have coming up for next year.*

Sip & Chat
Eat. Network. Discover.

Tuesday, December 5, 2023 @ 1 P.M. – 2 P.M. ET via Zoom
Please RSVP at: <https://ciltna.com/events/wilat-sip-n-chat/>

ETHICAL EVERY SUCCESSFUL LEADER IS A TEAM OF OTHER SUCCESSFUL WOMEN WHO HAVE HER BACK.

*This event is open to all women (CILTNA members and supporters) so please share this with anyone you feel would be interested in joining us.

Ladies, grab some coffee and join us online on Tuesday, December 5 at 1 pm ET/10 am PT for an hour of fun! Meet new people, get to know the WiLAT NA Executive Team and find out what we have planned for next year.

Please RSVP at the following link to let us know you are joining us! Register here: <https://us02web.zoom.us/meeting/register/tZErf-iggT4jG9l-8ct5tBdlIF9tpvt5VAWV>

After registering, you will receive a confirmation email from RDC containing information about joining the meeting.

This event is open to all women (CILTNA members and supporters) so please share this with anyone you feel would be interested in joining us.

Vaughn College of Aeronautics and Technology
 29 November 2023 | 6 to 7:30 P.M. EST
[To Access the Zoom Session Click Here](#)
 vaughn.edu jetlinercabins.com

**THE MANAGEMENT DEPARTMENT PRESENTS:
 INDUSTRY INSIGHTS SPEAKER SERIES**

AT VAUGHN COLLEGE
 SPONSORED BY:



JENNIFER COUTTS CLAY
 Author,
 Jetliner Cabins

TOPIC: Accessibility: Special Needs



WEDNESDAY, NOV. 29 | 6 TO 7:30 P.M.



Job Postings

*** Manager, Government Affairs and Communications, CPKC**

Canadian Pacific (CP) and Kansas City Southern (KCS) are now CPKC. As the only truly North American railway, we are making big moves! Drawing on our strong foundations and heritage, CPKC moves essential goods across our 20,000-mile network to support economic growth throughout Canada, the U.S. and Mexico. Be a part of history as we connect a continent and create exciting career opportunities across our new transnational network. Visit cpkcr.com to learn about the CPKC advantage, our purpose and culture.

PURPOSE OF THE POSITION:

The Manager, Government Affairs and Communications, will be responsible for managing a range of government relations initiatives to promote the business and policy objectives of Canadian Pacific Kansas City (CPKC) at the municipal and provincial level, in Quebec and Ontario. Under the supervision of the Director, Indigenous Relations and Government Affairs, the Manager will work closely with the Government Affairs and Communications and Media Relations

teams, and others across the company, to execute the initiatives of CPKC's government affairs program. The Manager will also lead CPKC's engagement with francophone media and assist the Communications and Media Relations team with the development of communications products in French. Finally, the Manager will assist the Community Relations team with responding to public inquiries in French. While the Manager's primary focus will be on government affairs and francophone media relations, some engagement with Indigenous communities may also be required.

POSITION ACCOUNTABILITIES:

Develop, maintain, and grow strong relationships with key municipal and provincial elected officials and staff to tell the inspiring story of CPKC: the first and only transnational railway seamlessly connecting Canada, the United States and Mexico

Deploy fact-based arguments to educate key municipal and provincial stakeholders, and other audiences, to ensure CPKC is known as the credible industry leader on issues and public policies affecting the railway industry

On Wednesday, November 29 from 6 to 7:30 P.M. EST, Vaughn College of Aeronautics and Technology: The Management Department presents: Industry Insights Speaker Series with guest speaker, Jennifer Coutts Clay, CMILT who will speaking on "Accessibility: Special Needs". To access the Zoom Session on November 29th please click [HERE](#).

Attend and represent CPKC at governmental, political, and other external stakeholder meetings and events
Represent CPKC in business and industry coalitions, as required
Monitor, analyze, and respond to current and potential policy and legislative or regulatory actions at the municipal and provincial level related to the railway industry and CPKC
Collaborate horizontally across the company to support CPKC's business and policy goals
Assist the Communications and Media Relations team with the development of content and communications materials in French, including press material (press releases, media lines, Qs & As, etc)
Assist the Community Relations team with responses to public inquiries in French
Manage relationships with francophone reporters and external stakeholders, including writing and communicating directly with reporters, when required.
Identify risks and opportunities for CPKC
Perform other duties, as assigned, consistent with the goals of CPKC

POSITION REQUIREMENTS:

Bachelor's Degree with 5+ years of professional experience in government or a government relations role
Excellent written and oral communication skills in both French and English, with a demonstrated ability to write in a clear, concise, effective and professional manner
Ability to learn quickly and demonstrate intellectual curiosity
Strong advocacy skills with a demonstrated ability to distill complex ideas and communicate them effectively
Exceptional interpersonal and relationship building skills
Knowledge of the Canadian system of government and policy-making process.
Positive and engaging attitude
Professional appearance, work ethic, and demeanor
Strong ability to work collaboratively as a team player and accomplish tasks with self-direction
High degree of personal initiative and desire to achieve success for CPKC
Exceptional organizational and time management skills, with a proven ability to prioritize and manage multiple initiatives simultaneously
Proven ability to work in a fast-paced environment, while remaining calm under pressure and maintaining high quality work standards
High proficiency with standard computer platforms, including Microsoft Word, Excel, and PowerPoint

WHAT CPKC HAS TO OFFER:

Flexible and competitive benefits package
Competitive company pension plan
Employee Share Purchase Plan
Performance Incentive Program
Annual Fitness Subsidy
Part-time Studies Program

ADDITIONAL INFORMATION:

As an employer with North American presence, the possibility does exist that the location of your position may be changed based on organizational requirements.

Background Investigation:

The successful candidate will need to successfully complete the following clearances:

Criminal history check
Reference check
Driver's License Verification

Management Conductor Program:

Becoming a qualified conductor or locomotive engineer is the single best way for a management employee to learn the business at CPKC. You may be required to obtain a certification or to maintain your current certification/qualification as a conductor or locomotive engineer.

CPKC is an employment equity employer committed to the principles of employment equity and inclusion. We encourage all qualified candidates to apply including women, Black, Indigenous, People of Colour (BIPOC), members of the LGBTQ+ community, and people with disabilities. Accommodations for the job application process can be provided, as appropriate, upon request. All applicant information will be managed in accordance with the federal Personal Information Protection and Electronic Documents Act (PIPEDA)".

To apply, please click [HERE](#).

*** Principal Planner: Freight Planning, North Jersey
Transportation Planning Authority**

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively engage and interact with stakeholders in the public and private sector. To apply, please click here:

<https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit>

* **GLG, looking for consulting experts in various transportation and logistics fields**

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them (uschapter@ciltna.com).

Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats

One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

Project Questions

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

Fleet Management | Market Overview

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain
- Products
- Market size, areas for growth, and top players in the space

Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you list what are the main products that a truck fleet management company offers?
- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
 - Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
 - Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

Fleet Operations | Fleet Manager Perspective

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
- Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.

- Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.
- Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?
- Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

- Defensive actions to take during a brokerage downturn
- Main drivers of freight brokerage financials
- Up and coming tech platforms for freight brokerages

GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?

- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.
- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.
- Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or space? If so, please briefly elaborate on the topics you are not allowed to discuss.



★ Did you know CILTNA now has an X (formerly Twitter) Account?

Go to: https://twitter.com/cilt_na and Follow Us.



★ Did you know CILTNA has a YouTube Channel?

To view all of our past webinar recordings, please subscribe to our YouTube channel at:
<https://www.youtube.com/channel/UC1gRKcOcJ5vohMSRFBjIEFA>

Subscribe and click the bell icon to receive notifications whenever we post a new webinar video.

★ CILTNA International News Feed (INF) on WhatsApp

Join our new International News Feed for all the latest daily news on WhatsApp. WhatsApp is free messaging app for Smartphones.

To download the app to your phone, go to: <https://www.whatsapp.com/> and create your WhatsApp account. Once you have an account, click this link to join CILTNA's INF:
<https://chat.whatsapp.com/LHqtGV1mTip9XqFvzDdV9>

If you need assistance with creating your account or joining, please contact Rebecca Whelan at admin@ciltna.com