



## CANADA

### ✈️ 70 per cent of Air Canada pilots willing to walk away if pay doesn't improve, union boss says



Source: National Post

“It’s not justifiable that our American counterparts — flying the same airplanes, same airspace, same routes — that they’re making twice as much as us, if not more,” declares Charlene Hudy, first officer on the 737 Max and chair of the Air Canada pilots union. For the past seven months, Hudy, 41, has been hammering this message at the negotiating table with Air Canada, demanding parity with American counterparts on behalf of the nearly 5,300 pilots on Air Canada’s roster. A decade ago, pilot salaries at Air Canada and United Airlines were nearly equal; today, the Americans earn twice as much. Canadian pilots took a cut to help airlines survive 9/11. Now they make half of what American pilots do. Union boss says that 70 per cent of Air Canada pilots willing to walk away if pay doesn't improve, *70 per cent of Air Canada pilots willing to walk away if pay doesn't improve, union boss says, March 9, 2024, [www.nationalpost.ca](http://www.nationalpost.ca)*

### ✈️ Air Canada and CAE Announce 2024 Judy Cameron Scholarship Winners

On March 8, 2024, International Women's Day, Air Canada and CAE are proud to announce the eight winners of the 2024 Captain Judy Cameron Scholarships. The two Montreal-based global aviation companies have again joined forces, to award scholarships to eight women from across Canada who are pursuing careers as commercial pilots or aircraft maintenance engineers. The four CAE recipients training to become commercial pilots will become CAE Women in Flight program ambassadors and play a key role in encouraging more women to pursue careers in aviation. The Captain Judy Cameron Scholarship, now in its fifth year, was established in honour of Air Canada's first female pilot. Scholarships are awarded annually by Air Canada and CAE in conjunction with the Northern Lights Aero Foundation, to foster the next generation of women in aviation.

*Air Canada and CAE Announce 2024 Judy Cameron Scholarship Winners, March 8, 2024, [www.aircanada.ca](http://www.aircanada.ca)*

### ✈️ Investment to improve air access to northern Manitoba and Ontario

Westcap Mgt. Ltd. has made an investment in Northway Aviation LP and Northway Aircraft Leasing LP (collectively, Northway). Northway is a regional aviation company, providing remote Manitoba and Ontario communities with scheduled and chartered passenger and freight transportation services. Founded in 1962, the company has remained owned by members of the Johnson family and, over its 60-year history serving the populations of northern Manitoba and Ontario, Northway has developed a reputation for industry leading safety, reliability and service.

*Investment to improve air access to northern Manitoba and Ontario, March 14, 2024, [www.insidelogistics.ca](http://www.insidelogistics.ca)*

## US/WORLD

### ✈️ **ICYMI: Secretary Buttigieg and other USDOT Leaders Celebrate Major Investments in Airports Across the Country as Part of Biden-Harris Administration's Investing in America Tour**



Source: DOT

U.S. Transportation Secretary Pete Buttigieg, Deputy Secretary Transportation Polly Trottenberg and Under Secretary of Transportation Carlos Monje made stops around the country over the past few weeks to celebrate nearly \$1 billion to improve airport terminals. In total, as part of this year's round of funding from President Biden's Bipartisan Infrastructure Law, the DOT was able to support projects at 114 airports across the country to improve the passenger experience, from wider concourses and new gates, to more efficient baggage systems and modern security screening areas. The historic investment will also make airports more accessible and efficient, while creating good-paying jobs.

*ICYMI: Secretary Buttigieg and other USDOT Leaders Celebrate Major Investments in Airports Across the Country as Part of Biden-Harris Administration's Investing in America Tour, March 8, 2024, [www.dot.gov](http://www.dot.gov)*

### ✈️ **Lufthansa Cargo profit tumbled 86% last year**

Sharply lower yields due to excess capacity from passenger flights combined with higher costs led to an 86% plunge in Lufthansa Cargo's operating profit in 2023, underscoring how challenging the year was for the entire air logistics industry. Lufthansa Group reported its third best financial results in history, but the cargo subsidiary was battered by lower demand and rates as the global economy returned to more normal patterns following the COVID crisis. With more predictable supply chain activity and weak economic growth in Europe, there was

less need for faster transportation options. Lufthansa Cargo has 17 Boeing 777 cargo jets and an additional one on the way. *Lufthansa Cargo profit tumbled 86% last year, March 7, 2024, [www.freightwaves.com](http://www.freightwaves.com)*

### ✈️ **An end-to-end solution for dangerous goods**



Source: IATA

Aviation has always taken the carriage of dangerous goods seriously. As far back as 1956, IATA devised what was then known as restricted articles regulations. These were continually updated and in 1984 put on a more formal footing through ICAO Annex 18. Recently, IATA and ICAO reaffirmed their commitment to collaborate on this critical area of safety and operations. IATA's Director General, Willie Walsh, says the new agreement ensures that dangerous goods will continue to be handled according to the highest globally applicable standards and will also "lead to more efficient and robust supply chains while upholding aviation's number one priority of safety." Annex 18 outlines the core principles of safely transporting dangerous goods. IATA takes these principles to develop practical tools and operational recommendations for the industry, the most important of which is the *Dangerous Goods Regulations* publication, now in its 65th edition. The *DGR* is 1,000-plus pages of crucial guidance and best practices in the carriage of all types of dangerous goods. Following the *DGR* allows operators to comply with all existing regulations. "Importantly, the *DGR* considers the different conditions in which airlines operate on a daily basis," says David Wall, IATA's Director, Safety and Cargo Operational Compliance Solutions. "Looking at the regulations as well as State and operator variations helps airlines make better decisions and ensures they can handle dangerous goods safely and consistently. The *DGR* is also applicable across the supply chain so ground handlers, forwarders, and shippers find it equally useful."

*An end-to-end solution for dangerous goods, March 8, 2024, [www.iata.org](http://www.iata.org)*

## ✈ Building collaborative relationships in the Americas

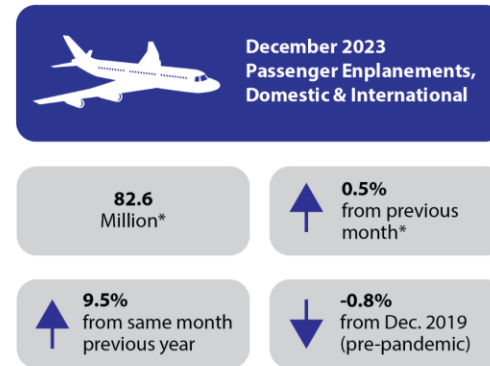


Source: IATA

Broadly, airlines in the Americas posted solid growth in traffic demand and increasing revenues. “Brazil, Colombia, the Dominican Republic, and Mexico all had record years in aspects of air connectivity,” says Peter Cerda, IATA’s Regional Vice President for the Americas. “The improvements were driven to a large degree by pent-up demand, with the region becoming more attractive to travelers thanks to new connections.” Both international and intra-regional networks have developed significantly since the pandemic. Key routes, such as Bogota-Madrid or Mexico City-Madrid are now served by multiple flights per day, offering departures every three hours on average. Intra-regional connectivity, meanwhile, is overcoming previous shortfalls with more direct connections, particularly between secondary cities. Although IATA is predicting a \$0.4 billion loss for the Latin American region in 2024, airlines are generally in better shape. Those that went through Chapter 11 have come out stronger, leaner, and better able to compete on the global stage. And those going through the process now are also expected to emerge more competitive according to reports.

*Building collaborative relationships in the Americas, March 13, 2024, [www.iata.org](http://www.iata.org)*

## ✈ December 2023 U.S. Airline Traffic Data Up 9.5% from the Same Month in 2022



\*seasonally adjusted

Source: BTS

U.S. airlines carried 78.7 million systemwide (domestic and international) scheduled service passengers in December 2023, according to the Bureau of Transportation Statistics (BTS). When adjusted for seasonality, December 2023 enplanements are up 0.5% from 2023 November and reached a new all-time high the all-time high reached in December 2023. BTS reported 67.9 million domestic passengers and 10.8 million international passengers on U.S. airlines flights in December 2023, not adjusting for seasonality. U.S. airline traffic reports are filed monthly with BTS. See the tables that accompany this release on the BTS website for summary data since 2016 and complete data since 2000.

*December 2023 U.S. Airline Traffic Data Up 9.5% from the Same Month in 2022, March 14, 2024, [www.bts.gov](http://www.bts.gov)*



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## Rail Transport Updates

### CANADA

#### **Government of Canada announces rail safety investments in Greater Toronto and Hamilton Areas and other regions in Ontario**

On March 7, 2024, the Minister of Transport, Pablo Rodriguez, and the Parliamentary Secretary to the Minister of Immigration, Refugees and Citizenship and Member of Parliament for Markham—Unionville, Paul Chiang, announced an investment of over \$13.5 million to support 112 projects in the Greater Toronto and Hamilton Areas and other regions in Ontario, through the Rail Safety Improvement Program at the historic former Unionville train station in Markham. The Rail Safety Improvement Program provides funds for projects that aim to improve rail safety at grade crossings and along rail lines. It provides investments in rail infrastructure, helps address climate change resiliency, supports innovative solutions through research studies and new technology pilot projects, and helps educate Canadians on railway safety through outreach and awareness initiatives.

*Government of Canada announces rail safety investments in Greater Toronto and Hamilton Areas and other regions in Ontario, March 7, 2024, [www.tc.gc.ca](http://www.tc.gc.ca)*

#### **Minister of Transport prioritizes rail safety investments in Québec**

On March 13, 2024, the Minister of Transport and Québec Lieutenant, Pablo Rodriguez, and the Member of Parliament for Vaudreuil—Soulanges, Peter Schiefke, prioritized investments of \$9.8 million for more than 70 projects across Québec, through the Rail Safety Improvement Program, notably a \$472,679 project in Saint-Lazare for fencing off a section of rail in the Legault Road area. The Rail Safety Improvement Program provides funds for projects that aim to improve rail safety at grade crossings and along rail lines.

*Minister of Transport prioritizes rail safety investments in Québec,*

*March 13, 2024, [www.tc.gc.ca](http://www.tc.gc.ca)*

### US/WORLD

#### **Railroads seek better communication with shippers on cargo movement**

Railroads would like shippers to communicate when their import loads idle excessively, and while shippers are willing to share that information, messages often don't get to the right people because the right relationships don't exist, market players say. There is strong communication between domestic intermodal shippers and railroads through partnerships with companies such as Hub Group, J.B. Hunt Transport Services and Schneider National, but railroads say there is a breakdown sometimes in messaging on international intermodal business through ocean carriers. "We need to develop a relationship with ocean carriers and BCOs [beneficial cargo owners] to come up with..."

*Railroads seek better communication with shippers on cargo movement, March 11, 2024, [www.joc.com](http://www.joc.com)*

#### **Rail traffic for the week ending March 9, 2024**



Source: Railway Age

The Association of American Railroads (AAR) today reported U.S. rail traffic for the week ending March 9, 2024. For this week, total U.S. weekly rail traffic was 472,662 carloads and intermodal units, up 5.0 percent compared with the same week last year. Total carloads for the week ending March 9 were 214,585 carloads, down 3.7 percent compared with the same week in 2023, while U.S. weekly intermodal volume was 258,077 containers and trailers, up 13.5 percent compared to 2023. Five of the 10 carload commodity groups posted an increase compared with the same week in 2023. They included chemicals, up 1,916 carloads, to 33,713; petroleum and petroleum products, up 1,399 carloads, to 9,930; and metallic ores and metals, up 685 carloads, to 18,882. Commodity groups that posted decreases compared with the same week in 2023 included coal, down 8,963 carloads, to 55,963; nonmetallic minerals, down 2,691 carloads, to 28,505; and miscellaneous carloads, down 726 carloads, to 7,791. Canadian railroads reported 89,470 carloads for the week, down 1.8 percent, and 71,752 intermodal units, up 7.2 percent compared with the same week in 2023. For the first 10 weeks of 2024, Canadian railroads reported cumulative rail traffic volume of 1,554,602 carloads, containers and trailers, down 1.9 percent.

*Rail traffic for the week ending March 9, 2024, March 13, 2024, [www.ajot.com](http://www.ajot.com); and AAR: Carloads Down, Intermodal Up for Week 10, March 14, 2024, [www.railwayage.com](http://www.railwayage.com)*




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## Marine Transport Updates

### CANADA

 **Port of Vancouver on course for record breaking cruise season in 2024** The first cruise ship of the season, the Disney Wonder, arrives in Vancouver on Monday, March 11—kicking off what is expected to be another record season for the industry locally. There are 329 cruise ship visits currently scheduled for the Canada Place cruise terminal at the Port of Vancouver between March 11 and October 29, 2024. This could mean a record 1.27 million passengers would travel through the Canada Place cruise terminal at the Port of Vancouver in 2024, about 2% more than last year's record. "We expect 2024 to be another strong season for the award-winning Canada Place cruise terminal, as we solidify Vancouver as a premier homeport servicing the popular Alaska market," said Mandy Chan, manager of cruise services at the Vancouver Fraser Port Authority, the federal agency mandated to enable Canada's trade through the Port of Vancouver. "Cruise is an important part of Vancouver's vibrant tourism sector that supports countless local hospitality and tourism businesses and jobs. We look forward to working alongside our cruise line and industry partners to ensure another successful season." *Port of Vancouver on course for record breaking cruise season in 2024, March 8, 2024, [www.metrovancouverport.ca](http://www.metrovancouverport.ca)*

 **Chinese-made cranes used at Canadian ports flagged as security concern by U.S.**



Source: Financial Post

Chinese-made cargo cranes that have been flagged as a security concern by an ongoing congressional probe in the United States are widely deployed throughout Canada's ports. A House of Representatives' joint committee said its investigation turned up evidence of cellular modems on the Chinese-made port cranes that "do not appear in any way to contribute to the operation ... raising significant questions as to their intended applications." *Chinese-made cranes used at Canadian ports flagged as security concern by U.S., March 11, 2024, [www.financialpost.ca](http://www.financialpost.ca)*

## Montreal port employers lose bid to make dockwork an 'essential service'



Source: JOC

Canada's labor tribunal on March 14, 2024 rejected a request from maritime employers at the Port of Montreal to designate container services at the port as an essential service, leaving the option open for longshore workers to strike. The "essential" designation request, which if granted would have barred workers from striking, comes as talks on a new contract have dragged on for seven months with no resolution. "Although the decision does not correspond to our expectations, we remain convinced that the continuity and stability of the supply chain is of the utmost importance," the Maritime Employers Association (MEA) said in a statement.

*Montreal port employers lose bid to make dockwork an 'essential service', March 14, 2024, [www.joc.com](http://www.joc.com)*

## US/WORLD

### January volume indicates strong start to 2024 at the Port of NY and NJ

The Port of New York and New Jersey started the new year with robust volume and auto numbers. Total volume for January 2024 rose by 3.4 percent from the previous year, totaling 667,346 TEUs (368,099 containers), compared to 645,430 TEUs (358,046 containers) in January 2023. Autos posted double-digit gains, as 35,302 autos moved through the Port of New York and New Jersey in January, a 22.1 percent rise compared to January 2023. The port was the second busiest in the nation for loaded imports and exports in January 2024, handling 447,514 loaded TEUs. This was 2.6 percent above January 2023 levels. Imports were up 5.8 percent in January versus the previous year. January 2024 imports totaled 342,790 TEUs (189,699 containers), while 323,981 TEUs (180,197 containers) were posted in

January 2023. Import empties rose by 27.1 percent this January compared to 2023. Exports decreased by 6.7 percent from January 2023 to January 2024, tallying 104,724 TEUs (55,890 containers), compared to 112,269 TEUs (60,506 containers) in January 2023. Export empties totalled 217,878 TEUs in January versus 207,643 TEUs in January 2023, a 4.9 percent increase. Rail volume fell slightly (1.3 percent) from the previous year's figure in January, totalling 53,013 containers.

*January volume indicates strong start to 2024 at the Port of NY and NJ, March 11, 2024, [www.ajot.com](http://www.ajot.com)*

### Great Lakes Ports Issue 2024 Policy Priorities

At their winter meeting in Washington, DC last week, the American Great Lakes Ports Association (AGLPA) adopted the following policy agenda for 2024. AGLPA works to promote public policies that enhanced maritime commerce on the Great Lakes and St. Lawrence Seaway System. In brief: 1. Distribute of Port Infrastructure Grants Equitably. 2. Improve Great Lakes Icebreaking Services. 3. Eliminate the Corps of Engineers' Great Lakes Navigation Maintenance Backlog. 4. Complete the Soo Lock Project. 5. Improve U.S. Customs and Border Protection Services. 6. Harmonize the Seaway Navigation Season with the Soo Locks. 7. Stand Up the Great Lakes Authority. 8. Reform Great Lakes Pilotage. 9. Maintain Safe and Efficient Commerce Through the Chicago Area Waterway System. 10. Fund the Great Lakes. 11. Restoration Initiative. 12. Provide State Assistance for Port Infrastructure.

*Great Lakes Ports Issue 2024 Policy Priorities, March 12, 2024, [www.jot.com](http://www.jot.com)*

### USDOT Announces \$500 Million For Ports Available Through the Port Infrastructure Development Program

As a part of President Biden's Investing in America agenda, the U.S. Department of Transportation's Maritime Administration (MARAD) published a Notice of Funding Opportunity (NOFO) for \$500 million in Federal Fiscal Year 2024 funding through MARAD's Port Infrastructure Development Program (PIDP). Investments made under the PIDP focus on modernizing the Nation's coastal and inland waterway ports as well as strengthening its supply chains and economic security for generations to come. PIDP funds will also aid in the reduction of carriers' shipping time, costs and ultimately the price of goods for the American people. The Biden-Harris Administration's Bipartisan Infrastructure Law provides \$500 million annually, from FY 2022-FY 2026, in funding for the Program.

USDOT Announces \$500 Million For Ports Available Through the Port Infrastructure Development Program, March 12, 2024, [www.dot.gov](http://www.dot.gov)

## Port of Galveston making traffic improvements to manage Growth

 Paving the Way for Cruise Growth with Traffic Improvements



An internal roadway and on-site parking at Cruise Terminal 10 help reduce traffic congestion and speed up passenger boarding.

Source: AJOT

As cruise passenger counts continue to climb at the Port of Galveston, we have several major projects underway to improve traffic flow in and around our cruise terminals. We're taking best practices from Cruise Terminal 10, which opened in November 2022, and incorporating them at terminals 25 and 28. These terminals opened years before we handled the large ships and passenger volumes we see today. We'll do the same as we plan the Cruise Terminal 16 complex set to open in late 2025. The Cruise Terminal 10 complex, which serves Royal Caribbean ships, is designed with all cruise parking onsite. This has several benefits. It reduces the amount of cruise-related traffic on Harborside Drive because a cruise passenger turns into the cruise terminal complex and doesn't leave until after their cruise. Cruise Terminal 10 passengers can drop off their luggage and/or park within the terminal complex, unlike at cruise terminals 25 and 28 where passengers who park in lots off-site make two trips on Harborside Drive to the terminal. *Port of Galveston making traffic improvements to manage Growth, March 13, 2024, [www.ajot.com](http://www.ajot.com)*

## Trade rises at Port of Long Beach in February



Source: AJOT

Cooling inflation, rising consumer confidence and an ongoing effort to recapture market share boosted cargo shipments moving through the Port of Long Beach in February 2024. Dockworkers and terminal operators moved 674,723 twenty-foot equivalent units (TEUs) last month, up 24.1% from February 2023. Imports were up 29.4% to 329,850 TEUs and exports declined 21.1% to 87,474 TEUs. Empty containers moving through the Port increased 44.8% to 257,400 TEUs. "Our top-notch customer service and ongoing efforts to attract business back to the West Coast are paying off," said Port of Long Beach CEO Mario Cordero. "We continue to invest in infrastructure projects that will keep us competitive and sustainable for decades to come." "Our highly skilled workforce has helped us achieve year-over-year increases in cargo for the last six months," said Long Beach Harbor Commission President Bobby Olvera Jr. "Customers are taking notice that our infrastructure projects and environmental programs make us the Port of Choice." The Port has moved 1,348,738 TEUs during the first two months of 2024, a 20.7% increase from the same period in 2023.

*Trade rises at Port of Long Beach in February, March 14, 2024, [www.ajot.com](http://www.ajot.com)*





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## Road Transport Updates

### CANADA

#### **ESDC Announces Dedicated National Team to Enforce Misclassification Compliance in Trucking Sector**



Source: Ontruck

The trucking industry is facing a tax evasion and labour misclassification crisis. The announcement by ESDC this week is a recognition that this crisis requires special enforcement attention through the creation of a specific road transportation enforcement unit: To specifically tackle the misclassification in the road transportation sector, the Labour Program has set up a dedicated national team that has, to date, completed over 300 inspections and outreach sessions. Non-compliance is addressed through a spectrum of enforcement measures, and it can result in the Labour Program issuing monetary penalties up to a maximum of \$250,000. During the past six months, the Labour Program has issued payment orders totalling over \$600,000 to employers in road transportation sector. This represents 80 % of overall payment orders issued.

*ESDC Announces Dedicated National Team to Enforce Misclassification Compliance in Trucking Sector, March 8, 2024, [www.ontruck.ca](http://www.ontruck.ca)*

#### **Leading indicator of international arrivals to Canada, February 2024**



Source: Statcan

In February 2024, the preliminary number of international arrivals to Canada by air and automobile increased 18.6% from February 2023. By air, the number of non-resident arrivals in Canada totalled 519,500 in February 2024, up 23.0% year over year. In February 2024, for the first time since the start of the COVID-19 pandemic, the number of non-resident arrivals by air surpassed the pre-pandemic level, in February 2020. Meanwhile, the number of Canadian-resident return trips from abroad reached 1.8 million, a 15.8% increase from February 2023. By automobile, US residents took 735,100 trips to Canada in February 2024, up 18.8% from the same month in 2023. The number of Canadian-resident return trips from the United States also rose, up 20.7% year over year to 1.5 million trips in February 2024.

*Leading indicator of international arrivals to Canada, February 2024, March 11, 2024, [www.statcan.gc.ca](http://www.statcan.gc.ca)*

#### **TFI acquires LTL carrier Hercules Forwarding**

TFI International announced the acquisition of less-than-truckload carrier Hercules Forwarding Monday after the market closed. Hercules operates a 31-terminal network throughout the U.S. and Canada,

focusing on intra-U.S. and U.S.-to-Canada shipments. The company has more than 210 trucks, nearly 600 trailers and approximately 75 containers, generating revenue of more than \$100 million annually. The nearly 40-year-old company has two headquarters: Vernon, California, and New Westminster, British Columbia. It's a non-union carrier serving numerous sectors, such as retail, construction, automotive, and food and beverage, as well as 3PLs. TFI's U.S. LTL company, TForce Freight, is represented by the Teamsters union.

*TFI acquires LTL carrier Hercules Forwarding, March 11, 2024, [www.freightwaves.com](http://www.freightwaves.com)*

## OEMs bullish on work truck sector growth amid high demand



Source: Today's Trucking

Growth was the buzzword during Work Truck Week as OEM officials expressed enthusiasm about prospects during the next couple of years. Technology will continue to evolve and help guide the sector's journey, officials said. "I think you have an industry that is going to grow," said Shaun Skinner, president of Isuzu Commercial Truck of America and Isuzu Commercial Truck of Canada during the show in Indianapolis, Ind. Pointing toward mid- and final-mile growth through e-commerce, he said there is going to be an upward trend in Classes 4 to 7 truck demand leading to 2026 as the U.S. Environment Protection Agency's low NOx rule comes into play in 2027. "You may see a little bit of a letdown in 2027 but that's going to come with higher classes of trucks like 6 and 7 because they'll be more affected by that," he said of EPA27 emissions regulations. Skinner said while the U.S. and Canadian economies will not grow as rapidly as hoped, they are still growing and not contracting, which is a positive. Alex Reid, vocational marketing manager, Kenworth, said the OEM is "big on the work truck market. I think it's strong and we continue to see it being that way."

*OEMs bullish on work truck sector growth amid high demand, March 7, 2024, [www.todaystrucking.ca](http://www.todaystrucking.ca)*



## Challenges remain as EV mandates loom

Major fleets have committed to transitioning at least 30 percent of their new heavy-duty truck purchases to be zero-emission vehicles, including electric models, by 2030. However, many companies are daunted by the extra upfront cost of electric trucks, as well as challenges like the limited availability of chargers. Nonetheless, the benefits of electric trucks, increased availability of more makes and models, investments in charging infrastructure, the rapid improvement of the upfront and long-term economics, and policy incentives all point to a near-term boom in their adoption. IDTechEx's report, "Electric and Fuel Cell Trucks 2024-2044: Markets, Technologies, and Forecasts", finds that the future of electric trucks hinges on continued innovation in battery technology, further expansion of charging and hydrogen refuelling infrastructure, and acceptance of fuel cell trucks.

*Challenges remain as EV mandates loom, March 12, 2024, [www.insidelogistics.ca](http://www.insidelogistics.ca)*



## We Still Need Your Help to Make Highways Safer



Source: Ontruck

OTA continues to engage members to ask their employees to lend their voices to help shape infrastructure improvements and highway safety. The calls to improve highway safety in Canada are getting increasingly louder and OTA and CTA needs to hear from more drivers, as well as fleet operators and safety managers to get insights into the issues and challenges and feedback on what they believe the solutions should be.

*We Still Need Your Help to Make Highways Safer, March 12, 2024, [www.ontruck.ca](http://www.ontruck.ca)*

## Modern cab designs evolving with technology, driver needs



Source: Today's Trucking

Truck manufacturers are rethinking cab design as they look to appeal to the next generation of professional drivers – those who are tech-savvy, diverse and innovative. This means bringing greater consistency to how and where controls are mounted, and aiming to give drivers a consistent experience whether behind the wheel or in the sleeper cab. “What do they need in the environment around them? Simplicity. Situational adaptation. Safety. Integration,” rhymed off Johan Agebrand, director of product marketing at Volvo Trucks. He was speaking at a Technology & Maintenance Council session on driver interfaces. Volvo, and other truck makers, are aiming to better integrate systems into the cab. Communication with the driver is also being enhanced. The dashes in older trucks would light up like a Christmas tree when fault codes were active. Now, specific error messages are displayed to the driver in plain language so they know how critical a potential fault is. With the vast majority of highway trucks now spec'd with automated manual transmissions, OEMs are also taking advantage of the shifter stalk to give drivers access to more controls – such as the engine brake – without having to reach. The shift away from manual transmissions means less reaching for drivers, and reduced wear and tear on their shoulders. It also frees up valuable real estate between the seats.

*Modern cab designs evolving with technology, driver needs, March 12, 2024, [www.todaystrucking.ca](http://www.todaystrucking.ca)*

## Source Energy buys RWR Trucking



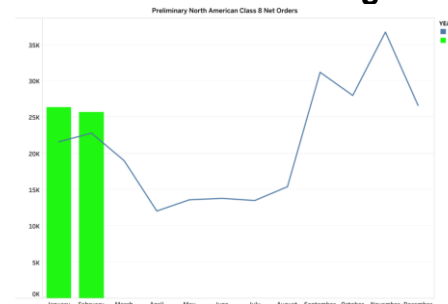
Source: Today's Trucking

Source Energy Services has announced its acquisition of Camrose, Alta.-based RWR Trucking's sand trucking business. It runs 27 tractors and 52 trailers, specializing in transporting contaminated soil for the oil and gas industry. “The acquisition of the RWR assets strengthens our last mile logistics service offering and, when coupled with the consistency of our Peace River hauls, will result in a highly utilized fleet,” said Scott Melbourn, chief executive officer of Source Energy. “This transaction aligns seamlessly with our commitment to grow free cash flow so as to further deleverage the company, enhance our logistics service offerings, and provide the highest level of service to our customers.” Source Energy is a logistics company focused on the distribution of Northern White and domestic frac sand.

*Source Energy buys RWR Trucking, March 14, 2024, [www.todaystrucking.ca](http://www.todaystrucking.ca)*

## US/WORLD

### Economic Trucking Trends: Market coming into balance, truck orders remain strong



Source: Today's Trucking

Capacity continues to exit the market, leading ACT Research to conclude the market is coming into balance. But spot market rates

continue to be mostly flat, with refrigerated carriers seeing the sharpest declines. Meanwhile, Class 8 orders surprised with their strength in February, though most carriers are buying at replacement levels and not looking to add capacity. Preliminary data from FTR shows 25,700 Class 8 trucks were ordered in February, up 11% year over year. It exceeded seasonal expectations and nullifies concerns that demand would rapidly deteriorate in 2024, the industry forecaster reported.

*Economic Trucking Trends: Market coming into balance, truck orders remain strong, March 8, 2024, [www.todaystrucking.ca](http://www.todaystrucking.ca)*

## **Uber Freight eyes tenfold boost in European market by 2028**



Source: AJOT

Uber Freight is stepping up efforts to expand in Europe's fragmented logistics market and aims to increase tenfold to 2 billion euros its freight under management by 2028, with a digital platform that manages companies' entire supply chains. The freight business of Uber Technologies Inc. is smaller than the ride-hailing and delivery divisions, accounting for 14% of total revenue in 2023. While those other two units grew last year, freight revenue was down almost 25% from a year earlier, according to a recent SEC filing. That slump is mostly blamed on weak trucking rates, but there are recent signs of a turnaround as supply chain snarls ease and bloated inventories deflate. Lior Ron, the founder and CEO of Uber Freight, said success with large companies in North America is among the biggest reasons for the digital push on the other side of the Atlantic. "We have the Uber infrastructure in Europe we can build on from a technology perspective and a brand perspective, and on the other end we have US customers, global customers asking us to help," Ron said in an interview. "We are very motivated to invest in Europe." Ron was speaking ahead of Uber Freight's announcement on March 12, 2024 that it's reached 200 million euros (\$218 million) in freight under management in Europe as it competes for a bigger slice of a logistics market that McKinsey & Co. estimates to be worth 1.2 trillion euros. Uber Freight uses some of the

same visibility technology as popular ride-hailing and delivery services do, but it's not simply creating an app in Europe where independent truckers are matched with shippers needing deliveries.

*Uber Freight eyes tenfold boost in European market by 2028, March 12, 2024, [www.ajot.com](http://www.ajot.com)*



## **Kalmar, Forterra jointly developing autonomous terminal tractors**



Source: Today's Trucking

Kalmar and Forterra have partnered to develop autonomous terminal tractors. Kalmar will provide autonomous-read terminal tractors and its Kalmar One fleet management system, while Forterra will supply its AutoDrive autonomous driving platform. Forterra was formerly RRAI, the company working with FPInnovations on off-road autonomous logging trucking in Quebec. "This agreement brings together our vast experience in developing world-class autonomous systems and Kalmar's extensive experience in port and terminal automation with their market-leading terminal tractor product," said Josh Araujo, CEO, Forterra. "We believe AutoDrive is the best platform to create a compelling new offering for the container and trailer-handling market." Added Juuso Kanner, vice-president, automation business line, Kalmar: "We believe that automated operations will eventually become the standard in the container-handling industry, and there is huge potential in automating terminal tractors in terms of safety and productivity."

*Kalmar, Forterra jointly developing autonomous terminal tractors, March 13, 2024, [www.todaystrucking](http://www.todaystrucking)*




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Transportation's Top Stories

## Other Transport Updates

### CANADA

 **February 2024 U.S. Transportation Sector Unemployment (5.9%) Rises Above the February 2023 Level (4.7%) And the Pre-Pandemic February 2019 Level (4.3%)**

U.S. Unemployment Rate (Not Seasonally Adjusted)	Transportation Sector Unemployment Rate (Not Seasonally Adjusted)
<b>February 2024</b> 4.2%	<b>February 2024</b> 5.9%
<b>▲ 0.3</b> change from same month last year	<b>▲ 1.2</b> change from same month last year

Source: BTS

The unemployment rate in the U.S. transportation sector was 5.9% (not seasonally adjusted) in February 2024 according to the Bureau of Labor Statistics (BLS). These data have been updated on the Bureau of Transportation Statistics' (BTS) [Unemployment in Transportation dashboard](#). In February 2024, the transportation sector unemployment rate rose 1.2 percentage points from 4.7% in February 2023 and was above the pre-pandemic February 2019 level of 4.3%. Unemployment in the transportation sector reached its highest level during the COVID-19 pandemic (15.7%) in May 2020 and July 2020. Unemployment in the transportation sector was higher than overall unemployment. BLS reports that the U.S. unemployment rate, not seasonally adjusted, in February 2024 was 4.2% or 1.7 percentage points below the transportation sector rate. Seasonally adjusted, the U.S. unemployment rate in February 2024 was 3.9%.

*February 2024 U.S. Transportation Sector Unemployment (5.9%) Rises Above the February 2023 Level (4.7%) And the Pre-Pandemic February 2019 Level (4.3%), March 8, 2024, [www.bts.gov](http://www.bts.gov)*

 **U.S. Department of Transportation Announces \$57 Million Available for Innovative Finance and Asset Concession Grants**

The U.S. Department of Transportation (DOT's) [Build America Bureau](#) (Bureau) on March 11, 2024 released a [Notice of Funding Opportunity](#) (NOFO) for a new program authorized by the Bipartisan Infrastructure Law. The [Innovative Finance and Asset Concession Grant Program](#) makes \$100 million available over five years to assist public entities in facilitating and evaluating public-private partnerships and exploring innovative financing and delivery opportunities for [Transportation Infrastructure Finance and Innovation Act](#) (TIFIA) eligible (TIFIA) eligible projects. The NOFO allocates funds for fiscal years 2022, 2023, and 2024, totalling \$57.72 million. Grants up to \$2 million are available, with the first million requiring no local match. NOFO allocated funds for fiscal years 2022, 2023, and 2024, totalling \$57.72 million. Grants up to \$2 million are available, with the first million requiring no local match. Applications are due May 9, 2024.

*U.S. Department Of Transportation Announces \$57 Million Available For Innovative Finance And Asset Concession Grants, March 11, 2024, [www.dot.gov](http://www.dot.gov)*

## January 2024 Freight Transportation Services Index (TSI) Down 3.1% from the Previous Month and Down 2.0% from the Same Month Last Year



Source: BTS

The Freight Transportation Services Index (TSI), which is based on the amount of freight carried by the for-hire transportation industry, fell 3.1% in January 2024 from December 2023, falling after a one-month increase, according to the U.S. Department of Transportation's Bureau of Transportation Statistics' (BTS). From January 2023 to January 2024 the index fell 2.0%

*January 2024 Freight Transportation Services Index (TSI) Down 3.1% from the Previous Month and Down 2.0% from the Same Month Last Year, March 13, 2024, [www.bts.gov](http://www.bts.gov)*

## Biden-Harris Administration Announces History-Making \$3.3 Billion for Locally-Led Projects That Reconnect Communities as Part of President Biden's Investing in America Agenda

On March 13, 2024, U.S. Transportation Secretary Pete Buttigieg announced \$3.33 billion in grant awards for 132 projects through the Reconnecting Communities Pilot and Neighborhood Access and Equity discretionary grant programs as part of President Biden's Investing in America Agenda. The funding is aimed at reconnecting communities that were cut off by transportation infrastructure decades ago, leaving entire neighborhoods without direct access to opportunity, like schools, jobs, medical offices, and places of worship.

*Biden-Harris Administration Announces History-Making \$3.3 Billion for Locally-Led Projects That Reconnect Communities as Part of President Biden's Investing in America Agenda, March 13, 2024, [www.dot.gov](http://www.dot.gov)*

## New plan to manage climate risks in Europe



Source: Europa

The Commission has presented steps to manage climate risks in Europe that set out how the EU and its countries can implement policies that save lives, cut costs, and protect prosperity. This follows the most recent scientific advice and responds to many Europeans' concerns.

*[New plan to manage climate risks in Europe, March 13, 2024, www.europa.eu](http://www.europa.eu)*

## Biden-Harris Administration Announces Investments in Innovative Transportation Technology Projects

On March 14, 2024, U.S. Transportation Secretary Pete Buttigieg announced more than \$50 million in grant awards for 34 technology demonstration projects across the country through the **Strengthening Mobility and Revolutionizing Transportation (SMART) Grants Program**. The competitive grant program, established by President Biden's historic Bipartisan Infrastructure Law, provides \$500 million over five years for State, local, and Tribal governments to leverage advances in technology to create safer, more efficient, and more innovative transportation systems. The projects announced on March 14, 2024 are a part of the President's Investing in America agenda and encompass locations across 22 states, the District of Columbia, and Puerto Rico.

*Biden-Harris Administration Announces Investments in Innovative Transportation Technology Projects, March 14, 2024, [www.dot.gov](http://www.dot.gov)*



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**2024 CILTNA SPRING OUTLOOK CONFERENCE**  
**CONFÉRENCE PRINTEMPS DE L'IALTN 2024**

THURSDAY, 9 MAY 2024 FROM 16:00-17:30 – HARBOUR TOUR HOSTED BY THE VANCOUVER FRASER PORT AUTHORITY  
(BOARDING TIME 15:45 AND LOCATION TBA)

FRIDAY, 10 MAY 2024 @ 07:40 PT (DOORS OPEN)

"ADAPTING TO A CHANGING WORLD: CHALLENGES IN TRANSPORTATION, ENERGY,  
ENVIRONMENT AND GEOPOLITICS"

TERMINAL CITY CLUB, 837 W HASTINGS ST., VANCOUVER, BC V6C 1B6

CILTNA MEMBER: \$150.00  
NON-MEMBER: \$200.00  
STUDENT: \$50.00

To register visit: <https://ciltna.com/events/2024-ciltna-spring-outlook-conference>

Sponsored by:



## REGISTRATION NOW OPEN!

Join us on Thursday, 9 May from 4- 5:30 PM for a harbour tour hosted by the Vancouver Fraser Port Authority. \*Boarding time 3:45 PM and location TBA.

Join us again on Friday, 10 May at the Terminal City Club, 837 W Hastings St., Vancouver for the 2024 CILTNA Annual Spring Outlook Conference: "Adapting to a Changing World: Challenges in Transportation, Energy, Environment and Geopolitics".

Come network, make new acquaintances, and hear and interact on some thought-provoking presentations on very real and challenging subjects.

For more details on the agenda and registration, please visit:  
<https://ciltna.com/events/2024-ciltna-spring-outlook-conference/>

## Transportation's Top Stories Other CILT News



The Windsor-Detroit Bridge Authority (WDBA) would like your feedback on the issues that affect you and how they can make cross-border travel easier and more efficient. Please take a few minutes to fill out the feedback survey and have your say.

Survey link: <https://forms.gle/E7R6k9QVhhyHBCd9>

## Job Postings

### \* Halifax Port Authority, One Port/One City President & Chief Executive Officer

With a natural, deep harbour and world-class infrastructure, the Halifax Port Authority (HPA) is a strategic port operator with a mission to connect with global markets, creating value for customers, partners, visitors, and the community. Its mission is to attract and retain cargo and cruise activity to the Port of Halifax, delivering economic benefits to the local community, region, and the country. The world's largest shipping lines use the Port of Halifax, creating connections with over 150 countries. With a 50 Year Plan, HPA's growth strategy is designed to ensure assets are available for the safe and seamless movement of ships, passengers, and cargo. As part of its Plan, HPA has embarked on ambitious projects such as The PIER, a centre for port innovation, planning and strategy. The opening of The PIER in 2021, was a monumental moment for Halifax and the industry - the first supply chain and logistics living lab in Canada.

The new President & CEO for the HPA will take the Port through its next phase of evolution leveraging existing assets, initiatives, and plans. Accountable to the Board of Directors, the new President & CEO will operate in a complex landscape with a multi-faceted mandate. Responsible for ensuring that Port facilities and resources are utilized in a safe, efficient manner and that the Authority's goals and objectives are met, the CEO with the support of a capable Executive Team, will create, communicate, and implement the organization's vision, mission, and strategic direction. The CEO will work with all three levels of government, aboriginal peoples, local community leadership, and other stakeholders to achieve the Port's vision. Further, the CEO will ensure excellent customer relations through the development of programs that meet or exceed customer requirements.

This is an exceptional leadership opportunity for an executive with the ability to envision the future of this critical infrastructure/transportation hub. HPA is seeking a business savvy leader to guide the organization through its next stage of growth. As the ideal candidate, you are a thought-leader with an innovative and visionary mindset and an understanding of sustainability initiatives. You bring exemplary communication skills to engage staff, stakeholders and the broader community. Diplomacy and political acumen to engage government agencies and elected officials will be crucial for success. With the ability to negotiate effectively and assess risk, you bring supply chain and related infrastructure experience (e.g. port, terminal, marine, rail, logistics, mining, forestry, or other industrial business). Exposure to large infrastructure projects, will be helpful. This is an international search and qualified candidates from outside Canada will be considered.

#### To Apply

To fill this position, Halifax Port Authority has partnered with leadership advisory firm Odgers Berndtson. Applications are encouraged immediately and should be submitted online with a resume and cover letter ideally before April 15th, 2024 at <https://careers.odgersberndtson.com/en-ca/job/29313>

For more information, please contact Kyle Mechar of Odgers Berndtson at [kyle.mechar@odgersberndtson.com](mailto:kyle.mechar@odgersberndtson.com).

We would like to thank all applicants but regret that we are only able to personally contact those individuals whose backgrounds best match the requirements for the role.

#### Diversity, Equity and Inclusion

HPA is an equal opportunity employer. In accordance with the Accessible Canada Act, 2019 and all applicable provincial accessibility standards, upon request, accommodation will be provided by both Odgers Berndtson and HPA throughout the recruitment, selection and/or assessment process to applicants with disabilities.

Odgers Berndtson is deeply committed to diversity, equity and inclusion in all the work that we do. As part of our efforts to better understand our ability to reach as broad a pool of candidates as possible for our searches, our DEI team would like to encourage you to take a moment and access our [Self-Declaration Form](#).

#### \* **Economist Policy Analysis**

If you hold postgraduate studies in economics, business or a related discipline and have at least 5 years of experience in developing/assessing economic policy and regulation in either a government or commercial environment you may want to consider this position at IATA's Sustainability & Economics division. The objective is to provide our airline members with the sustainability and economic analyses, tools, and support to allow them to meet present and measure themselves against the overall industry's performance.

We work with airlines, regulators, and civil society to develop and implement policies, standards, and solutions that support the sustainable development of air transport and mitigate its impact on the environment.

Learn more about the responsibilities, necessary skills and location of this [role](#).

#### \* **Principal Planner: Freight Planning, North Jersey Transportation Planning Authority**

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach



activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively engage and interact with stakeholders in the public and private sector. To apply, please click here:

<https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit>

### \* **GLG, looking for consulting experts in various transportation and logistics fields**

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them ([uschapter@ciltna.com](mailto:uschapter@ciltna.com)).

#### **Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats**

One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

#### **Project Questions**

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

#### **Fleet Management | Market Overview**

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain
- Products
- Market size, areas for growth, and top players in the space

Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

#### **Project Questions**

- Can you list what are the main products that a truck fleet management company offers?
- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
  - Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
  - Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

#### **Fleet Operations | Fleet Manager Perspective**

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

#### **Project Questions**

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
  - Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.
  - Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.
  - Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?

- Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

### Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

- Defensive actions to take during a brokerage downturn
- Main drivers of freight brokerage financials
- Up and coming tech platforms for freight brokerages

GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

### Project Questions

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?
- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.
- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.

- Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or space? If so, please briefly elaborate on the topics you are not allowed to discuss.



### ★ Did you know CILTNA has an X (formerly Twitter) Account?

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<https://www.youtube.com/channel/UC1gRKcOcJ5vohMSRFBjIEFA>

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