

Transportation's Top Stories

Air Transport Updates

CANADA

Improving services for air passengers with disabilities: Transport Canada and Employment and Social Development Canada to hold National Air Accessibility Summit

On March 18, 2024, the Minister of Transport, Pablo Rodriguez, and the Minister of Diversity, Inclusion and Persons with Disabilities, Kamal Khera, announced that Transport Canada and Employment and Social Development Canada will co-host Canada's first National Air Accessibility Summit, which will take place on May 9, 2024, in Ottawa. The National Air Accessibility Summit will convene a range of participants across Canada representing the air sector as well as representatives from the disability community. It will focus on: 1. discussing issues currently facing passengers with disabilities; 2. working to identify potential solutions and action plans to address ongoing issues; and 3. reporting on progress made since the coming into force of the Accessible Canada Act in 2019, and the Accessible Transportation for Persons with Disabilities Regulations in 2022. The Canadian Airports Council (CAC) welcomed Ministers Rodriguez and Khera's announcement of a National Air Sector Accessibility Summit to be held in May. This summit will be an excellent opportunity for our sector to engage with government, industry stakeholders and the disability community on this important subject.

Improving services for air passengers with disabilities: Transport Canada and Employment and Social Development Canada to hold National Air Accessibility Summit, March 18, 2024, www.tc.gc.ca; and Canadian Airports Council welcomes Accessibility Summit, March 18, 2024, www.cacairports.ca

Air Canada Completes Closing of U.S.\$2.15 Billion Senior Secured Credit Facilities

Air Canada announced on March 21, 2024 that it has completed the closing of U.S.\$2.15 billion senior secured credit facilities, comprised of (i) a U.S.\$1.175 billion term loan B maturing in 2031 (the "Term Loan") and (ii) a U.S.\$975 million revolving credit facility maturing in 2029 (the "Revolving Facility" and, together with the "Term Loan", the "Senior Credit Facilities"). The aggregate gross proceeds of the Term Loan. together with cash from Air Canada balance sheet of U.S.\$1.09 billion, are being applied to refinance all of Air Canada's indebtedness outstanding under its existing U.S.\$2.265 billion term loan B maturing in 2028. The Revolving Facility, which is the result of an upsize and extension of Air Canada's existing U.S.\$600 million revolving credit facility previously maturing in 2025, is undrawn as of the date hereof, and any future borrowings thereunder would be intended to fund working capital and other general corporate purposes of Air Canada and its subsidiaries. Concurrently with the closing of the Senior Credit Facilities, Air Canada also terminated its undrawn C\$200 million revolving credit facility maturing in 2026.

Air Canada Completes Closing of U.S.\$2.15 Billion Senior Secured Credit Facilities, March 21, 2024, www.aircanada.ca

US/WORLD

U.S. Cargo and Passenger Airlines Lost 1159 Jobs in January 2024; Employment Remains 5.8% Above Pre-**Pandemic**



Source: BTS

U.S. airline industry (passenger and cargo airlines combined) employment decreased to 795,554 workers in January 2024, 1,159 (0.14%) fewer workers than in December 2023 (796.713) and 45.215 (5.85%) more than in pre-pandemic January 2020 (750,339). U.S. scheduled-service passenger airlines employed 536,416 workers in January 2024. Passenger airlines added 744 employees in January 2024. United Air Lines led scheduled passenger carriers, adding 478 employees; American Air Lines added 257, and SkyWest Air Lines added 205. Delta Airlines lost 503 employees. U.S. cargo airlines employed 254,608 workers in January 2024. Cargo carriers lost 1,787 employees in January. While other carriers gained employees, FedEx, the leading air cargo employer, decreased employment by 2.117 jobs based on revised 2023 data.

U.S. Cargo and Passenger Airlines Lost 1159 Jobs in January 2024; Employment Remains 5.8% Above Pre-Pandemic, March 19, 2024, www.bts.gov

JetBlue cuts unprofitable routes in flight network overhaul



Source: AJOT

JetBlue Airways Corp. will eliminate unprofitable routes in California and Florida and drop service to several cities in South America, a sweeping overhaul of its network as the carrier looks to cut costs after growth attempts were twice blocked by the US government. The carrier plans to cut nearly a third of its flights out of Los Angeles International Airport in June, including routes to Las Vegas, Miami and San Francisco, the airline said in a memo Tuesday March 19, 2024 to employees. Flights between Fort Lauderdale, Florida, and cities including Atlanta, New Orleans and Salt Lake City will also be eliminated. "With less aircraft time available and the need to improve our financial performance, more than ever, every route has to earn its right to stay in the network," Dave Jehn, vice president of network planning and airline partnerships, said in the letter. JetBlue is turning its focus inward after three years of failed legal battles to save an operating partnership with American Airlines Group Inc. in the US Northeast and then to preserve an acquisition of Spirit Airlines Inc. JetBlue cuts unprofitable routes in flight network overhaul, March 19.

2024, www.ajot.com

Secretary Buttigieg Announces First Industry-Wide **Privacy Review of U.S. Airlines**

U.S. Secretary of Transportation Pete Buttiglieg on March 21, 2024 announced the Department of Transportation (DOT) will undertake a privacy review of the nation's ten largest airlines regarding their collection, handling, maintenance, and use of passengers' personal information. The review will examine airlines' policies and procedures to determine if airlines are properly safeguarding their customers' personal information. In addition, DOT will probe whether airlines are unfairly or deceptively monetizing or sharing that data with third parties. As DOT finds evidence of problematic practices, the Department will take action, which could mean investigations, enforcement actions, guidance, or rulemaking.

Secretary Buttigleg Announces First Industry-Wide Privacy Review of U.S. Airlines, March 21, 2024, www.dot.gov

✓ UPS continues growth investments in Asia Pacific with new Philippines hub



Source: AJOT

Global logistics leader UPS has taken the value of its investment commitments in Asia Pacific to over \$250m since the start of 2023. The investments include the company's recent agreement with The Luzon International Premiere Airport Development Corporation (LIPAD) to expand its operations at Clark Airport (CRK) in the Philippines. The move will enable UPS to further strengthen its portfolio of integrated express, supply chain and healthcare logistics services. "Asia Pacific continues to be one of UPS's fastest growing regions. UPS has continued to invest in our network to maximize speed and flexibility, build solutions addressing the shift of global trade lanes, and offer resilience for our customers," said Wilfredo Ramos, president, UPS Asia Pacific.

UPS continues growth investments in Asia Pacific with new Philippines hub, March 21, 2024, www.ajot.com



Transportation's Top Stories

Rail Transport Updates

CANADA

CPKC announces filing of proxy circular and annual general meeting

Canadian Pacific Kansas City (CPKC) announced on March 21, 2024 that it has filed its notice of meeting and management proxy circular for CPKC's 2024 annual meeting of shareholders with Canadian and U.S. securities regulators. A copy of the proxy material is available at investor.cpkcr.com. The annual meeting of shareholders will be held virtually on April 24, 2024 at 9 a.m. MT.

CPKC announces filing of proxy circular and annual general meeting, March 21, 2024, www.cpkc.ca

Annual General Meeting of Shareholders



Source: CN

The Annual General Meeting of the Shareholders of Canadian National Railway Company will be conducted via a live webcast meeting on *Friday, April 26, 2024 at 10:00 a.m.* (*Eastern Daylight Time*). From this website, registered shareholders and duly appointed proxyholders, after logging in, will be able to attend the live meeting, submit questions and exercise the right to vote associated to their shares while the meeting is being held.

Annual General Meeting of Shareholders, March 21, 2024, www.cn.ca

US/WORLD

CILTNA 2024 New York Rail Summit Report by Andrew Young FCILT, Chair, U.S. Chapter, Chartered Institute of Logistics and Transport – North America

Rail professionals were recently treated to the inner workings of railroads in the New York City area. The half-day session, courtesy of the Chartered Institute of Logistics and Transport in North America (CILTNA), explored the challenges and opportunities in the region's rail system at the New York Rail Summit on March 5, 2024.

To read the full article, visit: https://www.railwayage.com/freight/ciltna-2024-new-york-rail-summit-report/

CILTNA 2024 New York Rail Summit Report, March 21, 2024, www.railwayage.com

<u>CSX Lands \$5MM for Detroit Intermodal Terminal</u> <u>Improvements</u>



Source: Railway Age

CSX will use a \$5 million grant from the Michigan Department of Transportation (MDOT) to support equipment upgrades, track work,

and paving the dirt and gravel yard at its Detroit Livernois Intermodal Facility in southwest Detroit.

<u>CSX Lands \$5MM for Detroit Intermodal Terminal Improvements,</u> March 18, 2024, <u>www.railwayage.com</u>

AAR reports rail traffic for the week ending March 16, 2024



Source: Railway Age

The Association of American Railroads (AAR) on March 19, 2024 reported U.S. rail traffic for the week ending March 16, 2024. For this week, total U.S. weekly rail traffic was 474,596 carloads and intermodal units, up 6.7 percent compared with the same week last year. Total carloads for the week ending March 16 were 219,586 carloads, down 0.6 percent compared with the same week in 2023, while U.S. weekly intermodal volume was 255,010 containers and trailers, up 13.8 percent compared to 2023. Seven of the 10 carload commodity groups posted an increase compared with the same week in 2023. They included grain, up 3,638 carloads, to 21,108; chemicals, up 2,186 carloads, to 33,134; and petroleum and petroleum products, up 1,836 carloads, to 9,954. Commodity groups that posted decreases compared with the same week in 2023 were coal, down 12,033 carloads, to 55,990; metallic ores and metals, down 903 carloads, to 18.683; and forest products, down 92 carloads, to 8.431. Canadian railroads reported 96,016 carloads for the week, up 6.5 percent, and 71,109 intermodal units, up 7.6 percent compared with the same week in 2023. For the first 11 weeks of 2024, Canadian railroads reported cumulative rail traffic volume of 1.721.727 carloads, containers and trailers, down 1.1 percent.

AAR reports rail traffic for the week ending March 16, 2024, March 19, 2024, www.ajot.com; and AAR: Carloads Down, Intermodal Up for Week 11, March 16, 2024, www.railwayage.com



Transportation's Top Stories

Marine Transport Updates

CANADA

Transport Canada announces funding to increase capacity at the Port of Thunder Bay

On March 15, 2024, the Member of Parliament for Thunder Bay-Rainy River, Ontario, Marcus Powlowski, on behalf of the Minister of Transport, Pablo Rodriguez, announced an investment of up to \$6.7 million for two projects at the Port of Thunder Bay through the National Trade Corridors Fund. This commitment aims to enhance reliable trade flows with global markets, foster increased exports and optimize the efficiency of Canada's national transportation system.

Transport Canada announces funding to increase capacity at the Port of Thunder Bay, March 15, 2024, www.tc.gc.ca

The Panama Canal averts a crisis for now — but at a cost to drinking water



Source: AJOT

The Panama Canal has avoided the worst of a shipping crunch that threatened to upend the global economy — but at a cost to marine life and the Latin American country's supplies of drinking water. After imposing strict limits on vessel traffic last year as drought left water levels languishing, the Panama Canal Authority is increasing the number of ships that can cross. Thanks to conservation measures, water levels fell just over a foot for the year through March 12, compared with three feet during the same period of 2023. Those measures, though, come with side effects. The canal recycles water from locks that vessels pass through, instead of simply flushing it into the ocean. This reused water gets saltier, and some of it infiltrates Lake Gatún, an artificial lake that forms part of the channel and is also Panama's largest source of potable supply. The Panama Canal's challenges highlight how combating climate change carries inevitable tradeoffs. As policymakers take action to limit the effects of global warming, there can be unintended consequences for the environment and the economy. And time is of the essence: Drought is already altering the world's trade flows, creating chokepoints last year on the Mississippi River in the US and the Rhine in Europe.

The Panama Canal averts a crisis for now — but at a cost to drinking water, March 15, 2024, www.ajot.com

Borderlands Mexico: Container shipments from China to Mexico skyrocketed in January

Borderlands is a weekly rundown of developments in the world of United States-Mexico cross-border trucking and trade. Container shipments from China to Mexico skyrocketed in January 2024. China's container exports to Mexico surged nearly 60% year over year (y/y) in January 2024, according to global freight rate intelligence platform Xeneta. China-based shippers moved 117,000 twenty-foot equivalent units during the month compared to 73,000 TEUs in January 2023.

"This is probably the strongest growing trade in the world right now," Xeneta chief analyst Peter Sand wrote in a blog post published Thursday, March 14, 2024. Sand highlighted that China could be using Mexico as a way to skirt tariffs because some of the goods could be trucked into the U.S.

Borderlands Mexico: Container shipments from China to Mexico skyrocketed in January, March 17, 2024, www.freightwaves.com

Two Lake Superior ports see commercial upgrades

Two ports on Lake Superior's north shore are getting upgrades to their cargo handling capabilities. The federal government is funding expansion at the Port of Thunder Bay, Ontario. At the town of Marathon, Ontario, QSL and the Peninsula Harbour Port Authority Corporation are joining forces to redevelop the harbour to improve the water depth. The investment of up to \$6.7 million for two projects at Thunder Bay is coming from through the National Trade Corridors Fund.

Two Lake Superior ports see commercial upgrades, March 18, 2024, www.insidelogistics.ca

Port of Toronto sees uptick in construction materials



Source: Inside Logistics

The Port of Toronto moved more than 2.3 million metric tonnes of cargo and welcomed a record 45 cruise ships and nearly 18,000

visitors to its Cruise Ship Terminal in 2023. The number of cargo ships visiting the Port of Toronto remained consistent in 2023, with 189 ships visiting to deliver a range of bulk, project and general cargo products totalling 2,311,616 metric tonnes. In addition to importing 606,060 metric tonnes of sugar from Central and South America to support Toronto's food and beverage industry, the port moved more than 685,661 metric tonnes of salt, much of which is used for Toronto's roads during the winter months. With construction in Toronto showing no signs of slowing down, the Port also moved 796,644 metric tonnes of cement (an 11 percent increase over 2022), 97,016 metric tonnes of aggregate, and 123,234 metric tonnes of steel products, including coil, pipe, and rebar, which transited through the Port to construction sites throughout the Greater Toronto Area.

Port of Toronto sees uptick in construction materials, March 21, 2024, www.insidelogistics.ca

US/WORLD

Cargo still growing in 2024 at ports of LA, Long Beach

Despite cargo numbers increasing at both the ports of Los Angeles and Long Beach last month, a growing focus is being put on global disruptions that are impacting trade, said POLA Executive Director Gene Seroka during his monthly virtual news conference on March 18, 2024. There are geopolitical and supply chain risks as conflicts play out in the Middle East and a drought continues impacting shipping routes in the Panama Canal. The U.S. presidential election in November is also being closely watched, Seroka said. And, he added, markets are shifting, with more cargo emanating from places like Vietnam. "There's a lot of concern," Seroka said about geopolitical uncertainty. Appearing with Seroka this month was APM Terminals Executive Leo Huisman, who said acceleration in worker training will be needed as technology advances. Ships, Huisman said, are getting much bigger and, overall, terminals will be required to adapt. Huisman oversees 14 container terminals in eight countries across North and South America, including APM Terminals Pacific at the Port of Los Angeles.

Cargo still growing in 2024 at ports of LA, Long Beach, March 18, 2024, www.cargo.com

Port of Los Angeles' Seroka says potential 2% to 5% cargo shift to West Coast

There could be between a 2% to 5% shift of cargoes from East and Gulf Coast ports to the West Coast, according to Eugene Seroka,

Executive Director, Port of Los Angeles. At his March media briefing, Seroka said that uncertainties with this year's International Longshore Association (ILA) contract covering Atlantic and Gulf Coast ports as well as continued problems of ocean carriers accessing the Panama and Suez canals have resulted in the possible shift of cargoes to the West Coast: "So, we're starting to see companies talk about shifting two, three, five percent of their business to different gateways to diversify a little bit. ... As I've said before ... we're not trying to profit on anyone else's misfortune, but we do have capacity here in Los Angeles and in our effort to support those importing and exporting companies and the American economy, we stand ready to assist." In addition, Seroka noted that freight rates to the East Coast are on the rise: "There's also the East and West Coast rate differential right now with East Coast rates having a wider gap versus those here out West than in recent memory. A lot will be made of that as contracts are negotiated ... Don't be surprised if we see peak season cargo coming here to the West Coast just a little bit earlier than usual ... Here in LA we're running at about 75 to 80% of peak capacity. We're ready to pivot and handle whatever comes our way."

Port of Los Angeles' Seroka says potential 2% to 5% cargo shift to West Coast, March 19, 2024, www.ajot.com

Port of New Orleans' container-on-barge service has record year



Source: Freightwaves

In 2023, the Port of New Orleans (Port NOLA) recorded 20,500 container moves through its container-on-barge service, the most since the program began in 2016. This service — a collaboration with the Port of Greater Baton Rouge and Ingram Marine Group — forms the largest network of its kind in the U.S. It offers an alternative to road transport, transporting cargo to inland destinations via barges on the Mississippi River. It aims to cut back on some of the emissions associated with traditional cargo movement methods. The initiative led to a reduction of nearly 2.9 million pounds of carbon dioxide emissions

and conserved over 130,000 gallons of diesel fuel in 2023, the port estimated. Since its inception, the service has achieved a cumulative CO2 emissions reduction exceeding 22.9 million pounds. That's roughly equivalent to the amount of CO2 that some 478,000 mature trees can absorb in a year. "We are poised to expand this service even further in the coming years," said Port NOLA President and CEO Brandy Christian in a release.

Port of New Orleans' container-on-barge service has record year, March 19, 2024, www.freigtwaves.com

US House passes 'OSRA 2.0' to set new curbs on China's shipping industry

The US House passed 'OSRA 2.0' to set new curbs on China's shipping industry The legislation is an attempt to give federal maritime law more teeth to go after what its backers see as market manipulation and potential espionage from China.

US House passes 'OSRA 2.0' to set new curbs on China's shipping industry, March 21, 2024, www.joc.com



Transportation's Top Stories

Road Transport Updates

CANADA

Ontario Improving Road Safety in the North



Source: Today's Trucking

The Ontario government is marking the opening of a new commercial vehicle inspection station on Highway 11/17 near Thunder Bay. Located in Shuniah, the \$30 million state-of-the-art facility is part of the province's plan to improve road safety and deliver faster and better transit infrastructure in the North. "Under the leadership of Premier Ford, our government is working to ensure Ontario's highways are among the safest in North America," said Prabmeet Sarkaria, Minister of Transportation. "The new Shuniah commercial vehicle inspection station will help reduce the risk of accidents, protect everyone on the road and ensure the safe movement of goods across Northern Ontario." The Shuniah inspection station will be equipped with technology to identify potential problems with commercial motor vehicles, such as underinflated tires and malfunctioning brakes. "This inspection station will play a critical role in addressing road safety in our community," said Kevin Holland, MPP for Thunder Bay – Atikokan. In Ontario, there are 34 inspection stations across the province where enforcement officers inspect the condition of commercial vehicles and monitor the behaviour and qualifications of drivers. In 2023, the

government increased its enforcement presence on Highways 11, 17, 144, and 101, with officers conducting more than 4,000 inspections and laying 3,200 charges, including 700 for speeding. More than 1,000 vehicles were placed out of service.

Ontario opens truck inspection station near Thunder Bay, March 15, 2024. www.todaystrucking.ca; and Ontario Improving Road Safety in the North, March 15, 2024, www.mto.gov.on.ca



Trimac buys North Carolina bulk hauler



Source: Todays Trucking

Trimac Transportation has grown its U.S. fleet, with the acquisition of bulk hauler Feldspar Trucking in Spruce Pine, N.C. Feldspar was founded more than 50 years ago as Norris Trucking with one truck. It now hauls sand, clay and minerals crucial to the ceramics and glass industries. The company employs more than 60 company drivers, and is supported by broker carriers. "We are thrilled to welcome Feldspar to the Trimac family," said Trimac president and CEO, Matt Faure. "As a family-owned company deeply rooted in our values of integrity and service, joining forces with Trimac marks an exciting chapter in our journey," said Jim Norris of Feldspar Trucking. The acquisition closed March 18, 2024.

Trimac buys North Carolina bulk hauler, March 19, 2024, www.todaystrucking.ca

Urban public transit, January 2024



Source: Statcan

Canada's urban transit networks provided an estimated 127.1 million rides in January 2024, an increase of 11.9% (+13.5 million trips) from January 2023. Ridership in January 2024 was 79.0% of the pre-COVID-19 pandemic level from January 2019, just below the average recovery rate of 80% observed over the last half of 2023. Indeed, in January 2024 there were about 33.8 million fewer rides than in prepandemic January 2019. In the two years prior to the pandemic (2018) and 2019), ridership increased by over 8% from December to January, as students and workers returned from the holiday break. However. ridership in January 2024 increased by 3.8% from December 2023. Labour disputes involving workers for a company that operates bus transit services for B.C. Transit as well as a 48-hour work stoppage in Metro Vancouver were factors affecting ridership. In January 2024, transit agency operating revenue (excluding subsidies) was up 14.5% from the same month in 2023 to \$303.7 million, albeit \$46.1 million below the pre-pandemic January 2019 level, before the pandemic. Urban public transit, January 2024, March 21, 2024, www.statcan.gc.ca

Titanium revenues climb, profit falls amid ongoing freight recession



Source: Todays Trucking

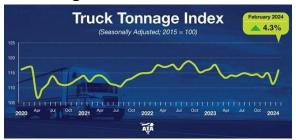
Titanium Transportation's move into the U.S. asset-based trucking market helped it grow its 2003 Q4 revenue against the backdrop of an ongoing freight recession, while net income slid 71% year over year. Consolidated revenue grew 7.6% to \$119.3 million in the 2003 fourth quarter. Truck transportation revenue jumped 32% year over year. thanks to contributions from the company's purchase of Crane Transportation in the U.S. Titanium also marked its second straight quarter of organic growth in logistics, with a 9.3% volume increase year over year, but a 15% decrease in revenue. For the full year 2023, revenue was down 11.6% to \$438.7 million, and net income slid 59% to \$10.23 million, marking the company's second best year in its history, behind an abnormally strong market in 2022. "In 2023, the freight transportation industry faced a challenging market including excess capacity, downward pressure on pricing and escalating operating costs," CEO Ted Daniel said in a release. "Despite these headwinds, Titanium delivered sustainable and profitable growth. "We enter 2024 from a position of strength as our recent strategic acquisition of Crane positions us to drive growth in our U.S.-based logistics business," Daniel added. "Moreover, with a recently completed fleet refresh we will have a reduced need for capital expenditures." The company said the headwinds it experienced in 2023 have persisted through the first two months of this year.

Titanium revenues climb, profit falls amid ongoing freight recession, March 19, 2024, <u>www.todaystrucking.ca</u>

US/WORLD



ATA Truck Tonnage Index increased 4.3% in February



Source:AJOT

American Trucking Associations' advanced seasonally adjusted For-Hire Truck Tonnage Index increased 4.3% in February 2024 after decreasing 3.2% in January 2024. In February 2024, the index equaled 116.0 (2015=100) compared with 111.3 in January 2024. "After a very soft January, due in part to winter storms, truck tonnage snapped back in February," said ATA Chief Economist Bob **Costello.** "February's level was the highest in a year, yet the index still contracted from a year earlier, suggesting truck freight remains in a recession." January's decrease was revised up from our February 20 press release. Compared with February 2023, the index fell 1.4%, which was the twelfth straight year-over-year decline. In January 2024, the index was down 4.5% from a year earlier. The not-seasonally adjusted index, which represents the change in tonnage actually hauled by the fleets before any seasonal adjustment, equaled 109.7 in February 2024, the same as in January 2024. ATA's For-Hire Truck Tonnage Index is dominated by contract freight as opposed to spot market freight. In calculating the index, 100 represents 2015.

ATA Truck Tonnage Index increased 4.3% in February, March 19, 2024, <u>www.ajot.com</u>



Transportation's Top Stories

Other Transport Updates

CANADA



Traffic Flow Dashboard



Source: Statcan

Statistics Canada has launched the Traffic Flow Dashboard as a source of experimental statistics to provide information on the traffic flow on selected road segments in the cities of Calgary and Toronto. *Traffic Flow Dashboard March 15, 2024, www.statcan.gc.ca*



Transport Minister welcomes recommendations in the Office of the Auditor General's report on the National Trade Corridors Fund

On March 19, 2024, the Minister of Transport, Pablo Rodriguez, issued this statement on the report published the Office of the Auditor General on the Government of Canada's efforts related to the National Trade

Corridors Fund: "The Office of the Auditor General found that overall, Transport Canada was successful at designing and implementing the National Trade Corridors Fund, but improvements are required to effectively track and report on results. "In particular, I acknowledge and accept the recommendations to better document the program's committee work, and to improve the collection, tracking and reporting on project performance outcomes. Transport Canada is also committed to promptly informing Canadians of performance and accountability outcomes of new and ongoing projects. "The plans to address the audit findings demonstrate our government's commitment to investing in Canada's supply chains and strengthening the economy, while ensuring projects funded through the National Trade Corridors Fund are well tracked and reported."

Transport Minister welcomes recommendations in the Office of the Auditor General's report on the National Trade Corridors Fund, March 19, 2024, www.tc.gc.ca

US/WORLD



China set for record Russian oil imports in March, Kpler says

China is on track to import a record amount of Russian crude this month, bolstered by large volumes of Sokol oil which have been shunned by India due to concerns over US sanctions, according to Kpler. The Asian nation is poised to receive about 1.7 million barrels a day of Russian crude this month, data tracked by Kpler show. Volumes of Sokol are expected to triple from a month earlier to an all-time high of 379,000 barrels a day. China has been a consistent buyer of Russian crude since Moscow's invasion of Ukraine and has recently taken advantage of cheaper Sokol after flows of the grade to India eased. Imports of ESPO are expected to be at 882,000 barrels a day this month, the highest since January 2023, according to Kpler. It's unclear if the Sokol cargoes will all end up with actual buyers or

discharged into bonded storage, traders said. They cited hesitation from Chinese banks to be involved in the trade amid the latest US sanctions on tankers. Kpler includes flows into Myanmar as imports by China, and actual arrivals may differ at the end of the month due to destination changes.

China set for record Russian oil imports in March, Kpler says, March 18, 2024, www.ajot.com

Biden-Harris Administration Announces New Milestone in First-of-its-Kind Supply Chain Initiative

On the second anniversary of the launch of the Freight Logistics Optimizations Works (FLOW) initiative, the U.S. Department of Transportation (DOT) on March 20, 2024 announced that the FLOW platform has begun to publish data on inland freight hubs, including rail terminal and warehouse end destination data, that will enable FLOW members to have an enhanced view of future container import volumes and traffic. This data will help inform capacity decisions and avoid supply chain challenges, such as delays, for FLOW participants that will ultimately help lower costs for consumers. FLOW is a first-of-its-kind private-public partnership created and led by DOT that creates a more complete, shared picture of the U.S. supply chain for members, which include the nation's busiest container ports, major ocean carriers, and some of the largest retail importers.

Biden-Harris Administration Announces New Milestone in First-of-its-Kind Supply Chain Initiative, March 20, 2024, <u>www.dot.gov</u>





REGISTRATION NOW OPEN!

Join us on Thursday, 9 May from 4- 5:30 PM for a harbour tour hosted by the Vancouver Fraser Port Authority. *Boarding time 3:45 PM and location TBA.

Join us again on Friday, 10 May at the Terminal City Club, 837 W Hastings St., Vancouver for the 2024 CILTNA Annual Spring Outlook Conference: "Adapting to a Changing World: Challenges in Transportation, Energy, Environment and Geopolitics".

Come network, make new acquaintances, and hear and interact on some thought-provoking presentations on very real and challenging subjects.

For more details on the agenda and registration, please visit: https://ciltna.com/events/2024-ciltna-spring-outlook-conference/

Transportation's Top Stories

Other CILT News



WEBINAR | A BRIGHT FUTURE FOR PASSENGER RAIL IN THE USA?

CILT International are pleased to present the first instalment in their latest webinar series, exploring the latest insights and developments within the transport, logistics and supply chain industries.

Join them on 17th April at 13.00 BST as they explore the complexities of passenger rail within the USA. They are delighted to welcome Andrew Young, FCILT from CILT North America, as speaker for the session. Andrew is currently Director for Passenger Business at Wi-Tronix and has an extensive background in logistics and transport, spanning over 30 years.

With significant investment being committed to improve passenger rail services, an ambitious program to evaluate new routes and the development of various high-speed rail corridors is the US experiencing a rail renaissance? Find out in their interactive session.

The webinar is free to attend for members of CILT only. Please ensure you have your membership number and CILT branch to hand in order to register.

To register, please visit: https://us02web.zoom.us/webinar/register/WN_OmMOqCSXQTa9 QYKmtjlkrw#/



The Windsor-Detroit Bridge Authority (WDBA) would like your feedback on the issues that affect you and how they can make cross-border travel easier and more efficient. Please take a few minutes to fill out the feedback survey and have your say.

Survey link: https://forms.gle/E7R6k9QVhhyaHBCd9

Congratulations to CILTNA Board member <u>Magali Amiel, Ph.D</u> who has recently been nominated for a Woman of CGI Canada Impact award 2024. Magali holds a PhD in Logistics & Transportation and is Director Consulting - Logistics and Transportation at CGI in Montreal. Magali brings excellence and passion to all aspects of goods movement. It is an honour to have her as a member of the board of directors of the Chartered Institute.

Job Postings

* Halifax Port Authority, One Port/One City President & Chief Executive Officer

With a natural, deep harbour and world-class infrastructure, the Halifax Port Authority (HPA) is a strategic port operator with a mission to connect with global markets, creating value for customers, partners, visitors, and the community. Its mission is to attract and retain cargo and cruise activity to the Port of Halifax, delivering economic benefits to the local community, region, and the country. The world's largest shipping lines use the Port of Halifax, creating connections with over 150 countries. With a 50 Year Plan, HPA's growth strategy is designed to ensure assets are available for the safe and seamless movement of ships, passengers, and cargo. As part of its Plan, HPA has embarked on ambitious projects such as The PIER, a centre for port innovation, planning and strategy. The opening of The PIER in 2021, was a monumental moment for Halifax and the industry - the first supply chain and logistics living lab in Canada.

The new President & CEO for the HPA will take the Port through its next phase of evolution leveraging existing assets, initiatives, and plans. Accountable to the Board of Directors, the new President & CEO will operate in a complex landscape with a multi-faceted mandate. Responsible for ensuring that Port facilities and resources are utilized in a safe, efficient manner and that the Authority's goals and objectives are met, the CEO with the support of a capable Executive Team, will create, communicate, and implement the organization's vision, mission, and strategic direction. The CEO will work with all three levels of government, aboriginal peoples, local community leadership, and other stakeholders to achieve the Port's vision. Further, the CEO will ensure excellent customer relations through the development of programs that meet or exceed customer requirements.

This is an exceptional leadership opportunity for an executive with the ability to envision the future of this critical infrastructure/transportation hub. HPA is seeking a business savvy leader to guide the organization through its next stage of growth. As the ideal candidate, you are a thought-leader with an innovative and visionary mindset and an understanding of sustainability initiatives. You bring exemplary communication skills to engage staff, stakeholders and the broader community. Diplomacy and political acumen to engage government agencies and elected officials will be crucial for success. With the ability to negotiate effectively and assess risk, you bring supply chain

and related infrastructure experience (e.g. port, terminal, marine, rail, logistics, mining, forestry, or other industrial business). Exposure to large infrastructure projects, will be helpful. This is an international search and qualified candidates from outside Canada will be considered.

To Apply

To fill this position, Halifax Port Authority has partnered with leadership advisory firm Odgers Berndtson. Applications are encouraged immediately and should be submitted online with a resume and cover letter ideally before April 15th, 2024 at https://careers.odgersberndtson.com/en-ca/job/29313

For more information, please contact Kyle Mechar of Odgers Berndtson at kyle.mechar@odgersberndtson.com.

We would like to thank all applicants but regret that we are only able to personally contact those individuals whose backgrounds best match the requirements for the role.

Diversity, Equity and Inclusion

HPA is an equal opportunity employer. In accordance with the Accessible Canada Act, 2019 and all applicable provincial accessibility standards, upon request, accommodation will be provided by both Odgers Berndtson and HPA throughout the recruitment, selection and/or assessment process to applicants with disabilities.

Odgers Berndtson is deeply committed to diversity, equity and inclusion in all the work that we do. As part of our efforts to better understand our ability to reach as broad a pool of candidates as possible for our searches, our DEI team would like to encourage you to take a moment and access our <u>Self-Declaration Form</u>.

* Economist Policy Analysis

If you hold postgraduate studies in economics, business or a related discipline and have at least 5 years of experience in developing/assessing economic policy and regulation in either a government or commercial environment you may want to consider this position at IATA's Sustainability & Economics division.

The objective is to provide our airline members with the sustainability and economic analyses, tools, and support to allow them to meet

present and measure themselves against the overall industry's performance.

We work with airlines, regulators, and civil society to develop and implement policies, standards, and solutions that support the sustainable development of air transport and mitigate its impact on the environment.

Learn more about the responsibilities, necessary skills and location of this <u>role</u>.

* Principal Planner: Freight Planning, North Jersey Transportation Planning Authority

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively engage and interact with stakeholders in the public and private sector. To apply, please click here:

https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit

* GLG, looking for consulting experts in various transportation and logistics fields

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them (uschapter@ciltna.com).

Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

Project Questions

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

Fleet Management | Market Overview

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain
- Products
- Market size, areas for growth, and top players in the space Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you list what are the main products that a truck fleet management company offers?
- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
- Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
- Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

Fleet Operations | Fleet Manager Perspective

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
- Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.
- Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.
- Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?
- Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

Defensive actions to take during a brokerage downturn

- Main drivers of freight brokerage financials
- Up and coming tech platforms for freight brokerages GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?
- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.
- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.
- Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or space? If so, please briefly elaborate on the topics you are not allowed to discuss.



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