

Transportation's Top Stories

Air Transport Updates

CANADA

WestJet Service Update: YYZ Gate Gourmet labour disruption impact



Source: WestJet

Due to labour action taken by Gate Gourmet in Toronto, WestJet flights operating on Boeing 737 aircraft departing or arriving at Toronto Pearson International Airport (YYZ) as of Tuesday, April 16, may experience an inconsistent food or beverage offering. To limit disruption, WestJet proactively prepared contingency plans to ensure critical supplies are available onboard and wherever possible will continue to double-cater flights from alternative destinations with stopovers in Toronto. Guests who are eligible to receive an inflight meal including those in the Premium cabin and all guests travelling on transatlantic flights will receive either an alternative option or a food and beverage voucher for use in the terminal, pre-departure. In addition, WestJet is advising guests travelling to or from Toronto to plan ahead and bring an extra snack and/or beverage for their journey.

WestJet Service Update: YYZ Gate Gourmet labour disruption impact,

April 16, 2024, www.westjet.ca

ズ CAC Statement on Federal Budget 2024



Source: CAC Airports

The CAC Airports applauded the government for their efforts, particularly in working toward identifying and clarifying ways Canadian airports can pursue infrastructure investment opportunities to attract capital, including funds from pension funds. Today's budget creates a working group co-chaired by former Bank of Canada Governor Stephen Poloz and supported by the Minister of Finance to identify pension fund investment opportunities for many sectors, including airports. The CAC has asked for more financial investment tools for airports along with an extension of the government land lease at airports to meet the growing demand for air travel and business development needs. "We are pleased to see government taking steps to clarify options for investment in airport infrastructure and look forward to learning more." said Monette Pasher, President of CAC Airports. The budget also provided investment for new measures to support biofuels production in Canada, with a focus on renewable and sustainable aviation fuel (SAF). "We are so pleased to see this

advancement, it is what the aviation ecosystem has called for in the roadmap and will help the sector and government work in partnership towards achievement of Canada's net zero goals." added Pasher. Another positive note includes a proposed \$108 million for Transport Canada and the RCMP to administer the Transportation Security Clearance Program.

CAC Statement on Federal Budget 2024, April 16, 2024, www.cacairports.ca

More flights, More Destinations! Explore Europe, Asia and North America this Summer with Air Canada

Air Canada customers have a wide range of exciting options across Europe and Asia this summer, along with a choice of 120 destinations in North America, to fulfill their summer travel plans. Alongside new and enhanced international routes to Singapore, Madrid, Stockholm, Osaka and Seoul, the carrier's Summer 2024 international capacity is growing by 30 per cent into Asia-Pacific and 25 per cent to key leisure destinations in Southern Europe compared to last Summer.

More flights, More Destinations! Explore Europe, Asia and North America this Summer with Air Canada, April 18, 2024, www.aircanada.ca

US/WORLD

Secretary Buttigieg Launches Bipartisan Partnership with State Attorneys General to Protect Airline Passengers

On April 16, 2024, U.S. Transportation Secretary Pete Buttigieg announced the launch of the bipartisan Airline Passenger Protection Partnership with 18 state attorneys general to investigate airlines and ticket agents and hold them accountable when they violate aviation consumer protection laws. The partnership significantly expands the Department's oversight capacity by establishing a new fast-track system prioritizing misconduct cases from state attorneys general who uncover unfair or deceptive airline practices. Through the partnership, DOT will provide state attorneys general with access to the federal complaint database and help ensure that airlines cooperate with state investigations.

Secretary Buttigieg Launches Bipartisan Partnership with State Attorneys General to Protect Airline Passengers, April 16, 2024, www.dot.gov

2023 Annual Average Domestic Air Fares Decreases from 2022

U.S. Annual Average Domestic Fares



Source: BTS

The 2023 annual average domestic itinerary air fare of \$382 decreased 3.1% from the 2022 inflation-adjusted annual fare of \$394. The fourth quarter 2023 fares increase 4.6%, adjusted for inflation, from the previous quarter.

2023 Annual Average Domestic Air Fares Decreases from 2022, April 16, 2024, www.bts.gov

IATA and Partners Release Aviation Net Zero Roadmaps Comparative Review



Source: IATA

The International Air Transport Association (IATA), together with the Air Transportation Systems Laboratory at University College London (UCL), the Air Transport Action Group (ATAG), the International Council on Clean Transportation (ICCT) and the Mission Possible Partnership (MPP), released the Aviation Net Zero CO2 Transition Pathways Comparative Review. This is the first publication to compare 14 leading net zero CO2 transition roadmaps for aviation. The report aims to provide a "one-stop shop" for airlines, policymakers and all

aviation stakeholders to better understand the key similarities and differences between the various roadmaps, and their visions for achieving net zero carbon emissions for aviation by 2050. Specifically, the report compares the selected roadmaps in terms of their scope, key input assumptions, modeled aviation energy demand, respective CO2 emissions, and the emissions reduction potential of each mitigation lever (new aircraft technologies, zero-carbon fuels, SAF, and operational improvements). The report also lists the findings.

IATA and Partners Release Aviation Net Zero Roadmaps Comparative Review, April 17, 2024, www.iaa.org

U.S. Airline Total Number of Employees (both Full-Time and Part-Time)



Source: BTS

U.S. airline industry (passenger and cargo airlines combined) employment increased to 796,203 workers in February 2024, 760 (0.10%) more workers than in January 2024 (795,554) and 42,821 (5.68%) more than in pre-pandemic February 2020 (753,382). U.S. scheduled-service passenger airlines employed 537,488 workers in February 2024. Passenger airlines gained 1,261 employees in February 2024. Delta Air Lines led scheduled passenger carriers, adding 911 employees; Frontier Air Lines added 225, and United Air Lines added 218. U.S. cargo airlines employed 254,227 workers in February 2024. Cargo carriers lost 261 employees in February. FedEx, the leading air cargo employer, decreased employment by 427 jobs. U.S. Airline Total Number of Employees (both Full-Time and Part-Time), April 18, 2024, www.bts.gov



Transportation's Top Stories

Rail Transport Updates

CANADA

Rail transportation, 2022



Source: Statcan

In 2022, the further easing of COVID-19 pandemic restrictions and rebalancing of supply chains contributed to the second consecutive yearly growth in revenues in the rail industry. Canadian railways posted operating revenues of \$19.7 billion in 2022, up 14.4% from 2021. Freight revenues, which accounted for 89.5% of the rail industry's total operating revenues in 2022, increased 12.5% from 2021 to \$17.7 billion. This rebound was not as significant as that of other industries, such as airlines, as railways were deemed an essential service during the pandemic and continued to move commodities and essential goods. Shortline carriers were hit harder in 2021, as they often transport specific commodities or serve specific industries. However, in 2022, the operating revenues these carriers earned, which account for a fraction (4.0%) of the industry's total, experienced similar strong growth of 10.3%. Revenues from rail ridership rebounded in 2022, which saw the easing of Canada-wide restrictions on non-essential travel during the pandemic. Passenger revenues more than doubled from \$138 million in 2021 to \$345 million in 2022. Other rail revenues, including government payments, increased 22.6% from 2021 to \$1.7 billion in 2022.

Rail transportation, 2022, April 12, 2024, www.statcan.gc.ca

Saskatchewan invests \$530,000 in short line railways



Source: Inside Logistics

Saskatchewan Highways Minister Lori Carr has announced \$530,000 in provincial short line rail investments. Under the government of Saskatchewan's Short Line Railway Improvement Program (SRIP), funding will assist with track upgrades and expansion, improved crossing surfaces and sightlines, bridge maintenance, track rehabilitation and other projects. "Short line railways play an important role in getting Saskatchewan's food, fuel and fertilizer on their journeys to worldwide markets, which helps keep our export-based economy strong to sustain our quality of life," Carr said. "We are proud to invest in this transportation sector as it is essential to keeping our great and growing province strong."

Saskatchewan invests \$530,000 in short line railways, April 12, 2024, www.insidelogistics.ca

site program, April 15, 2024, www.ajot.com

CN's Improved Offer to the TCRC

As part of the bargaining process facilitated by federal conciliators, CN and the TCRC union met April 10-12, 2024. During this meeting, CN proposed an improved offer to the union with important upgrades, focusing on: 1. Better wages – The proposed hourly rates have been increased by \$5/hour. 2. Job security – Employees hired before the ratification of an agreement will be guaranteed employment, with no risk of a lay-off. 3. Guaranteed earnings – No employee will lose money with this proposal. Employees who currently earn above the proposed hourly agreement will have their salaries protected. *CN's Improved Offer to the TCRC, April 12, 2024, www.cn.ca*

US/WORLD

CSX adds fourteen rail served properties across eight states to select site program



Source: AJOT

CSX has announced its latest group of high-ranking properties to receive CSX Select Site designation under the industrial development program. Fourteen sites in eight states have earned a Silver or Bronze rating based on an evaluation of a wide range of site characteristics. CSX worked with more than 40 communities over the past several months to gather information and identify top candidates for the Select Site program, which connects expanding companies with highly desirable rail-served properties. "We are very excited to announce this latest round of Select Site designees and congratulate the landowners, counties, and utility partners involved," said Kellen Riley, CSX Senior Director of Industrial Development. "The information collected for these properties, which will soon be available online through the CSX Prospector listing, will allow site consultants and manufacturers a quick and convenient way to identify premium rail served industrial properties where they can locate new manufacturing facilities—generating new jobs and capital investment."

CSX adds fourteen rail served properties across eight states to select

AAR Reports rail traffic for the week ending April 13, 2024



Source: AJOT

The Association of American Railroads (AAR) on April 17, 2024 reported U.S. rail traffic for the week ending April 13, 2024. For this week, total U.S. weekly rail traffic was 466,463 carloads and intermodal units, up 1.5 percent compared with the same week last year. Total carloads for the week ending April 13 were 208,381 carloads, down 8.2 percent compared with the same week in 2023, while U.S. weekly intermodal volume was 258,082 containers and trailers, up 11.0 percent compared to 2023. Four of the 10 carload commodity groups posted an increase compared with the same week in 2023. Canadian railroads reported 91,978 carloads for the week, down 2.9 percent, and 73,043 intermodal units, up 8.2 percent compared with the same week in 2023. For the first 15 weeks of 2024, Canadian railroads reported cumulative rail traffic volume of 2,383,956 carloads, containers and trailers, down 0.0 percent.

AAR Reports rail traffic for the week ending April 13, 2024, April 17, 2024, www.ajot.com

CSX Corp. Announcement: First Quarter 2024 Results



Source: AJOT

CSX Corp. on April 17, 2024 announced first quarter 2024 operating income of \$1.35 billion compared to \$1.46 billion in the first quarter of 2023. Net earnings were \$893 million, or \$0.46 per diluted share, compared to \$987 million, or \$0.48 per diluted share, in the same period last year, a 9.5% and 4.2% decrease. Total volume of 1.53 million units for the quarter was 3% higher compared to the first quarter of 2023, with intermodal volume up 7%, coal volume up 2%, and merchandise volume flat.

<u>CSX Corp. Announcement: First Quarter 2024 Results</u>, April 17, 2024, <u>www.aot.com</u>



Transportation's Top Stories

Marine Transport Updates

CANADA

Government of Canada increases marine shipping penalties to a maximum of \$250,000 per violation

On April 15, 2024, the Minister of Transport, Pablo Rodriguez, announced that the value of monetary penalties for violations under the Canada Shipping Act, 2001 has been increased from a maximum of \$25,000 to a new maximum of \$250,000. The revised penalties are structured into three levels: minor, medium, and serious and reflect the seriousness of the violation. 1. Minor violations are administrative in nature and pose no threat to public safety or the environment; 2. medium violations apply to situations when regulations around pollution response are not followed, but may not pose a large threat to people or the environment; and 3. serious violations are those that endanger human health or the environment, or involve destroying documents or obstruction of authority. Examples of each penalty are provided.

Government of Canada increases marine shipping penalties to a maximum of \$250,000 per violation, April 15, 2024, www.tc.gc.ca

Consortium aims to decarbonize transpacific shipping

A new industry group, the North Pacific Green Corridor Consortium (NPGCC), has been formed to work on decarbonizing commodities transportation routes between North America and Asia. The NPGCC brings together bulk commodity producers, railway and intermodal transportation providers, marine vessel owners and operators, port facilities and port authorities, and clean technology providers. The nine founding members are Canadian National Railway Company (CN), Mitsubishi Canada Ltd., Mitsubishi Heavy Industries, NYK Bulk & Projects Carriers, Oldendorff Carriers, Prince Rupert Port Authority,

Teck Resources Limited (Teck), Trigon Pacific Terminals, and Vancouver Fraser Port Authority.

Consortium aims to decarbonize transpacific shipping, April 16, 2024, www.insidelogistics.ca; North Pacific Green Corridor Consortium Aims to Decarbonize Transportation Corridor Between Canada, Japan and South Korea, April 16, 2024, www.cn.ca

US/WORLD

OOCL's first-quarter volume gains offset by falling



Source: JOC

OOCL reported a 9% drop in first-quarter revenue on April 12, 2024 as an increase in overall volume was offset by lower rate levels, a familiar quarterly trend throughout the correcting container shipping market last year that has spilled into 2024. In an operational update for the first quarter — no profit or loss figures were provided — OOCL said Q1 volume increased 3.4% year over year to 1.79 million TEUs. But a 12% decline in average revenue per TEU dragged the carrier's overall revenue down to \$1.98 billion in the quarter. There were wide variances in revenue and volume across OOCL's four main trade lanes.

OOCL's first-quarter volume gains offset by falling rates, April 12, 2024, www.joc.com

Panama Canal's future, much to shippers' relief

The end of Panama's dry season is in sight, and the Panama Canal Authority (ACP) plans to welcome more vessels in the coming weeks. Over six months since the Panama Canal's reservoir system suffered from the driest October in at least 73 years, the ACP finally sees a path to normalizing operations. On March 25, the ACP allotted three additional transit slots to Panamax vessels, bringing the total number of reservations to 27 per day. Canal officials predict end of drought, return to normal operations by 2025

Panama Canal's future, much to shippers' relief, April 14, 2024, www.freightwaves.com

Panama Canal announces new measures regarding number of transits and maximum draft



Source: AJOT

The Panama Canal Authority has unveiled a series of measures aimed at optimizing transit operations while ensuring safe navigation through the waterway. Scheduled maintenance work at the Gatun Locks, set to take place from May 7 to 15, 2024 will necessitate a temporary reduction in daily transits from 20 to 17 at the Panamax locks. However, the Canal will implement significant increases in transit capacity thereafter, raising the total number of daily transits from 24 to 32.

Panama Canal announces new measures regarding number of transits and maximum draft, April 16, 2024, www.ajot.com

Maritime industry reels as Iran captures Israeli container ship

In a significant escalation of tensions in the Middle East, Iran's capture

of the MSC Aries, a container ship linked to Israel, has reverberated throughout the maritime industry. This development, occurring prior to the missile attacks on April 13, 2024, underscores the deepening conflict in the region. Believed to be in response to an Israeli raid on the Iranian consulate in Syria, the capture has heightened concerns about the security of key trade routes and the stability of regional hubs like Jebel Ali.

Maritime industry reels as Iran captures Israeli container ship, April 15, 2024, www.insidelogistics.ca

Biden-Harris Administration Announces Availability of \$316 Million to Modernize Ferry Service and Better Connect Rural Communities

The U.S. Department of Transportation's Federal Transit Administration (FTA) on April 17, 2024 announced the availability of \$316 million to support and modernize passenger ferry service in the country. Across the country, there are approximately three million ferry riders each month, utilizing these transit services to get to work, school, healthcare appointments, and more. "I have seen firsthand how, for many Americans in many different parts of the country, ferries are the best and sometimes only way to get where they need to go," said U.S. Transportation Secretary Pete Buttigieg. "Through President Biden's Bipartisan Infrastructure Law, we're pleased to make \$316 million available to help communities modernize their ferry service so that Americans better, easier, more reliable options."

Biden-Harris Administration Announces Availability of \$316 Million to Modernize Ferry Service and Better Connect Rural Communities, April 17, 2024, www.dot.gov

Port of Los Angeles finishes first quarter up 30% over 2023



Source: AJOT

The Port of Los Angeles handled 743,417 container units in March, a 19% increase over the previous year. It was the eighth consecutive month of year-over-year growth at the nation's busiest port. For the first quarter ending March 31, local dockworkers moved 2,380,503 Twenty-Foot Equivalent Units (TEUs) across Los Angeles marine terminals—nearly 30% more than 2023. It was among the Port's best first quarter starts, behind only the pandemic import surge in 2021 and 2022. "Moving into April and the second quarter, I expect robust cargo flow to continue here," Port of Los Angeles Executive Director Gene Seroka at today's media briefing. "A strong job market and continued consumer spending, along with our ability to handle additional volume, will help drive cargo to Los Angeles in the coming months."

Port of Los Angeles finishes first quarter up 30% over 2023, April 17, 2024, www.ajot.com; and Port of Los Angeles: Cargo Up 30% in 1Q24, April 18, 2024, www.railwayage.com

Port of Rotterdam: Container shipping increases in first quarter of 2024



Source: AJOT

Total throughput at the port of Rotterdam fell by 1.4% in the first quarter of 2024 compared to the same period last year. In the first three months of this year, throughput was 110.1 million tonnes compared to 111.7 million tonnes in the first quarter of 2023. The decline is mainly due to less throughput of coal, crude oil and oil products. Throughput of iron ore & scrap and LNG increased. Container throughput was also on the rise, with a 3.3% uptick. Boudewijn Siemons, CEO & Interim COO of the Port of Rotterdam Authority: "The throughput figures show limited imports of raw materials and exports of finished products. This tells us that European industrial production is still suffering from high energy prices and low demand from the biggest declining sectors such as construction and the processing and automotive industries. From the growth in container throughput, we see the first signs that world trade is picking up. However, these tentative signs remain highly uncertain due to rising global tensions."

Port of Rotterdam: Container shipping increases in first quarter of 2024, April 18, 2024, www.ajot.com



Transportation's Top Stories

Road Transport Updates

CANADA



Ontario Building New Highway 416 Interchange

The Ontario government is fighting gridlock in south Ottawa by investing \$5 million in a new interchange at Highway 416 and Barnsdale Road. The interchange will save commuters time in the rapidly growing community of Barrhaven and connect more people to housing and jobs across the region.

Ontario Building New Highway 416 Interchange, April 12, 2024, www.mto.gc.ca



Governments of Canada and Ontario Working Together on Environmental Protections and Greater Regulatory Certainty for the Advancement of Highway 413

On April 15, 2024, the Governments of Canada and Ontario committed to working together to protect the environment and give Ontario greater regulatory certainty to advance Highway 413. Through the agreement announced, both Ontario and Canada have agreed to a collaborative process to assess and manage the issues around federal species at risk throughout Ontario's planning of the project. At Ontario and Canada's request, the Federal Court has ordered that the Highway 413 Project's designation under the Impact Assessment Act be set aside. Governments of Canada and Ontario Working Together on Environmental Protections and Greater Regulatory Certainty for the Advancement of Highway 413, April 15, 2024, www.mto.gov.on.ca



G&M: Majority of PSBs Operate Incorrectly



Source: Cantruck

A recent Globe & Mail article tackled the issue of personal services businesses (PSB) and how many - especially in the trucking industry operate incorrectly in accordance to rules in our tax laws. The article. special to the G&M, highlighted how CRA has completed Phase 1 of its pilot project on PSBs and found that about three-quarters of PSBs work in three industries: (1) transportation and warehousing, (35 per cent, with 95 per cent of these in general or specialized freight trucking): professional, scientific and technical services (26 per cent): and construction (13 per cent). Furthermore, almost two-thirds (64 per cent) of PSBs are incorrectly claiming the small business deduction, which they are not eligible to claim, the article pointed out. The CRA found that this error results in having to repay the CRA an average of \$16,711 in corporate taxes. The incorrect application of PSBs in trucking is at the heart of the widespread Driver Inc issue, a misclassification scheme which allows employers to mask employees as contractors so that they avoid paying any payroll tax and federally regulated entitlements and benefits to workers

G&M: Majority of PSBs operate incorrectly, April 17, 2024, www.insidelogistics.ca



Shifting trucking landscapes: Canada's 2024 Top 100 Largest Carriers list reflects industry changes



Source: Todays Trucking

Today's Trucking's annual list of Canada's <u>Top 100 largest for-hire carriers</u> reflects the impact the economic climate had on the trucking industry's landscape. You will see seven new names on the list this year, while some have disappeared, in some instances due to mergers and acquisitions. The Top 5 largest carriers remained the same, with TFI International and Day & Ross maintaining the top two positions. However, Bison Transport moved to the third spot on the list. Mullen Group is now ranked fourth. With nearly 12,000 power units in 2024, the company expanded through its acquisition of B&R Eckel's Transport, whose numbers are now included within Mullen Group's count.

Shifting trucking landscapes: Canada's 2024 Top 100 Largest Carriers list reflects industry changes, April 17, 2024, www.todaystrucking.ca



Transportation's Top Stories

Other Transport Updates

CANADA



The Minister of Transport, the Honourable Pablo Rodriguez, wrapped up a successful trip at the G7 Transport Ministers' Meeting in Milan, Italy, from April 11 to 13, 2024. Minister Rodriguez highlighted the importance that Canada places on increasing supply chain resiliency to build a stronger middle class in Canada and building a cleaner economy. He also took the opportunity to share Canada's best practices and hear from other G7 countries on innovation, supply chain crisis management, and the energy transition. As part of the G7 discussions, Canada proposed the creation of a new G7 Working Group on Transport Supply Chains to coordinate efforts of G7 countries. This will increase collaboration, share best practices and explore areas for cooperation to strengthen transportation resiliency and sustainability. Today, Ministers agreed to launch the Working Group.

Minister Rodriguez advances Canada's supply chain agenda at the G7 Transport Ministers' Meeting in Italy, April 13, 2024, www.tc.gc.ca

US/WORLD





Source: Inside Logistics

Last year saw improved supply chain stability set against several variables that are still driving continued fragility, a new survey has found. The Association for Supply Chain Management (ASCM) and KPMG have released the latest findings from the KPMG Supply Chain Stability Index, which is designed to help supply chain professionals understand the stability of U.S. operations, and serve as a barometer for the greater global supply chain community. The index suggests a complete return to pre-pandemic normalcy remains unlikely in 2024. Factors that have contributed to recent instability include cross-border patrol closures between U.S. and Mexico trade corridors and rising conflicts leading to commercial ship attacks in the Red Sea. However, there are also positive signs including greater nearshoring efforts in Mexico and Canada, reducing reliance on other regions.

Challenges remain as supply chain stability gradually returns, April 12, 2024, www.insidelogistics.ca



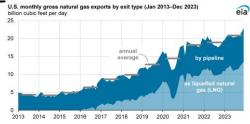
Biden-Harris Administration Awards \$23.6 Million To Help 112 Communities Deliver Transformative



Infrastructure Improvements

The U.S. Department of Transportation (DOT) announced funding through the Thriving Communities Program (TCP) to help 112 communities nationwide access federal funding and resources provided by the President's Bipartisan Infrastructure Law (BIL). When added to the inaugural cohort announced in April 2023, this announcement brings the total number of communities supported by this program to 176. DOT is awarding grants totalling \$23.6 million to three national and six regional Thriving Communities Capacity Builders to support the 112 communities, which includes 12 Tribal Nations. Biden-Harris Administration Awards \$23.6 Million To Help 112 Communities Deliver Transformative Infrastructure Improvements, April 15, 2024, www.dot.gov

The United States exported a record volume of natural gas in 2023



Source: AJOT

The United States exported 10% more natural gas in 2023 than in 2022, a record of 20.9 billion cubic feet per day (Bcf/d), according to our Natural Gas Monthly. U.S. liquefied natural gas (LNG) exports accounted for more than half of all U.S. natural gas exports, and natural gas exports by pipeline to Canada and Mexico accounted for the remainder. LNG exports continued to drive the growth in total U.S. natural gas exports last year, increasing 12% (1.3 Bcf/d) from 2022. U.S. LNG exports averaged a record 13.6 Bcf/d in December 2023. The United States began exporting LNG from the Lower 48 states in 2016 when Sabine Pass LNG—the first LNG export terminal in the Lower 48 states—began operations. The United States supplied nearly half of Europe's LNG imports last year.

The United States exported a record volume of natural gas in 2023, April 15, 2024, www.ajot.com



Transportation's Top Stories

Other CILT News



REGISTRATION NOW OPEN!

Join us on Thursday, 9 May from 4- 5:30 PM for a harbour tour hosted by the Vancouver Fraser Port Authority. *Boarding time 3:45 PM and location TBA.

Join us again on Friday, 10 May at the Terminal City Club, 837 W Hastings St., Vancouver for the 2024 CILTNA Annual Spring Outlook Conference: "Adapting to a Changing World: Challenges in Transportation, Energy, Environment and Geopolitics".

Come network, make new acquaintances, and hear and interact on some thought-provoking presentations on very real and challenging subjects.

For more details on the agenda and registration, please visit: https://ciltna.com/events/2024-ciltna-spring-outlook-conference/



Please join the Ottawa Chapter of the Chartered Institute of Logistics and Transport (North America) on 24 April 2024 from 12:00 to 1:30 PM at 50 O'Connor Street, 6th Floor Conference Room, as we hear from our guest Paul Sandhar-Cruz, Director General of Strategic Policy at Transport Canada. Paul will be highlighting a number of the department's current major initiatives and providing an overview of things to watch for from a policy and regulatory perspective in the months to come.

CILTNA Members: Free Non-Members: \$20.00

Sandwiches and salad will be served.

To register, please visit: https://ciltna.com/events/24-april-2024-ottawa-ciltna-luncheon/



BEHIND EVERY

SUCCESSELL Woman

IS A TRIBE OF OTHER

successful women,

WHO HAVE her back





opportunities for supply chains in North America.

Shauna is a professional engineer, certified Supply Chain Professional and certified in Production and Inventory Management

The Supply Chain Management Management.

She worked for Canadian Tire Corporation for 14 years hefore joining Canadian National Railwa (CN) for 8 years, holding the positions including Assistant Vice President,

Guest speaker: Shauna McMillan, former member of the National Supply

Chain Task Force in Canada will speak to us

Challenges and

"Lessons learned: Challenges and opportunities for supply chains in North America."

Tuesday, April 16, 2024 @ 12 pm - 1 pm ET/9 am-10 am PT - via Zoom

Please RSVP at: https://ciltna.com/events/wilat-sip-chat/

This event is open to all women (CILTNA members and supporters) so please share this with anyone you feel would be interested in joining u

On Tuesday, April, 16 at 12 PM, WiLAT NA hosted their third Sip & Chat with guest speaker, Shauna McMillan, former member of the National Supply Chain Task Force in Canada who will speak to us about "Lessons learned: Challenges and opportunities for supply chains in North America."

The video recording of that event can be found here: https://www.youtube.com/watch?v=h1CrIXZeAH0&t=2s



The CIFFA 75th Anniversary Conference, April 23-24, 2024, is a momentous occasion filled with pride, reflection, and a vision for the future – "Leading The Path Forward". CIFFA, founded in 1948, plays a pivotal role in shaping the logistics industry in Canada. The 75th-anniversary celebration is not just a reflection on past achievements but a commitment to navigating the evolving challenges of global trade and transportation, ensuring that CIFFA continues to be a driving force in shaping the future of supply chain in Canada.

Why attend?

CIFFA's two-day 75th Anniversary Conference will share evolutionary and revolutionary thinking, celebrating the association's leadership through the last 75 years, while helping prepare 450 industry decision-makers to meet the challenges of the next decade. Register, attend, and expand your network.

To register, please visit: https://www.ciffa.com/register-now/



SHIPPING FEDERATION ANNUAL CONFERENCE – "Supply Chain Sea Change" - Montreal, May 7, 2024

A great opportunity to hear from top industry leaders and network with supply chain professionals!

Program and registration details at ShipFed's website here: https://shipfed.ca/register-now-for-our-annual-conference/



The Windsor-Detroit Bridge Authority (WDBA) would like your feedback on the issues that affect you and how they can make cross-border travel easier and more efficient. Please take a few minutes to fill out the feedback survey and have your say.

Survey link: https://forms.gle/E7R6k9QVhhyaHBCd9

Job Postings

* Principal Planner: Freight Planning, North Jersey Transportation Planning Authority

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively engage and interact with stakeholders in the public and private sector. To apply, please click here:

https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit

* GLG, looking for consulting experts in various transportation and logistics fields

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them (uschapter@ciltna.com).

Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

Project Questions

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

Fleet Management | Market Overview

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain
- Products
- Market size, areas for growth, and top players in the space Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you list what are the main products that a truck fleet management company offers?
- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
- Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
- Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

Fleet Operations | Fleet Manager Perspective

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current

employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
- Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.
- Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.
- Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?
- Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

- Defensive actions to take during a brokerage downturn
- Main drivers of freight brokerage financials
- Up and coming tech platforms for freight brokerages

GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

Project Questions

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?
- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.
- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.
- Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or space? If so, please briefly elaborate on the topics you are not allowed to discuss.



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