

# Transportation's Top Stories

# Air Transport Updates

### **CANADA**

Screened passenger traffic at Canadian airports, February 2024



Source: Statcan

In February 2024, 4.2 million passengers passed through pre-board security screening at checkpoints operated at Canada's eight largest airports, an increase of 11.2% from February 2023. passenger traffic in February 2024 was just below (0.4% lower) the number posted in February 2020, marking the third consecutive month in which passenger volumes did not reach levels observed before the In February 2024, there were 1.3 million COVID-19 pandemic. passengers screened for international flights, up 18.9% over the same month in 2023. Because 2024 is leap year, February 2024 had 29 days, while February 2023 had 28 days. Screened passenger traffic at Canadian airports, February 2024, March 22, 2024, www.statcan.gc.ca

# Aircraft movement and civil aviation statistics, January 2024



Source: Statcan

In January, aircraft movements at Canada's major and select small airports totalled 317,569, down 5.9% from January 2023. Local movements fell 15.7% year over year to 79,012, while itinerant movements declined 2.1% to 238,557. At the same time, major Canadian airlines flew 6.8 million passengers on scheduled and charter services in January 2024, with the passenger load factor at 83.1%.

Aircraft movement and civil aviation statistics, January 2024, January 26, 2024, <a href="https://www.statcan.gc.ca">www.statcan.gc.ca</a>

# Air Canada Issues Annual Report Highlighting its Achievements in 2023

Air Canada on March 26, 2024 issued its 2023 Annual Report highlighting the carrier's achievements for the year. In addition to its strong financial results, including record annual revenue, the airline made progress on key strategic initiatives. The report is available in the Investor Relations section of <a href="www.aircanada.com">www.aircanada.com</a>. Air Canada Issues Annual Report Highlighting its Achievements in 2023 (CNW Group/Air Canada) "Air Canada delivered very strong results in 2023. We met key financial objectives and advanced or exceeded most of our

strategic and operational goals for the year, demonstrating our ability to perform consistently," said Michael Rousseau, President and Chief Executive Officer of Air Canada.

Air Canada Issues Annual Report Highlighting its Achievements in 2023, March 26, 2024, <a href="https://www.aircanada.ca">www.aircanada.ca</a>

# Air Canada Wins 2024 APEX Best in Entertainment Award in North America

Air Canada has earned the 2024 APEX Best in Entertainment Award in North America for its in-flight entertainment (IFE) offering, presented last night at the APEX Awards in Lisbon. This is the first time the airline has won this APEX award, which is based on ratings the organization received from thousands of passengers who flew with Air Canada. John Moody, Managing Director, Onboard Product at Air Canada said "I am extremely proud of the recognition as 2024 APEX Best in Entertainment Award in North America, reflecting the unparalleled entertainment offering onboard our aircraft..."

Air Canada Wins 2024 APEX Best in Entertainment Award in North America, March 27, 2024, <a href="https://www.aircanada.ca">www.aircanada.ca</a>

#### **US/WORLD**

## Driving digitalization in the air cargo supply chain



Source: IATA

Hong Kong International Airport has been the world's busiest air cargo hub for many years, resuming its position at the top after a temporary, pandemic-induced hiatus in 2020. Its speedy return is largely down to the e-commerce boom, with a significant percentage of the world's online purchases funnelling through Hong Kong from the Greater Bay Area. But Hong Kong was ready for the business—which exceeded 4

million tons in total in 2023—and boasts some of the world's leading cargo facilities. Rather than rest on their laurels, however, the key players at the air cargo hub are thinking ahead. A UPS hub is expected to begin operation in 2028 handling around 1 million tons per annum, joining a DHL hub of similar size that opened in 2023. DHL has a partnership with Cathay Cargo through Cathay's dedicated cargo subsidiary, Air Hong Kong, which operates overnight express services to 14 Asian destinations. Meanwhile, some HKD70 million has been invested in cool dollies—mobiles fridges that ensure temperature-controlled goods maintain integrity from aircraft to warehouse—which will complement certification in IATA's Center of Excellence for Independent Validators (CEIV) Fresh program. Indeed, the airport and home carrier, Cathay Cargo, possess the full suite of CEIV certifications, with Pharma, Live Animals, and Lithium Batteries making up the portfolio.

Driving digitalization in the air cargo supply chain, March 24, 2024, <a href="https://www.iata.org">www.iata.org</a>



Transportation's Top Stories

# Rail Transport Updates

### **CANADA**

🔜 Railway carloadings, January 2024



Source: Statcan

In January 2024, the volume of cargo carried by Canadian railways totalled 29.3 million tonnes, down 8.5% from January 2023 levels. Fewer shipments of coal and grains largely contributed to the decline. While the overall freight volume was down year over year, it was just under the five-year average of 30.8 million tonnes for the month of January. To further explore current and historical data in an interactive format, please visit the "Monthly Railway Carloadings: Interactive Dashboard" on Statcan website. The traffic decline in January 2024 was the result of lower volumes across all types of rail operations: nonintermodal loadings (mainly commodities) and intermodal loadings (mainly containers) as well as freight traffic from connections with American railways. Following a year-over-year increase of 10.2% in December 2023, non-intermodal freight loadings fell 8.3% year over year to 23.5 million tonnes in January 2024. While widespread, the decline was led by a sharp drop in shipments of coal as well as ongoing declines in grain.

Railway carloadings, January 2024, March 25, 2024, www.statcan.gc.ca

# CN Releases New Indigenous Policy in Support of its Commitment to Reconciliation

Building upon its commitment to Reconciliation and Indigenous engagement, CN on March 26, 2024 released its new Indigenous Relations Policy for the company. In this Policy, CN is building a foundation that rests on five guiding principles: 1. Cultural Awareness and Employee Engagement; 2. People and Employment; 3. Community Engagement and Relationships; 4. Economic Reconciliation; 5. Environmental Stewardship and Safety. Olivier Chouc, Senior Vice-President, and Chief Legal Officer said "CN is deeply committed to Reconciliation and continuing to work collaboratively alongside Indigenous communities across our network. This new Indigenous Relations Policy is an opportunity for growth, understanding, and positive change. By acknowledging our past and embracing our responsibilities, we are laying a stronger foundation to continue to develop respectful, sustainable, and mutually beneficial relationships with Indigenous peoples."

CN Releases New Indigenous Policy in Support of its Commitment to Reconciliation, March 26, 2024, www.aircanda.ca

### Conciliation begins: CN's Offer to the TCRC

CN and the TCRC union have resumed negotiations with the support of federal conciliators appointed on March 1, 2024. During the conciliation period, the parties will continue meeting to reach a negotiated agreement, and it remains our goal to work towards a negotiated agreement that is good for our employees, customers, and the economy. We value our relationship with unions representing CN employees and will continue to negotiate in good faith with the TCRC union leaders. Additionally, CN remains committed to modernizing the contract to ensure employees are satisfied – both with financial compensation and with work-life balance.

Conciliation begins: CN's Offer to the TCRC, March 26, 2024, www.aircanda.ca

#### **US/WORLD**

### OO, WORLE

# AAR reports rail traffic for the week ending March 23, 2024



Source: Railway Age

The Association of American Railroads (AAR) on March 27, 2024 reported U.S. rail traffic for the week ending March 23, 2024. AAR also weighed in on the Francis Scott Key Bridge collapse and how railroads are working to limit disruptions. For this week, total U.S. weekly rail traffic was 470,593 carloads and intermodal units, up 2.1 percent compared with the same week last year. Total carloads for the week ending March 23 were 215,277 carloads, down 6.1 percent compared with the same week in 2023, while U.S. weekly intermodal volume was 255,316 containers and trailers, up 10.2 percent compared to 2023. Five of the 10 carload commodity groups posted an increase compared with the same week in 2023. They included grain, up 2.735 carloads, to 21,467; chemicals, up 1,822 carloads, to 33,702; and motor vehicles and parts, up 888 carloads, to 16,109. Canadian railroads reported 91,620 carloads for the week, down 3.1 percent, and 73,851 intermodal units, up 7.9 percent compared with the same week in 2023. For the first 12 weeks of 2024, Canadian railroads reported cumulative rail traffic volume of 1,887,198 carloads, containers and trailers, down 0.9 percent.

AAR reports rail traffic for the week ending March 23, 2024, March 27, 2024, <a href="www.ajot.com">www.ajot.com</a>; and <a href="www.ajot.com">AAR: Carloads Down, Intermodal Up for Week 12, March 27, 2024, <a href="www.railwayage.com">www.railwayage.com</a>



## Transportation's Top Stories

# Marine Transport Updates

### **CANADA**

Vancouver hit by new round of rail congestion amid early year import surge



Source: JOC

The Port of Vancouver has been struggling with rail container backlogs for more than two months caused primarily by a double-digit surge in imports, and it will take at least several more weeks to clear the congestion, according to port and rail executives. "This trend is not what I want to see," Peter Xotta, president and CEO of the Vancouver Fraser Port Authority, told the Journal of Commerce Friday. "The last two weeks have seen improvement, but there's still volatility." The rail container dwell time at Vancouver's marine terminals for Canadian Pacific Kansas City (CPKC) is mostly seven days-plus. Canada's National Supply Chain Office is engaged with Vancouver's stakeholders to relieve congestion before the summer-fall peak season.

Vancouver hit by new round of rail congestion amid early year import surge, March 25, 2024, <a href="https://www.joc.com">www.joc.com</a>

# Transport Canada announces a modernized agreement with the St. Lawrence Seaway Management Corporation

On March 22, 2024, the Minister of Transport, Pablo Rodriguez, and Terence Bowles, President and CEO of the St. Lawrence Seaway Management Corporation, announced that they signed an agreement for the Corporation—a not-for-profit organization—to continue managing, maintaining, and operating the Seaway, which it has done since 1998. This stronger, more modern agreement is one that is in the best interest of Canadians. It includes: 1. Continued maintenance of a safe, secure, and efficient transportation channel to foster bilateral cooperation, long-term economic development and support fluid and resilient supply chains; 2. Enhanced governance mechanisms to ensure the Seaway provides the best value for Canadians and continues to deliver as a transportation corridor of strategic importance; and 3. Modernized measures to strengthen relationships with Indigenous Peoples and local communities and improve climate change responsiveness and accountability. Under this new agreement, the Government of Canada and the St. Lawrence Seaway Management Corporation will continue working together to ensure the Seaway remains a reliable and efficient transportation corridor for domestic and international shipping.

Transport Canada announces a modernized agreement with the St. Lawrence Seaway Management Corporation, March 22, 2024, <a href="www.tc.gc.ca">www.tc.gc.ca</a>; and Modernized Agreement with the St. Lawrence Seaway Management Corporation, March 22, 2024, www.tc.gc.ca

## 



Source: Todays Trucking

Cargo volumes through the Port of Vancouver increased by 6% in 2023, as terminal operators moved a record 150.4 million metric tonnes of trade last year. It was a mixed year at the Port of Vancouver, with growth in some sectors and softening in others, shows the recently-released Vancouver Fraser Port Authority's 2023 cargo statistics. While bulk and containerized exports grew, container imports softened in line with trends seen across the West Coast. Last year, trade was affected by global and domestic challenges such as a cooling global economy, disruptions to the Panama Canal and Red Sea trade routes, and a strike that affected container, bulk, breakbulk and auto terminals at the Port of Vancouver. The recovery from July's 13-day strike by B.C. longshore workers was both steady and challenging, the port says, adding that the fluidity was mostly restored in the fall. Bulk exports increased by 13% last year, compared to 2022. Automotive was up 36% in 2023 as the sector returned to prepandemic volumes, with supply chain and production issues easing and consumer demand for vehicles remaining resilient. Container volumes were down 12% year over year, to 3.1 million twenty-foot equivalent units (TEU). Meanwhile, inbound containers were down 13%, reaching 1.6 million TEU. Containerized exports continued to recover from pandemic-era disruptions and were up 7% in 2023, as Canadian businesses used the increased availability of empty containers to deliver goods to markets across the globe. Empty container volumes were down 24%.

Vancouver port cargo volumes grew 6% in 2023, March 22, 2024, <a href="https://www.todaystrucking.com">www.todaystrucking.com</a>; Strong Canadian exports support record 2023 trade volumes through the Port of Vancouver, March 22, 2024, <a href="https://www.metroportofvancouver.com">www.metroportofvancouver.com</a>

# Minister of Transport announces funding to relieve congestion in supply chains and enhance infrastructure at the Port of Montréal

On March 25, 2024, the Minister of Transport and Quebec Lieutenant, Pablo Rodriguez, announced an investment of up to \$16.75 million for a project at the Port of Montréal under the National Trade Corridors Fund. This project consists of adding a fourth track on the Pie-IX railway bridge and building a storage area. The rehabilitation of the railway bridge, including the fourth track, involves adding 500 metres into the railway network of the bridge. The project will: 1. preserve the long-term viability of the port's container terminals; 2. increase rail capacity to boost the port's commercial value by more than \$1 billion annually; 3. reduce freight costs; 4. generate labour savings and strengthen modal interconnectivity at the port site; 5. ensure the safety of rail operations on the site; and 6. help to reduce environmental impacts by using rail freight over trucking.

Minister of Transport announces funding to relieve congestion in supply chains and enhance infrastructure at the Port of Montréal, March 25, 2024, <a href="https://www.tc.gc.ca">www.tc.gc.ca</a>

### **US/WORLD**

# SC Ports efficiently works big ships as imports increase



Source: AJOT

South Carolina Ports seamlessly handled big ships and big move counts at Wando Welch Terminal as imports trend back up. The SC Ports team and maritime community recently moved 4,474 containers on and off the ZIM Integrated Shipping Services Mount Olympus

vessel. This marked one of the highest move counts ever on a vessel at SC Ports and the highest move count of any ZIM/2M operated vessel to call the Port of Charleston. SC Ports also efficiently worked the 15,286-TEU MSC Kayley at Wando Welch Terminal. With its gross tonnage and capacity, this vessel is among the biggest container ships to ever call the Port of Charleston, as well as the largest MSC vessel to call Charleston. South Carolina Ports handled 202,349 TEUs and 111,902 pier containers in February 2024, with pier containers up 1% from last year. Loaded import TEUs were up 11% over last February. showing signs of strength in the overall economy. Inland ports and rail volumes continue to perform exceedingly well month after month. Inland Port Greer handled 15,801 rail moves last month, a 26% increase year-over-year. Inland Port Dillon handled 4,147 rail moves, up 13% from last year. Fiscal-year-to-date, the two rail-served inland ports saw 34% growth compared to the year prior, handling a combined 151.324 containers.

SC Ports efficiently works big ships as imports increase, March 25, 2024, www.ajot.com

No timeline for Baltimore port reopening following bridge collapse



Source: JOC

The 948-foot-long container ship Dali, chartered by Maersk, collided with the Francis Scott Key Bridge spanning Baltimore's Patapsco River early Tuesday morning. The Port of Baltimore will remain closed for the foreseeable future after a Maersk-chartered container ship lost power and crashed into the Francis Scott Key Bridge early Tuesday, collapsing the span and sending construction workers on the bridge into the Patapsco River. At least six workers remained missing, authorities said; two were rescued from the water. With the fifth-largest container port on the US East Coast now effectively isolated from waterborne traffic, the deadly accident will, at least temporarily, reconfigure the region's supply chain. Mediterranean Shipping Co., the world's largest container carrier, said it expects it will be "several"

months". Many individuals are missing, and the accident is expected to billions of dollars and virtually shuts down the Port of Baltimore No timeline for Baltimore port reopening following bridge collapse, March 26, 2024, <a href="https://www.ipsc.com">www.jpc.com</a>; and Container ship causes Baltimore bridge to collapse, many missing, March 26, 2024, <a href="https://www.ipscidelogistics.ca">www.ipscidelogistics.ca</a>



# Transportation's Top Stories

# Road Transport Updates

**CANADA** 

Couriers and Messengers Services Price Index, February 2024



Source: Statcan

The Couriers and Messengers Services Price Index (2019=100) is now available for February. For February 2024 it was 134.1 the same as the previous month and up 2.5 points from 131.6 February 2023. Couriers and Messengers Services Price Index, February 2024, March 26, 2024, <a href="https://www.statcan.gc.ca">www.statcan.gc.ca</a>



### Large carriers face regulatory, market challenges

Regulation is bogging down trucking and the sector is bombarded with issues, according to an industry leader. "In Canada, we're seeing a move towards telling us what to do all the time," said Murray Mullen, chairman, senior executive officer and president of Mullen Group during Truckload Carriers Association's annual Truckload 2024 in Nashville, Tenn. Mullen added trucking will always be subject to regulation and oversight, but it takes away from entrepreneurialism and the very essence of capitalism. "They're trying to regulate us into doing something that we all have to do exactly the same thing at the same time." Jim Richards, president and CEO of KLLM Transport Services said while some regulations are positive, like those focused on safety,

others are not. During a panel discussion on challenges large carriers face, he said other regulations like those facing independent contractors, make it difficult to strategize on whether carriers should focus on company drivers or go the independent contractor route. Large carriers face regulatory, market challenges, March 26, 2024, www.todaystrucking.ca



# North American Transborder Freight down 1.3% in January 2024 from January 2023



Source: BTS

Transborder freight (January 2024 vs. January 2023) between the U.S. and North American countries *Canada and Mexico* is indicted hereafter: 1. Total transborder freight: \$124.2 billion of transborder freight moved by all modes of transportation, down 1.3% compared to January 2023. 2. Freight between the U.S. and Canada: \$59.7 billion, down 3.5% from January 2023. 3. Freight between the U.S. and Mexico: \$64.5 billion, up 0.9% from January 2023. 4. Trucks moved \$79.5 billion of freight, up 2.3% compared to January 2023. 5. Railways moved \$15.6 billion of freight, down 6.9% compared to January 2023. 6. Vessels moved \$10.0 billion of freight, down 4.1% compared to January 2023. 7. Pipelines moved \$9.7 billion of freight,

down 7.3% compared to January 2023. 8. Air moved \$4.1 billion of freight, down 13.7% compared to January 2023. US-Canada transborder freight (billions) were as follows: 1. Truck \$33.4. 2. Pipeline \$9.1. 3. Rail \$88.2. 4. Vessel \$3.1. 5. Air \$2.5 North American Transborder Freight down 1.3% in January 2024 from January 2023, March 27, 2024, <a href="https://www.bts.gov">www.bts.gov</a>

#### US/WORLD



### FedEx posts strong quarterly results

FedEx Corp. late Thursday, March 21 024 reported adjusted earnings of \$3.86 per diluted share in its fiscal 2024 third quarter, well above analysts' estimates of \$3.45 per share, sending shares up sharply in after-hours trading. The company said cost cuts and efficiency improvements offset continued macroeconomic weakness. FedEx Express, the company's air and international unit posted improved operating results despite lower revenue. FedEx Ground's operating results increased due to lower structural costs and higher base yields. Cost per package was flat. FedEx Freight, the company's less-thantruckload unit, posted lower operating results due to lower fuel surcharges, less volume and reduced weight per shipment, the company said.

FedEx posts strong quarterly results, March 21, 2024, <a href="https://www.freightwaves.com">www.freightwaves.com</a>



# US\$1 trillion needed to provide electric truck infrastructure in US

Full electrification of the U.S. commercial truck fleet would require nearly US\$1 trillion in infrastructure investment alone, according to a new report by the Clean Freight Coalition (CFC) and consulting firm Roland Berger. The study forecasts a realistic infrastructure buildout for the electrification of medium- and heavy-duty commercial vehicles, exposing what the CFC calls a massive investment gap as state and federal policymakers mandate increased adoption rates of battery-electric commercial vehicles.

US\$1 trillion needed to provide electric truck infrastructure in US, March 25, 2024, <a href="https://www.insidelogistics.ca">www.insidelogistics.ca</a>



## Transportation's Top Stories

# Other Transport Updates

### **CANADA**

# Travel between Canada and other countries, January 2024



Source: Statcan

In January 2024, the number of non-resident visitors to Canada accounted for 75.9% of the number observed in January 2020, before the COVID-19 pandemic, with US residents taking 910,600 trips to Canada and residents of overseas countries taking 278,700. During the same period, the number of returning Canadian residents reached 91.2% of the level recorded in January 2020, as Canadian residents returned from 4.0 million trips abroad in January 2024. For the first time since December 2021, seasonally adjusted figures are available to allow for comparisons with the previous month. In comparison with December 2023, the number of non-resident arrivals in Canada in January 2024 declined by 6.1%, while the number of returning Canadian-resident arrivals increased by 0.6%.

Travel between Canada and other countries, January 2024, March 22, 2024, www.statcan.gc.ca



### National tourism indicators, fourth quarter 2023



Source: Statcan

Tourism spending in Canada grew 2.3% in the fourth quarter, following a 0.1% decline in the third quarter. Annually, tourism spending rose 13.5% in 2023 after increasing 50.4% in 2022. Tourism gross domestic product rose 2.5% in the fourth quarter of 2023 and was up 9.5% annually. Passenger air transport (+3.8%) and accommodation services (+3.9%) were the main contributors to growth in tourism spending in the fourth quarter. Annually, passenger air transport spending (+34.0%) contributed the most to overall growth in 2023. Pretrip expenses (-9.0%), such as recreational vehicles, pleasure crafts and camping equipment, was the only product category to decrease in 2023.

National tourism indicators, fourth quarter 2023, March 27, 2024, www.staatcan.gc.ca

# OTA Lauds Ontario Budget that Supports Skilled Workers & Makes Major Investments in Highway Infrastructure



Source: Ontruck

The Ontario government made a series of announcements in its 2024 Budget to strengthen the economy and reinforce the supply chain by investing in trucking labour and highway infrastructure programs. The Ford government has committed an additional \$100 million in the Skills Development Fund this year, to help job seekers, including those interested in entering the trucking industry, advance their careers. Ontario will invest more than \$62 million in two of the province's foundational skilled trades programs to help young people explore future careers in the skilled trades, including \$21 million to expand the Ontario Youth Apprenticeship Program and \$42 million to launch 100 pre-apprenticeship training projects around the province that will help young people acquire firsthand job experience. In 2023, the OTA and the Toronto Business Development Centre (TBDC) announced the launch of the Explore Trucking Careers Program which is supported through the province's Skills Development Fund (SDF). The OTA continues support for this critical fund.

OTA Lauds Ontario Budget that Supports Skilled Workers & Makes Major Investments in Highway Infrastructure, March 2, 2024, www.ontruck.ca







Join us on Thursday, 9 May from 4-5:30 PM for a harbour tour hosted by the Vancouver Fraser Port Authority. \*Boarding time 3:45 PM and location TBA.

Join us again on Friday, 10 May at the Terminal City Club, 837 W Hastings St., Vancouver for the 2024 CILTNA Annual Spring **Outlook Conference: "Adapting to a Changing World: Challenges** in Transportation, Energy, Environment and Geopolitics".

Come network, make new acquaintances, and hear and interact on some thought-provoking presentations on very real and challenging subjects.

For more details on the agenda and registration, please visit: https://ciltna.com/events/2024-ciltna-spring-outlook-conference/

### Transportation's Top Stories

# Other CILT News









McMillan, former membei of the National Supply Chain Task Force in Canada will speak to us Challenges and pportunities for supply hains in North America. Shauna is a professional engineer, certified Supply Chain Professional and certified in Production and Inventory Management

Guest speaker: Shauna

from the Association for Supply Chain Management. She worked for Canadian

Tire Corporation for 14 years before joining Canadian National Railway (CN) for 8 years, holding the positions including Assistant Vice President, Sales, Industrial Products



"Lessons learned: Challenges and opportunities for supply chains in North America."

BEHIND EVERY SUCCESSFUL woman IS A TRIBE OF OTHER successful women. NHO HAVE her back

Tuesday, April 16, 2024 @ 12 pm - 1 pm ET/9 am-10 am PT via Zoom

Please RSVP at: https://ciltna.com/events/wilat-sip-chat/

Ladies, grab a coffee and join us online for an hour with guest speaker, Shauna McMillan, former member of the National Supply Chain Task Force in Canada who will speak to us about "Lessons learned: Challenges and opportunities for supply chains in North America."

For free registration, please visit: https://ciltna.com/events/16april-wilat-sip-chat/



# WEBINAR | A BRIGHT FUTURE FOR PASSENGER RAIL IN THE USA?

CILT International are pleased to present the first instalment in their latest webinar series, exploring the latest insights and developments within the transport, logistics and supply chain industries.

Join them on 17th April at 13.00 BST as they explore the complexities of passenger rail within the USA. They are delighted to welcome Andrew Young, FCILT from CILT North America, as speaker for the session. Andrew is currently Director for Passenger Business at Wi-Tronix and has an extensive background in logistics and transport, spanning over 30 years.

With significant investment being committed to improve passenger rail services, an ambitious program to evaluate new routes and the development of various high-speed rail corridors is the US experiencing a rail renaissance? Find out in their interactive session.

The webinar is free to attend for members of CILT only. Please ensure you have your membership number and CILT branch to hand in order to register.

To register, please visit: <a href="https://us02web.zoom.us/webinar/register/WNOmMOqCSXQTa9">https://us02web.zoom.us/webinar/register/WNOmMOqCSXQTa9</a> QYKmtjlkrw#/



CIFFA 75th Anniversary Conference, April 23-24, 2024

The CIFFA 75th Anniversary Conference, April 23-24, 2024, is a momentous occasion filled with pride, reflection, and a vision for the future – "Leading The Path Forward". CIFFA, founded in 1948, plays a pivotal role in shaping the logistics industry in Canada. The 75th-anniversary celebration is not just a reflection on past achievements but a commitment to navigating the evolving challenges of global trade and transportation, ensuring that CIFFA continues to be a driving force in shaping the future of supply chain in Canada.

### Why attend?

CIFFA's two-day 75th Anniversary Conference will share evolutionary and revolutionary thinking, celebrating the association's leadership through the last 75 years, while helping prepare 450 industry decision-makers to meet the challenges of the next decade. Register, attend, and expand your network.

To register, please visit: https://www.ciffa.com/register-now/



The Windsor-Detroit Bridge Authority (WDBA) would like your feedback on the issues that affect you and how they can make cross-border travel easier and more efficient. Please take a few minutes to fill out the feedback survey and have your say.

Survey link: <a href="https://forms.gle/E7R6k9QVhhyaHBCd9">https://forms.gle/E7R6k9QVhhyaHBCd9</a>

### **Job Postings**

# \* Halifax Port Authority, One Port/One City President & Chief Executive Officer

With a natural, deep harbour and world-class infrastructure, the Halifax Port Authority (HPA) is a strategic port operator with a mission to connect with global markets, creating value for customers, partners, visitors, and the community. Its mission is to attract and retain cargo and cruise activity to the Port of Halifax, delivering economic benefits to the local community, region, and the country. The world's largest shipping lines use the Port of Halifax, creating connections with over 150 countries. With a 50 Year Plan, HPA's growth strategy is designed to ensure assets are available for the safe and seamless movement of ships, passengers, and cargo. As part of its Plan, HPA has embarked on ambitious projects such as The PIER, a centre for port innovation, planning and strategy. The opening of The PIER in 2021, was a monumental moment for Halifax and the industry - the first supply chain and logistics living lab in Canada.

The new President & CEO for the HPA will take the Port through its next phase of evolution leveraging existing assets, initiatives, and plans. Accountable to the Board of Directors, the new President & CEO will operate in a complex landscape with a multi-faceted mandate. Responsible for ensuring that Port facilities and resources are utilized in a safe, efficient manner and that the Authority's goals and objectives are met, the CEO with the support of a capable Executive Team, will create, communicate, and implement the organization's vision, mission, and strategic direction. The CEO will

work with all three levels of government, aboriginal peoples, local community leadership, and other stakeholders to achieve the Port's vision. Further, the CEO will ensure excellent customer relations through the development of programs that meet or exceed customer requirements.

This is an exceptional leadership opportunity for an executive with the ability to envision the future of this critical infrastructure/transportation hub. HPA is seeking a business savvy leader to guide the organization through its next stage of growth. As the ideal candidate, you are a thought-leader with an innovative and visionary mindset and an understanding of sustainability initiatives. You bring exemplary communication skills to engage staff, stakeholders and the broader community. Diplomacy and political acumen to engage government agencies and elected officials will be crucial for success. With the ability to negotiate effectively and assess risk, you bring supply chain and related infrastructure experience (e.g. port, terminal, marine, rail, logistics, mining, forestry, or other industrial business). Exposure to large infrastructure projects, will be helpful. This is an international search and qualified candidates from outside Canada will be considered.

#### To Apply

To fill this position, Halifax Port Authority has partnered with leadership advisory firm Odgers Berndtson. Applications are encouraged immediately and should be submitted online with a resume and cover letter ideally before April 15th, 2024 at <a href="https://careers.odgersberndtson.com/en-ca/job/29313">https://careers.odgersberndtson.com/en-ca/job/29313</a>

For more information, please contact Kyle Mechar of Odgers Berndtson at kyle.mechar@odgersberndtson.com.

We would like to thank all applicants but regret that we are only able to personally contact those individuals whose backgrounds best match the requirements for the role.

Diversity, Equity and Inclusion

HPA is an equal opportunity employer. In accordance with the Accessible Canada Act, 2019 and all applicable provincial accessibility standards, upon request, accommodation will be provided by both Odgers Berndtson and HPA throughout the recruitment, selection and/or assessment process to applicants with disabilities.

Odgers Berndtson is deeply committed to diversity, equity and inclusion in all the work that we do. As part of our efforts to better understand our ability to reach as broad a pool of candidates as possible for our searches, our DEI team would like to encourage you to take a moment and access our Self-Declaration Form.

### \* Economist Policy Analysis

If you hold postgraduate studies in economics, business or a related discipline and have at least 5 years of experience in developing/assessing economic policy and regulation in either a government or commercial environment you may want to consider this position at IATA's Sustainability & Economics division.

The objective is to provide our airline members with the sustainability and economic analyses, tools, and support to allow them to meet present and measure themselves against the overall industry's performance.

We work with airlines, regulators, and civil society to develop and implement policies, standards, and solutions that support the sustainable development of air transport and mitigate its impact on the environment.

Learn more about the responsibilities, necessary skills and location of this <u>role.</u>

# \* Principal Planner: Freight Planning, North Jersey Transportation Planning Authority

Under the direction of the Director of Freight Planning, the Principal Planner: Freight Planning will be responsible for performing a full range of technical planning, research, analysis, written reports, and outreach activities in the specialized field of freight and goods movement planning. The job requires knowledge of goods movement, the application of tools of analysis, the ability to research freight and related topics and produce reports, as well as the ability of effectively engage and interact with stakeholders in the public and private sector. To apply, please click here:

https://njit.csod.com/ux/ats/careersite/1/home/requisition/4582?c=njit

# \* GLG, looking for consulting experts in various transportation and logistics fields

We have been approached by GLG, a bona fide professional services organization which provides hourly consulting services, looking for experts in various transportation and logistics fields. These are done over the phone or in a web meeting (not in person). If you would like to be considered as a candidate (GLG typically pay up to \$200/hr. for these 30 minute or 60 minute consultations) for any of these please let Andrew Young know and he will put you in contact with them (uschapter@ciltna.com).

Diesel-to-Electric Battery Repowering | Trains, Trucks, or Boats One of our clients, a railcar manufacturer, would like to speak with an expert who is knowledgeable about repowering heavy machinery, such as trains, boats, and trucks. More specifically, they're looking to better understand what it takes to go from diesel to electric battery powered, as well as who the leading suppliers of key components are (e.g., power control systems, inverters, batteries, motors, etc.).

#### **Project Questions**

- Do you have experience repowering heavy machinery, such as trains, boats, or trucks? If so, please elaborate on your relevant experience below.
- Are you able to discuss the repowering design, specifically what it takes to transition from conventional diesel to electric battery powered?
- Are you knowledgeable about suppliers of key repowering components (e.g., power control systems, inverters, batteries, motors, etc.)? If so, please note which component suppliers you could elaborate on during a call below.

### Fleet Management | Market Overview

One of our clients, a project team at a professional services firm, would like to speak with individuals that have in depth knowledge on the truck fleet management space. Topics of interest include:

- Products offered by truck fleet management companies
- Value chain
- Products
- Market size, areas for growth, and top players in the space Please Note: Our client is working on behalf of a corporation or investment firm. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

### **Project Questions**

• Can you list what are the main products that a truck fleet management company offers?

- On a scale from 1-5 (1=not able to speak, 5=extremely knowledgeable), how knowledgeable are you on the following topics related to fleet management:
- Who do you believe are the 3-5 main truck fleet management companies and who has been gaining market share in the last 5 years?
- Can you speak to what is the average gross margin that fleet management companies generally have combining all products and services? (in %)

#### Fleet Operations | Fleet Manager Perspective

One of our clients, a project team at a professional services firm, would like to speak with professionals with fleet management experience across truck, rail, maritime, or aviation fleets.

Please Note: Our client is working on behalf of an Oil & Gas Provider. GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

#### **Project Questions**

- Roughly how many vehicles are/were included in your fleet?
- Are you involved in the evaluation and decision-making process for fuel choices and alternative products used in your fleet? Please select which best represent your relevant experience.
- Are you familiar with fuel alternative products ("green fuel", biofuels, etc.)? Please briefly elaborate on your experience in 1-2 sentences.
- Can you speak to your preference of fuel vs. fuel alternative products and your rationale? Please briefly elaborate in 1-2 sentences.
- Could you provide examples of and speak to companies that are selling fuel alternative products in the market today? What are your perceptions of these companies?
- Can you speak to the fuel alternative products in the market today? What are your perceptions of these products? What has influenced your perception? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you provide examples of when you have utilized fuel alternatives within your business/at your place of work? What were the advantages? The disadvantages? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Could you speak to making purchase decisions regarding fuel alternatives? What were your considerations? What ultimately influenced your decision? Please briefly elaborate on your ability to discuss in 1-2 sentences.

- Could you speak to the sources/influences that you consulted during this buying process? Please briefly elaborate on your ability to discuss in 1-2 sentences.
- Does your CURRENT company compete with Oil & Gas Manufacturers.
- Do you have current/recent experience (within 0-2 years) in fleet management across any of the following segments?

#### Freight Brokerage Services | Overview

One of our clients, an analyst at an investment management firm, would like to speak with a Network Member who can speak on the freight brokerage services space. Topics of discussion include:

The unique dynamics of fresh produce / temperature-controlled shipping

- Defensive actions to take during a brokerage downturn
- Main drivers of freight brokerage financials
- Up and coming tech platforms for freight brokerages GLG Network Members are not permitted to consult about their current employer(s) or provide any information that may be considered confidential or proprietary to their current or former employers or other third parties.

#### **Project Questions**

- Can you speak to the unique dynamics of fresh produce/temperature-controlled shipping? If so, please elaborate on your ability to do so below.
- Have you navigated a downturn at your brokerage? If so, can you speak on the defensive actions that were taken?
- Can you speak on the main drivers of freight brokerage financials? If so, please elaborate in 1-2 sentences on your ability to do so below.
- Can you speak on any emerging tech platforms for freight brokerages? If so, please elaborate on them below.
- Do you have any off-limit topics and/or anything you might be contractually obligated not to discuss regarding this consultation or space? If so, please briefly elaborate on the topics you are not allowed to discuss.



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